

# SHORT- AND LONG-RUN UNCERTAINTY

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## **Much, much longer:**

- ▶ Will humanity successfully colonize Mars (without mistakenly abandoning Matt Damon there)?

# RESEARCH QUESTIONS

1. How can we measure aggregate and firm-level uncertainty at varying horizons?
2. How do firms respond to short vs. long-run uncertainty?
  - ▶ Empirical evidence
  - ▶ Model evidence
3. What drives short- versus long-run uncertainty?

# PREVIEW OF FINDINGS

1. **Measure uncertainty by horizon with option-implied volatility**
  - ▶ Implied volatility curves
  - ▶ Short- (30-day) and medium-run (6-month) implied vol. “sufficient statistics”
2. **Firms respond to both short- and long-run uncertainty**
  - ▶ **Less adjustable, longer-lived assets** (e.g. capital) linked relatively more to **long-run** uncertainty
  - ▶ **Shorter-lived, more adjustable investments** (e.g. hiring) linked relatively more to **short-run** uncertainty
3. **Uncertainty linked to:**
  - ▶ Economic policy uncertainty (long)
  - ▶ Oil price volatility (short)
  - ▶ Currency volatility, CEO-churn (both short and long)



## RELATED LITERATURE

**Uncertainty and the macro-economy** Schwert (1989),  
Fernández-Villaverde et al (2009), Bachmann (2010),  
Fernández-Villaverde and Rubio-Ramírez (2010), Baker et al (2012),  
Scotti (2013), Jurado et al (2013), Fernández-Villaverde et al (2013),

**Uncertainty at the micro level** Campbell et al (2001), Kehrig  
(2011), Bloom et al (2012), Vavra (2013), Meghir and Pistaferri  
(2004), Storesletten et al (2004), Heathcote, Perri, and Violante  
(2010), Guvenen et al (forthcoming),

**Real Options Theory and Investment Under Uncertainty:**  
Bernanke (1983), Brennan and Schwartz (1985), McDonald and Siegel  
(1986), Dixit and Pindyck (1994), Ramey and Shapiro (2001), Cooper  
and Haltiwanger (2006), Bloom(2009), Bloom et al (2007) Schaal  
(2010) Valleta and Bengali (2013), Mecikovsky and Meier (2015)

**Empirical Work:** Leahy and Whited (1996), Guiso and Parigi  
(1999), Stein and Stone (2012), Gulen and Ion (2013), Senga (2015)

# OUTLINE

## **Measuring Short- and Long-run Uncertainty**

Empirical Evidence: Firms and Short-/Long-run Uncertainty

Model Evidence: Firms and Short-/Long-run Uncertainty

Drivers of Uncertainty

Conclusion

## OPTION IMPLIED VOLATILITY

Run option-pricing model (e.g. Black-Scholes) “in reverse”

- ▶ Infer volatility of underlying asset price from observed option prices

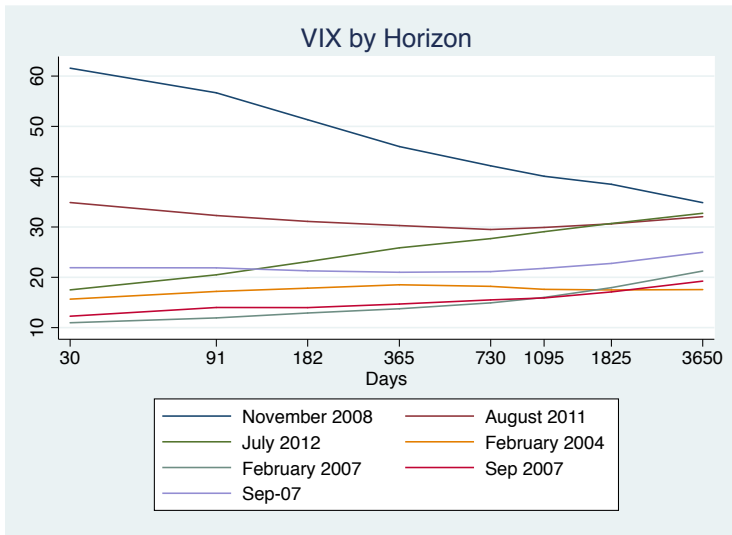
For a horizon of  $T \in \{30, 60, 91, 182, 365\dots\}$  days:

$$\text{ImplVolT}_{it} = \mathbb{E}_t \left( \frac{1}{T} \int_t^{t+T} \sigma_i(s) ds \right)$$

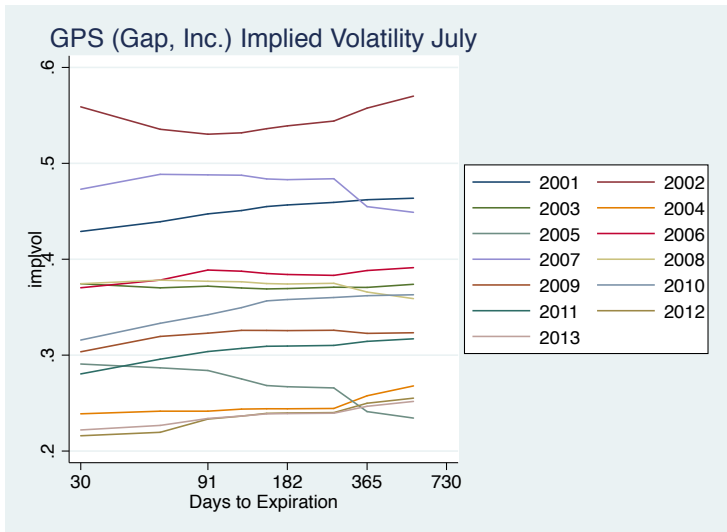
$\sigma_i(s)$  = volatility of underlying  $i$  on date  $t$

**Short-/Long-run Uncertainty:** implied volatility by expiration horizon

# MARKET IMPLIED VOLATILITY CURVE: VIX



# FIRM IMPLIED VOLATILITY CURVES



Notes: Average of put and call implied volatilities from standardized options on GPS (Gap, Inc.) for July of the year indicated. Source: Optionmetrics.

# CHARACTERIZING IMPLIED VOL. CURVES

**Stylized Fact:** Volatility curves well-characterized by:

- ▶ *Level* of short-run (30-day) implied volatility
- ▶ *Slope* between medium- (6-month) and short-run (30-day) implied volatilities

**Why is this is important?**

- ▶ Implied vol. data does not populate well at long horizons
- ▶ Extrapolate off of short- and medium-run data, increases sample size massively

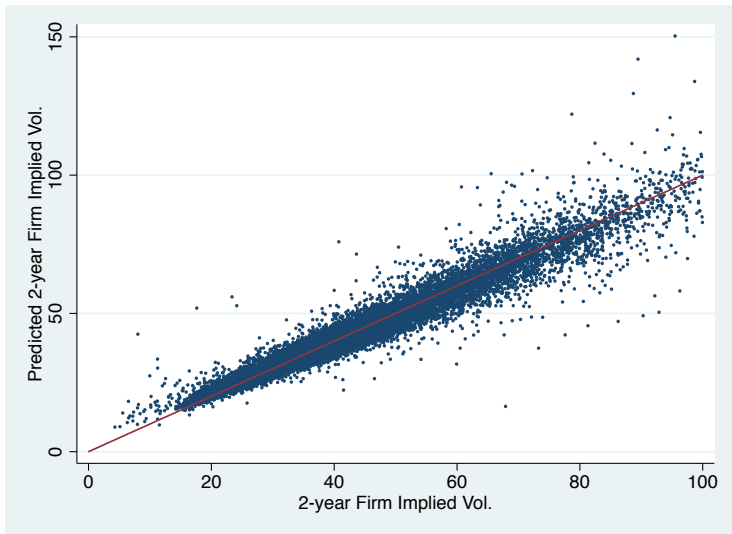
# PREDICTING LONG-RUN IMPLIED VOLATILITY

|                           | (1)                     | (2)                  | (3)                  | (4)                  | (5)                  |
|---------------------------|-------------------------|----------------------|----------------------|----------------------|----------------------|
| <b>Dependent Variable</b> | 2-year Firm Implied Vol | 1-year VIX           | 2-year VIX           | 3-year VIX           | 5-year VIX           |
| 30-day Volatility         | 0.869***<br>(0.00570)   | 0.950***<br>(0.0110) | 0.883***<br>(0.0259) | 0.838***<br>(0.0334) | 0.753***<br>(0.0484) |
| 6m - 30-day Volatility    | 1.157***<br>(0.0350)    | 1.240***<br>(0.0347) | 1.360***<br>(0.0771) | 1.385***<br>(0.0985) | 1.349***<br>(0.135)  |
| Constant                  | 4.537***<br>(0.192)     | 1.148***<br>(0.259)  | 2.918***<br>(0.604)  | 4.377***<br>(0.781)  | 7.171***<br>(1.143)  |
| Observations              | 21,400                  | 2,638                | 2,638                | 2,638                | 2,638                |
| <b>R-squared</b>          | <b>0.944</b>            | <b>0.9945</b>        | <b>0.9785</b>        | <b>0.9615</b>        | <b>0.9187</b>        |

Column 1 regresses quarterly firm-level 2-year implied volatility (source: Optionmetrics) on 30-day and 6m minus 30-day implied volatility. Columns 2-6 regress the daily VIX for the specified horizon on 30-day and 6m minus 30-day VIX, data courtesy of Goldman Sachs. Columns 2-6 report Newey-West standard errors in parentheses, assuming autocorrelation up to 250 trading days. Column 1 standard errors clustered by firm.

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

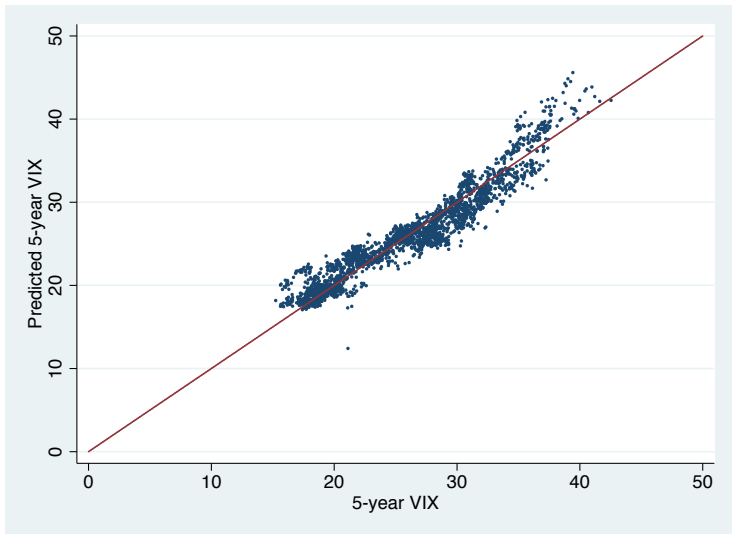
# PREDICTING 2-YEAR FIRM IMPLIED VOL. FROM 30-DAY AND 6-MONTH IMPLIED VOL.



Note:  $R^2 = .9503$



# PREDICTING 5-YEAR VIX FROM THE 30-DAY AND 1-YEAR VIX



Note:  $R^2 = .9187$

# OUTLINE

Measuring Short- and Long-run Uncertainty

**Empirical Evidence: Firms and Short-/Long-run  
Uncertainty**

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# DATA

## Uncertainty: OptionMetrics

- ▶ Implied volatility on standardized at-the-money options
- ▶ Generate quarterly, annual implied vol. figures by firm

## Firm-level Data: Compustat

- ▶ Quarterly: 1996Q2-2013Q1
- ▶ Annual: 1997-2013
- ▶ Exclude utilities and financial companies

## Main Specification: for firm $i$ on date $t$

$$\text{Investment Measure}_{i,t} = \alpha_i + \gamma_t + \beta_1 \log(\sigma_{i,t-1}^S) + \beta_2 \log(\sigma_{i,t-1}^L) + \text{1stMomentControls}_{i,t} + \varepsilon_{i,t}$$

# ANNUAL EMPLOYMENT & CAPITAL GROWTH

| Dependent Variable                    | (1)<br>PPENT<br>Growth | (2)<br>Empl. Growth    | (3)<br>PPENT<br>Growth  | (4)<br>Empl. Growth     | (5)<br>PPENT<br>Growth  | (6)<br>Empl. Growth     |
|---------------------------------------|------------------------|------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Lagged log(30d IVOL)                  | -0.0290<br>(0.0266)    | -0.0712***<br>(0.0214) | -0.0857***<br>(0.00944) | -0.0496***<br>(0.00721) | -0.0665***<br>(0.00895) | -0.0312***<br>(0.00666) |
| Lagged log(6m IVOL)                   | -0.0567*<br>(0.0290)   | 0.0215<br>(0.0233)     |                         |                         |                         |                         |
| Lagged log(6m IVOL)-<br>log(30d IVOL) |                        |                        | -0.0567*<br>(0.0290)    | 0.0215<br>(0.0233)      | -0.0815***<br>(0.0277)  | -0.00533<br>(0.0210)    |
| Lagged Tobin's Q                      | 0.0512***<br>(0.00240) | 0.0312***<br>(0.00162) | 0.0512***<br>(0.00240)  | 0.0312***<br>(0.00162)  | 0.0394***<br>(0.00238)  | 0.0198***<br>(0.00154)  |
| Cash Flow / Assets                    |                        |                        |                         |                         | 0.176***<br>(0.0329)    | 0.0713***<br>(0.0246)   |
| Proportional Sales Grov               |                        |                        |                         |                         | 0.488***<br>(0.0301)    | 0.542***<br>(0.0291)    |
| Firm Fixed Effects                    | YES                    | YES                    | YES                     | YES                     | YES                     | YES                     |
| Time Fixed Effects                    | YES                    | YES                    | YES                     | YES                     | YES                     | YES                     |
| Mean of Dep. Variable                 | 0.070                  | 0.056                  | 0.070                   | 0.056                   | 0.070                   | 0.056                   |
| Observations                          | 20,132                 | 20,132                 | 20,132                  | 20,132                  | 20,132                  | 20,132                  |
| R-squared                             | 0.367                  | 0.348                  | 0.367                   | 0.348                   | 0.421                   | 0.444                   |
| Firms                                 | 3416                   | 3416                   | 3416                    | 3416                    | 3416                    | 3416                    |

Robust standard errors in parentheses, clustered by firm. Annual balance sheet information from Compustat North America and implied volatility on standardized options, from Optionmetrics. Implied volatility measured as the average for the last quarter of the fiscal year. All variables are winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

# RELATIVE (NET) INVESTMENT

$$\begin{aligned}(\Delta\text{PPENT}/\text{PPENT} - \Delta\text{EMP}/\text{EMP})_{i,t} = \\ \alpha_i + \gamma_t + \beta_1 \log(\sigma_{i,t-1}^S) + \beta_2 \log(\sigma_{i,t-1}^L) \\ + \text{CONTROLS}_{i,t} + \varepsilon_{i,t}\end{aligned}$$

## Hypothesis:

- ▶ Capital growth linked more closely to long-run uncertainty
- ▶ Employment linked roughly evenly to short- and long-run uncertainty

## Expect:

- ▶  $\beta_1 > 0$
- ▶  $\beta_2 < 0$

# RELATIVE (NET) INVESTMENT

| Dependent Variable            | (1)  | (2)                    | (3)                    | (4)                    |
|-------------------------------|--|------------------------|------------------------|------------------------|
|                               | <b><math>\Delta</math>RPENT/PRENT - <math>\Delta</math>EMP/EMP</b> |                        |                        |                        |
| Lagged log(30d IVOL)          | 0.0426<br>(0.0296)   | 0.0581**<br>(0.0295)   | 0.0616**<br>(0.0295)   | 0.0618**<br>(0.0295)   |
| Lagged log(6m IVOL)           | -0.0889***<br>(0.0323)   | -0.0995***<br>(0.0322) | -0.100***<br>(0.0321)  | -0.100***<br>(0.0321)  |
| Lagged Tobin's Q              |  | 0.0302***<br>(0.00277) | 0.0285***<br>(0.00286) | 0.0285***<br>(0.00288) |
| Cash Flow / Assets            |  |                        | 0.123***<br>(0.0367)   | 0.123***<br>(0.0372)   |
| Proportional Sales Growth     |  |                        |                        | 0.00180<br>(0.0256)    |
| Firm Fixed Effects            | YES  | YES                    | YES                    | YES                    |
| Time Fixed Effects            | YES  | YES                    | YES                    | YES                    |
| Mean of Dep. Variable         | 0.043  | 0.043                  | 0.043                  | 0.043                  |
| 1 SD log(30d IVOL)*ShortCoeff | 0.019  | 0.026                  | 0.027                  | 0.028                  |
| 1 SD log(6m IVOL)*LongCoeff   | -0.038   | -0.042                 | -0.042                 | -0.042                 |
| Observations                  | 20,132   | 20,132                 | 20,132                 | 20,132                 |
| R-squared                     | 0.221  | 0.236                  | 0.237                  | 0.237                  |
| Firms                         | 3416   | 3416                   | 3416                   | 3416                   |

Robust standard errors in parentheses, clustered by firm. Annual balance sheet information from Compustat North America. Implied volatility data from Optionmetrics, measured as average implied vol. for the last quarter of the fiscal year. All variables winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

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# PARTIAL EQBM. MODEL OF INVESTMENT

**Revenue:**  $R(A_t, K_t, L_t) = A_t K_t^{\alpha_1} L_t^{\alpha_2}$

**Investment in Two Assets:**

- ▶  $K_t = K_{t-1}(1 - \delta_K) + I_t^K$
- ▶  $L_t = L_{t-1}(1 - \delta_L) + I_t^L$

**Adjustment Costs:** Partial irreversibility, fixed

**Revenue-generating & Uncertainty Shocks:**

- ▶  $\log(A_t) = \rho_A \log(A_{t-1}) + \varepsilon_t$ ,  $\varepsilon_t \sim N(0, \sigma_{t,L}^2 + \sigma_{t,S}^2)$
- ▶  $\sigma_{t,S}^2, \sigma_{t,L}^2$  independent Markov chains

**Assumptions:**

- ▶  $K$  shorter-lived, less adjustable than  $L$
- ▶  $\sigma_{t,L}^2$  more persistent than  $\sigma_{t,S}^2$



# ROLE OF ADJUSTMENT COSTS & DEPRECIATION

**Relative Investment** regression under alternative calibrations:

$$\left( \frac{\Delta K}{K} - \frac{\Delta L}{L} \right)_{i,t} = \alpha_i + \gamma_t + \beta_1 \log(\sigma_{i,t-1}^S) + \beta_2 \log(\sigma_{i,t-1}^L) + \text{CONTROLS}_{i,t} + \varepsilon_{i,t}$$

| Param.     | Description                | Baseline | 1    | 2   | 3   |
|------------|----------------------------|----------|------|-----|-----|
| $\delta_K$ | $K$ effective depreciation | .2       | .45  | .2  | .45 |
| $\delta_L$ | $L$ effective depreciation | .45      | .45  | .45 | .45 |
| $\gamma_K$ | $K$ resale loss            | .25      | .25  | .25 | .25 |
| $\gamma_L$ | $L$ resale loss            | .125     | .125 | .25 | .25 |
| $F_K$      | Fixed $K$ adj. cost        | .01      | .01  | .01 | .01 |
| $F_L$      | Fixed $L$ adj. cost        | .01      | .01  | .01 | .01 |

# RELATIVE (NET) INVESTMENT

| Dependent Variable            | (1)                       | (2)                     | (3)                     | (4)                      |
|-------------------------------|---------------------------|-------------------------|-------------------------|--------------------------|
|                               | $\Delta K/K - \Delta L/L$ |                         |                         |                          |
| Calibration                   | Baseline                  | Equal Depr.             | Equal Adj. Costs        | Equal Depr. & Adj. Costs |
| Lagged log(30d Expected Vol.) | 0.193***<br>(0.0476)      | 0.0189<br>(0.0235)      | 0.268***<br>(0.0319)    | 0.0466<br>(0.0366)       |
| Lagged log(6m Expected Vol.)  | -0.213***<br>(0.0712)     | -0.0898**<br>(0.0355)   | -0.112**<br>(0.0474)    | -0.0691<br>(0.0515)      |
| Lagged Tobin's Q              | -0.0701***<br>(0.00431)   | -0.00291**<br>(0.00120) | -0.0275***<br>(0.00289) | 0.000691<br>(0.00123)    |
| Cash Flow / (K + L)           | -0.0763**<br>(0.0300)     | -0.0423***<br>(0.00800) | 0.145***<br>(0.0203)    | -0.00648<br>(0.00799)    |
| Proportional Sales Growth     | 0.0545*<br>(0.0284)       | 0.0773***<br>(0.0115)   | -0.146***<br>(0.0192)   | 0.0225*<br>(0.0116)      |
| Firm Fixed Effects            | YES                       | YES                     | YES                     | YES                      |
| Time Fixed Effects            | YES                       | YES                     | YES                     | YES                      |
| Observations                  | 20,000                    | 20,000                  | 20,000                  | 20,000                   |
| R-squared                     | 0.136                     | 0.110                   | 0.123                   | 0.088                    |
| Firms                         | 5000                      | 5000                    | 5000                    | 5000                     |

Robust standard errors in parentheses, clustered by firm. Data is annual aggregate of 5000 firm simulation panel. Uncertainty measured as average expected volatility of shocks to revenue generation over the next 1-month or 6-month horizon, with the annual figure taken from the last quarter of the relevant year. All variables are winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

# OUTLINE

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**Drivers of Uncertainty**

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# SOURCES OF UNCERTAINTY

## Economic Policy (EPU)

- ▶ Baker, Bloom, and Davis (2015) data
- ▶ Firm-level exposure to EPU based on lines of business & sectoral dependence on govt. purchases
- ▶ Interact exposure with word-search EPU index [▶ EPU Data](#)

## Currencies and Commodities

- ▶ Industry-level exposure to oil and currency fluctuations
- ▶ Interact exposure with oil & currency volatility
- ▶ Follow Stein & Stone (2013) approach [▶ Oil/Currency Vol. Exposure](#)

## CEO Churn

- ▶ Flag firm-quarters when CEO stepped down or new CEO appointed
- ▶ Execucomp data [▶ CEO Churn Data](#)

# DRIVERS OF FIRM-LEVEL UNCERTAINTY

Firm  $i$  in sector  $j$ , quarter  $t$ :

## Slope specification:

$$\log(\sigma_{ijt}^L) - \log(\sigma_{ijt}^S) = \gamma_i + \gamma_t + \delta_1 \text{EPUExposure}_{ijt} + \delta_2 \text{OilVolExposure}_{jt} + \delta_3 \text{CurrVolExposure}_{jt} + \text{CEOChurn}_{it} + \varepsilon_{ijt}$$

- ▶  $\delta_k > 0 \Rightarrow$  linked more closely to long-run uncertainty
- ▶  $\delta_k < 0 \Rightarrow$  linked more closely to short-run uncertainty

Restrict to industries that are sensitive to oil and at least one currency.

▶ Levels Specifications

# DRIVERS OF SHORT-RUN UNCERTAINTY

| Dependent Variable            | (1)                  | (2)                 | (3)                  | (4)                 | (5)                  |
|-------------------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
|                               | <b>log(30d IVOL)</b> |                     |                      |                     |                      |
| Economic Policy Unc. Exposure | 0.147*<br>(0.0852)   |                     |                      |                     | 0.176**<br>(0.0873)  |
| Oil Vol. Exposure             |                      | 3.539***<br>(0.922) |                      |                     | 3.070***<br>(0.906)  |
| Currency Vol. Exposure        |                      |                     | 0.0806**<br>(0.0352) |                     | 0.0748**<br>(0.0329) |
| CEO Turnover                  |                      |                     |                      | 0.0259*<br>(0.0146) | 0.0249*<br>(0.0144)  |
| Firm FE                       | Y                    | Y                   | Y                    | Y                   | Y                    |
| Date FE                       | Y                    | Y                   | Y                    | Y                   | Y                    |
| Observations                  | 21,328               | 21,328              | 21,328               | 21,328              | 21,328               |
| R-squared                     | 0.888                | 0.888               | 0.887                | 0.887               | 0.889                |
| Firms                         | 1370                 | 1370                | 1370                 | 1370                | 1370                 |

Robust standard errors in parentheses, clustered by firm. Firm-level implied volatility data from Optionmetrics. Economic Policy Uncertainty from Baker et al (2015). Exposure to oil and currencies constructed using CRSP data on stock returns, Bloomberg data on oil prices and exchange rates from 1985-1995, and implied volatility data for oil and currencies 2005-2013. CEO Turnover from Execucomp, is an indicator for whether there was a CEO taking office or stepping down during the quarter. Regressions with EPU exposure also control for federal spending as percent of GDP multiplied by firm-level exposure to government purchases. Regressions are weighted by employment at the firm level and restricted to 2-digit industries with significantly positive sensitivity to oil prices and to at least one currency. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

# DRIVERS OF SHORT-/LONG-RUN UNCERTAINTY

| Dependent Variable            | (1)                          | (2)                 | (3)                  | (4)                   | (5)                   |
|-------------------------------|------------------------------|---------------------|----------------------|-----------------------|-----------------------|
|                               | log(6m IVOL) - log(30d IVOL) |                     |                      |                       |                       |
| Economic Policy Unc. Exposure | 0.0858**<br>(0.0341)         |                     |                      |                       | 0.0856**<br>(0.0347)  |
| Oil Vol. Exposure             |                              | -1.194**<br>(0.487) |                      |                       | -1.164**<br>(0.458)   |
| Currency Vol. Exposure        |                              |                     | -0.00975<br>(0.0149) |                       | -0.00333<br>(0.0126)  |
| CEO Turnover                  |                              |                     |                      | -0.00396<br>(0.00577) | -0.00369<br>(0.00575) |
| Date Fixed Effects            | Y                            | Y                   | Y                    | Y                     | Y                     |
| Firm Fixed Effects            | Y                            | Y                   | Y                    | Y                     | Y                     |
| Observations                  | 21,328                       | 21,328              | 21,328               | 21,328                | 21,328                |
| R-squared                     | 0.513                        | 0.514               | 0.512                | 0.512                 | 0.515                 |
| Firms                         | 1370                         | 1370                | 1370                 | 1370                  | 1370                  |

Robust standard errors in parentheses, clustered by firm. Firm-level implied volatility data from Optionmetrics. Economic Policy Uncertainty from Baker et al (2015). Exposure to oil and currencies constructed using CRSP data on stock returns, Bloomberg data on oil prices and exchange rates from 1985-1995, and implied volatility data for oil and currencies 2005-2013. CEO Turnover from Execucomp, is an indicator for whether there was a CEO taking office or stepping down during the quarter. Regressions with EPU exposure also control for federal spending as percent of GDP multiplied by firm-level exposure to government purchases. Regressions are weighted by employment at the firm level and restricted to 2-digit industries with significantly positive sensitivity to oil prices and at least one currency. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

December 1, 2015, 2:45 PM ET

## Why Business Investment Is Slumping in Five Charts

By Andrew Van Dam and Eric Morath



New York dairy farmer David Wood sold milk in the spring for less than it cost to produce it. Falling farm incomes, a reflection of commodity prices, have caused spending on tractors and similar equipment to decline.

MIKE GROLL/ASSOCIATED PRESS

U.S. business investment advanced just 2.2% from a year earlier in the third quarter, [a slowdown that marks one of the worse performances of the six-year-old economic expansion](#). The trend seems at odds with ultralow interest rates, consistent hiring and steady, if unspectacular, overall economic growth.

So what's causing business investment to slump?



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# CONCLUSION

1. Use implied volatility to measure short- vs. long-run uncertainty at the aggregate and firm levels
2. Firms react to both short- and long-run uncertainty
  - ▶ Less reversible, longer-lived investment more strongly associated with long-run rather than short-run uncertainty
  - ▶ Employment and investment in adjustable, shorter-lived assets associated more closely with short-run uncertainty
3. Potential drivers of short- and long-run uncertainty
  - ▶ Long-run: Economic policy uncertainty
  - ▶ Short: oil price volatility
  - ▶ Both: currency volatility, CEO changes

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**Appendix**

# SUMMARY STATISTICS

| ANNUAL DATA                |        |        | QUARTERLY DATA              |        |        |
|----------------------------|--------|--------|-----------------------------|--------|--------|
|                            | Mean   | SD     |                             | Mean   | SD     |
| Total Assets (\$M)         | 5,368  | 9,681  | Total Assets (\$M)          | 4,081  | 8,013  |
| Capital Expenditures (\$M) | 296.6  | 612    | Capital Expenditures (\$M)  | 56.71  | 123.5  |
| Sales (\$M)                | 4,734  | 8,599  | Sales (\$M)                 | 943.5  | 1,904  |
| Cash Flow / Assets         | 0.0986 | 0.14   | Cash Flow / Assets          | 0.0203 | 0.0497 |
| Capital Stock (\$M)        | 2,359  | 6,455  | Capital Stock (\$M)         | 1,541  | 4,087  |
| Tobin's Q                  | 1.923  | 1.696  | Tobin's Q                   | 2.045  | 1.911  |
| Proportional Sales Growth  | 0.0394 | 0.1393 | Proportional Sales Growth   | 0.0628 | 0.155  |
| 30day IVOL                 | 52.79  | 24.22  | 30day IVOL                  | 52.63  | 23.75  |
| 6m - 30day IVOL            | -2.508 | 4.967  | 6m - 30day IVOL             | -2.498 | 4.672  |
| Employees ('000s)          | 20.43  | 43.13  | PPENT (\$M)                 | 1,294  | 2,939  |
| PPENT Growth               | 0.1098 | 0.326  | CAPX/K                      | 0.0654 | 0.0647 |
| Employment Growth          | 0.0713 | 0.27   | CAPX/PENT                   | 0.0812 | 0.0923 |
| N                          | 20,132 |        | N                           | 97,733 |        |
| Date Range: 1997-2013      |        |        | Date Range: 1996Q2 - 2013Q1 |        |        |

# REVENUES AND INVESTMENT TECHNOLOGY

**Revenue:**  $R(A_t, K_t, L_t) = A_t K_t^{\alpha_1} L_t^{\alpha_2}$

**Investment Technology:**

- ▶  $K_t = K_{t-1}(1 - \delta_K) + I_t^K$
- ▶  $L_t = L_{t-1}(1 - \delta_L) + I_t^L$

**Adjustment Costs:**

$$C(I_t^K, I_t^L, K_{t-1}, L_{t-1}) = I_t^K (1 - \gamma_K \cdot \mathbf{1}(I_t^K < 0)) + I_t^L (1 - \gamma_L \cdot \mathbf{1}(I_t^L < 0)) \\ + F_K \cdot K_{t-1} \mathbf{1}(I_t^K \neq 0) + F_L \cdot L_{t-1} \mathbf{1}(I_t^L \neq 0)$$

**Parametric Assumptions:**  $\delta_L > \delta_K$ ,  $\gamma_K \geq \gamma_L$ ,  $F_K \geq F_L$

- ▶ K longer-lived, less reversible
- ▶ L shorter-lived, more reversible

# UNCERTAINTY SHOCKS

## Revenue-generation shocks:

- ▶  $\log(A_t) = \rho_A \log(A_{t-1}) + \varepsilon_t$
- ▶  $\varepsilon_t \sim N(0, \sigma_{t,L}^2 + \sigma_{t,S}^2)$

## Short- and Long-run Uncertainty Shocks:

- ▶  $\sigma_{t,L}, \sigma_{t,S}$  independent, 2-point Markov chains
- ▶ Transition matrices:  $\begin{bmatrix} \rho_X & 1 - \rho_X \\ 1 - \rho_X & \rho_X \end{bmatrix}$  for  $X \in \{L, S\}$
- ▶  $\rho_L > \rho_S$

# FIRMS INVEST TO MAXIMIZE FIRM VALUE

$$\begin{aligned} V(A_t, K_{t-1}, L_{t-1}, \sigma_{S,t}, \sigma_{L,t}) = & \\ & \max_{I_t^K, I_t^L} A(K_{t-1}(1 - \delta_K) + I_t^K)^{\alpha_1} (L_{t-1}(1 - \delta_L) + I_t^L)^{\alpha_2} \\ & \quad - C(I_t^K, I_t^L, K_{t-1}, L_{t-1}) \\ + \frac{1}{1+r} \mathbb{E}[V(A_{t+1}, K_{t-1}(1-\delta_K)+I_t^K, L_{t-1}(1-\delta_L)+I_t^L, \sigma_{S,t+1}, \sigma_{L,t+1})] \\ & \quad \text{s.t.} \\ & \quad K_t = K_{t-1}(1 - \delta) + I_{K,t} \geq 0 \\ & \quad L_t = L_{t-1}(1 - \delta) + I_{L,t} \geq 0 \end{aligned}$$

# BASELINE CALIBRATION

Period = 1 Month

| Parameter                  | Description                   | Value | Notes                               |
|----------------------------|-------------------------------|-------|-------------------------------------|
| $\frac{1}{1+r}$            | Discount Rate                 | .996  | $r = 5\%$ annually                  |
| $\alpha_1, \alpha_2$       | Elast. of Rev. wrt. $K, L$    | 0.4   | CRS and 25% markups                 |
| $\sigma_{Sl}, \sigma_{Ll}$ | Low Volatility State          | .24   | 33% monthly in LL state             |
| $\sigma_{Sh}, \sigma_{Lh}$ | High Volatility State         | .46   | 66% monthly in HH state             |
| $\rho_S$                   | persistence $\sigma_S$        | .85   | annual autocorrelation .15          |
| $\rho_L$                   | persistence $\sigma_L$        | .95   | annual autocorrelation .49          |
| $\delta_K$                 | effective $K$ monthly deprec. | .018  | 20% annual                          |
| $\delta_L$                 | effective $L$ monthly deprec. | .035  | 45% annual                          |
| $\gamma_K$                 | resale loss $K$               | .25   | 25% resale loss                     |
| $\gamma_L$                 | resale loss $L$               | .125  | $1/2\gamma_K$                       |
| $F_L$                      | Fixed $L$ adj. cost           | .01   | NA                                  |
| $F_K$                      | Fixed $K$ adj. cost           | .01   | NA                                  |
| $\rho_A$                   | monthly persistence of $A$    | .983  | .95 quarterly, Khan & Thomas (2008) |

▶ ModelOverview



# GENERATING DATA OFF OF THE MODEL

Simulation panel of 5000 firms for 5 years

## **Firm Aggregation:**

- ▶ Firms consist 25 ‘units’, each solving the investment problem
- ▶ Independent  $A$  shocks
- ▶ Common volatility shocks

**Time Series Aggregation:** Monthly into quarterly/annual

Add 5% measurement error

▶ Measuring uncertainty in the simulation

## UNCERTAINTY IN THE MODEL

**Model:** Firms know uncertainty process and ‘true’ uncertainty shocks  $\sigma_{S,t}$ ,  $\sigma_{L,t}$

**Data:** Observe implied volatility at several horizons

**Identify:**

Short-run uncertainty =  $\mathbb{E}_t[\sigma_{t+1}]$  = expected vol. of next month’s productivity

Long-run uncertainty =  $\mathbb{E}_t[\frac{1}{6} \sum_{s=1}^6 \sigma_{t+s}]$  = avg. expected vol. of productivity over next 6 months

Note:  $\sigma_t = \sqrt{\sigma_{S,t}^2 + \sigma_{L,t}^2}$

▶ Back

# ECONOMIC POLICY UNCERTAINTY (EPU)

Data from Baker, Bloom, and Davis (2015)

EPU index based on news coverage about economic policy uncertainty

Firm-specific exposure to EPU based on firms' line of business and industry-level dependence on government purchases

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# SENSITIVITY TO COMMODITIES AND CURRENCIES

Sensitivities:

$$r_{ijt} = \alpha_i + \beta_{jm}r_{mt} + \sum_k \beta_{jk}r_{kt} + \varepsilon_{it}$$

- ▶  $r_{ijt}$  - daily equity returns for firm  $i$  in industry  $j$
- ▶  $r_{mt}$  - daily returns on S&P 500
- ▶  $r_{kt}$  - daily returns on commodity/currency  $k$  [▶ List](#)
- ▶  $\beta_{jk}$  - **sensitivity** of industry  $j$  to commodity/currency  $k$

Run on 1985-1995 “pre-sample”

# VOLATILITY EXPOSURE

Collect  $\hat{\beta}_{jk}$  sensitivity estimates.

Impute  $\hat{\beta}_{jk} = 0$  if insignificant at 99% level

Generate exposure of industry  $j$  to oil and currencies  $k$ :

- ▶ OilVolExposure $_{ijt} = |\hat{\beta}_{j,\text{Oil}}| \cdot \log(\sigma_{\text{Oil},t})$
- ▶ CurrVolExposure $_{ijt} = \sum_k \text{currencies} |\hat{\beta}_{jk}| \cdot \log(\sigma_{kt})$

Data for 2005-present

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# CEO CHURN

Execucomp database links firms and CEOs

Flag firm-quarters in which CEO stepped down and/or new CEO appointed

$\text{CEOChurn}_{it} = \mathbf{1}(\text{Leaving and/or entering CEO during qtr. } t)$



# LIST OF COMMODITIES AND CURRENCIES

WTI Oil

Canadian Dollar (CAD)

Mexican Peso (MXN)

Chinese Yuan (CNY)

Euro / European Currency Unit  
(EUR/XEU)

Japanese Yen (JPY)

Australian Dollar (AUD)

Hong Kong Dollar (HKD)

South Korean Wong (KRW)

New Zealand Dollar (NZD)

Norwegian Krone (NOK)

Swedish Krona (SEK)

Swiss Franc (CHF)

Taiwan Dollar (TWD)

Pound Sterling (GBP)

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# DRIVERS OF SHORT-RUN UNCERTAINTY

| Dependent Variable            | (1)                  | (2)                 | (3)                  | (4)                 | (5)                  |
|-------------------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
|                               | <b>log(30d IVOL)</b> |                     |                      |                     |                      |
| Economic Policy Unc. Exposure | 0.147*<br>(0.0852)   |                     |                      |                     | 0.176**<br>(0.0873)  |
| Oil Vol. Exposure             |                      | 3.539***<br>(0.922) |                      |                     | 3.070***<br>(0.906)  |
| Currency Vol. Exposure        |                      |                     | 0.0806**<br>(0.0352) |                     | 0.0748**<br>(0.0329) |
| CEO Turnover                  |                      |                     |                      | 0.0259*<br>(0.0146) | 0.0249*<br>(0.0144)  |
| Firm FE                       | Y                    | Y                   | Y                    | Y                   | Y                    |
| Date FE                       | Y                    | Y                   | Y                    | Y                   | Y                    |
| Observations                  | 21,328               | 21,328              | 21,328               | 21,328              | 21,328               |
| R-squared                     | 0.888                | 0.888               | 0.887                | 0.887               | 0.889                |
| Firms                         | 1370                 | 1370                | 1370                 | 1370                | 1370                 |

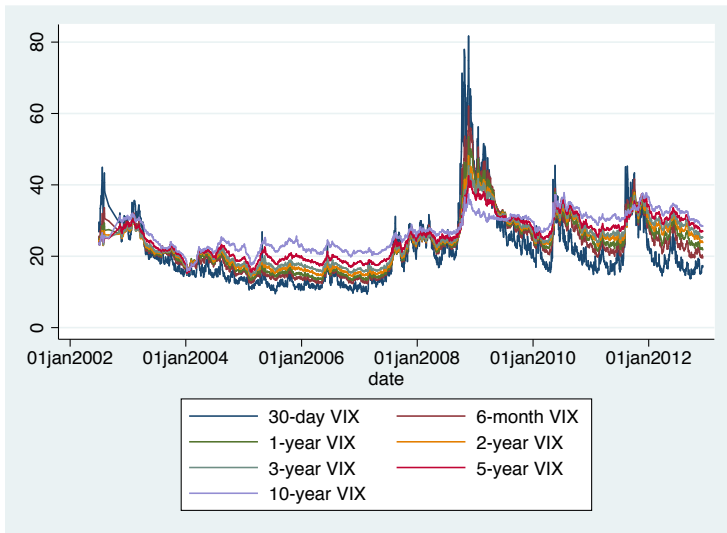
Robust standard errors in parentheses, clustered by firm. Firm-level implied volatility data from Optionmetrics. Economic Policy Uncertainty from Baker et al (2015). Exposure to oil and currencies constructed using CRSP data on stock returns, Bloomberg data on oil prices and exchange rates from 1985-1995, and implied volatility data for oil and currencies 2005-2013. CEO Turnover from Execucomp, is an indicator for whether there was a CEO taking office or stepping down during the quarter. Regressions with EPU exposure also control for federal spending as percent of GDP multiplied by firm-level exposure to government purchases. Regressions are weighted by employment at the firm level and restricted to 2-digit industries with significantly positive sensitivity to oil prices and to at least one currency. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

# DRIVERS OF LONG-RUN UNCERTAINTY

| Dependent Variable            | (1)                  | (2)                 | (3)                  | (4)                 | (5)                  |
|-------------------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
|                               | <b>log(6m IVOL)</b>  |                     |                      |                     |                      |
| Economic Policy Unc. Exposure | 0.232***<br>(0.0863) |                     |                      |                     | 0.262***<br>(0.0882) |
| Oil Vol. Exposure             |                      | 2.344***<br>(0.768) |                      |                     | 1.907**<br>(0.811)   |
| Currency Vol. Exposure        |                      |                     | 0.0708**<br>(0.0298) |                     | 0.0715**<br>(0.0306) |
| CEO Turnover                  |                      |                     |                      | 0.0219*<br>(0.0125) | 0.0212*<br>(0.0122)  |
| Firm FE                       | Y                    | Y                   | Y                    | Y                   | Y                    |
| Date FE                       | Y                    | Y                   | Y                    | Y                   | Y                    |
| Observations                  | 21,328               | 21,328              | 21,328               | 21,328              | 21,328               |
| R-squared                     | 0.900                | 0.899               | 0.899                | 0.899               | 0.901                |
| Firms                         | 1370                 | 1370                | 1370                 | 1370                | 1370                 |

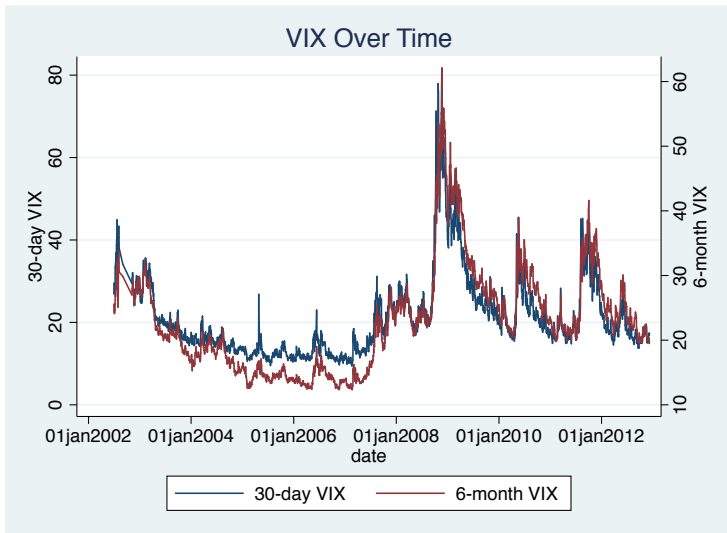
Robust standard errors in parentheses, clustered by firm. Firm-level implied volatility data from Optionmetrics. Economic Policy Uncertainty from Baker et al (2015). Exposure to oil and currencies constructed using CRSP data on stock returns, Bloomberg data on oil prices and exchange rates from 1985-1995, and implied volatility data for oil and currencies 2005-2013. CEO Turnover from Execucomp, is an indicator for whether there was a CEO taking office or stepping down during the quarter. Regressions with EPU exposure also control for federal spending as percent of GDP multiplied by firm-level exposure to government purchases. Regressions are weighted by employment at the firm level and restricted to 2-digit industries with significantly positive sensitivity to oil prices and to at least one currency. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

# VIX OVER TIME



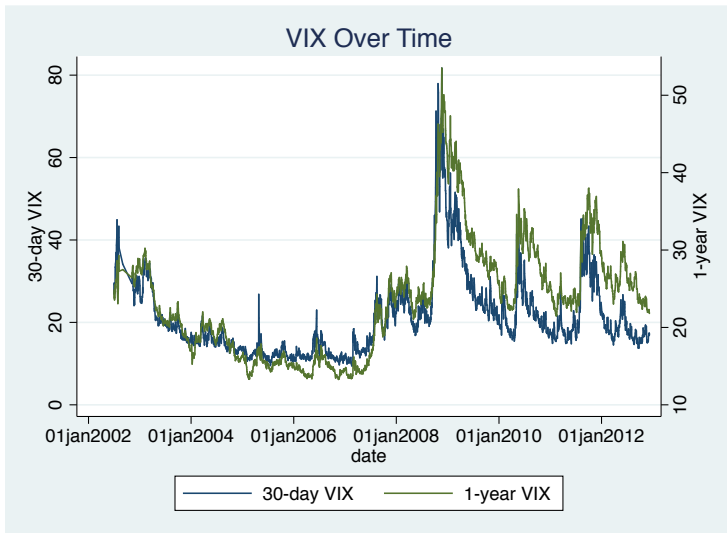
Notes: Daily VIX time series, by horizon. Source: Goldman Sachs.

# VIX OVER TIME



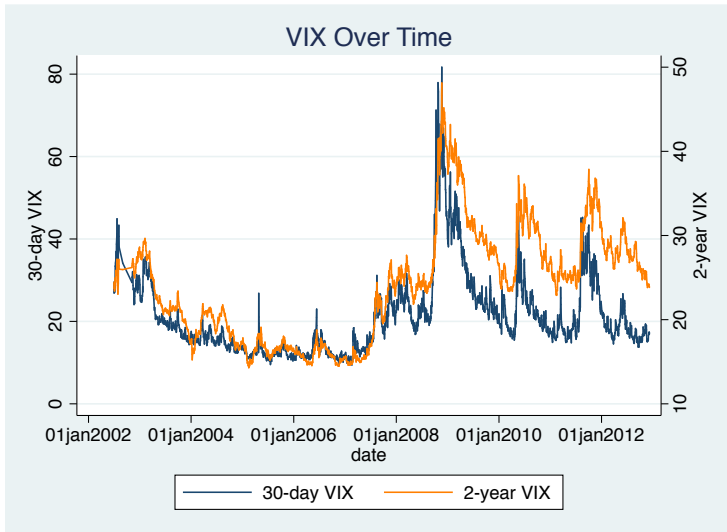
Notes: Daily VIX time series, by horizon. Source: Goldman Sachs.

# VIX OVER TIME



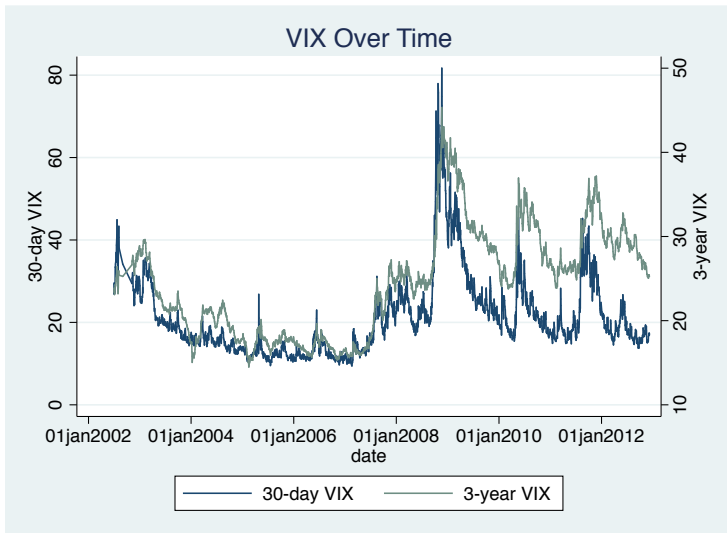
Notes: Daily VIX time series, by horizon. Source: Goldman Sachs.

# VIX OVER TIME



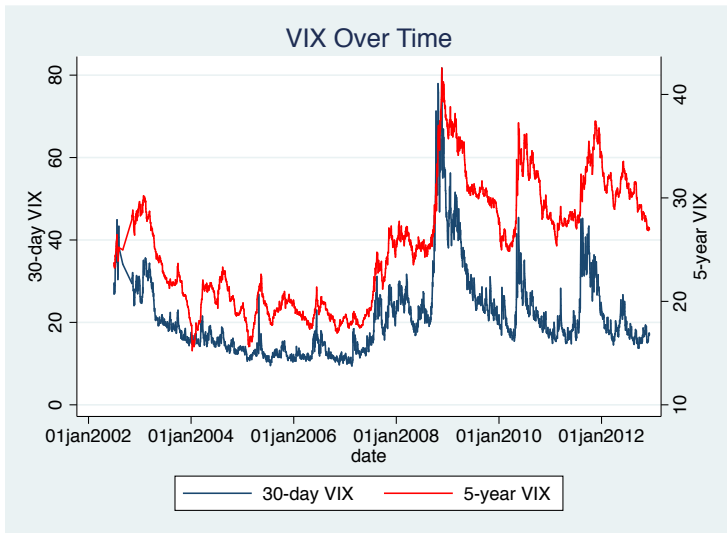
Notes: Daily VIX time series, by horizon. Source: Goldman Sachs.

# VIX OVER TIME



Notes: Daily VIX time series, by horizon. Source: Goldman Sachs.

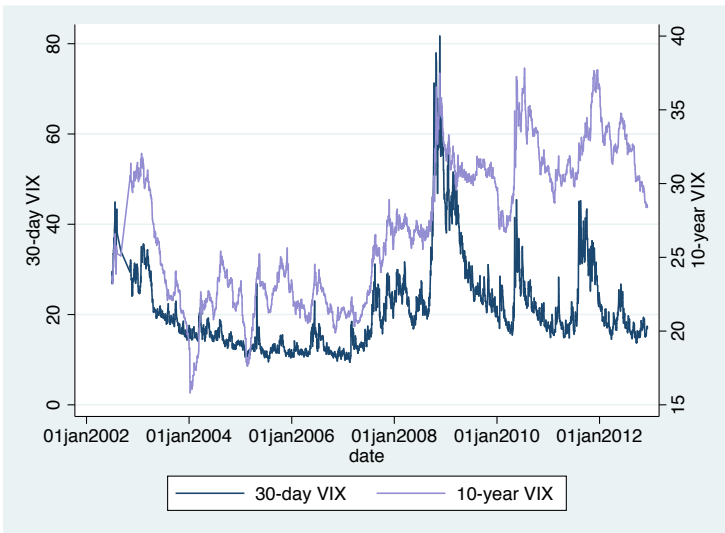
# VIX OVER TIME



Notes: Daily VIX time series, by horizon. Source: Goldman Sachs.

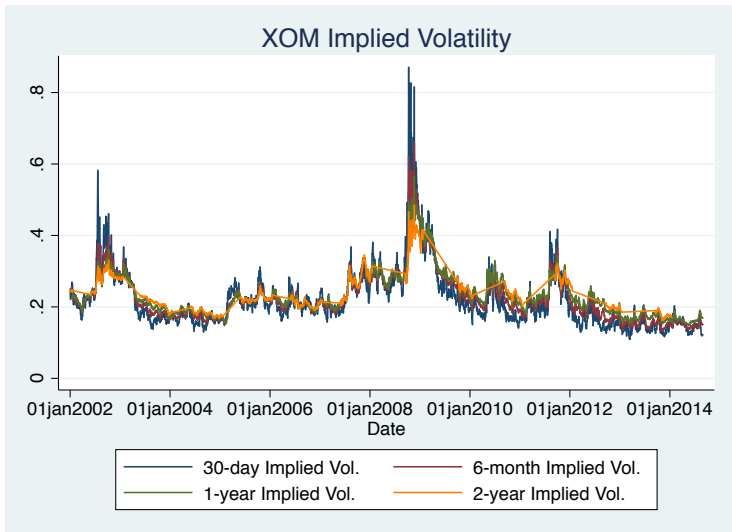


# VIX OVER TIME



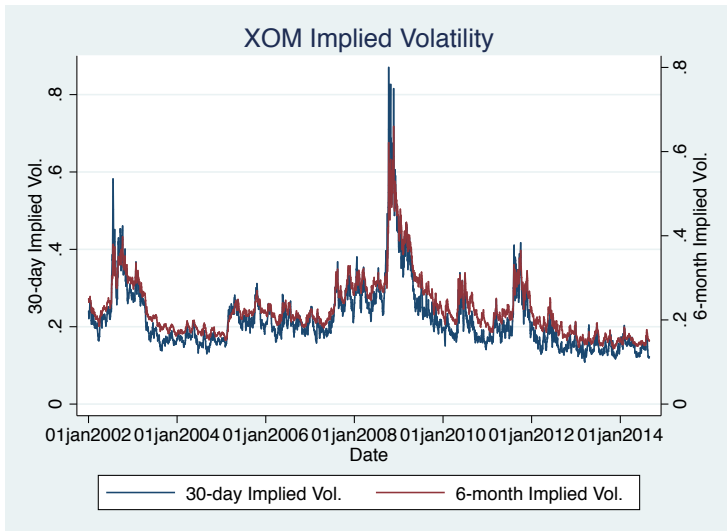
Notes: Daily VIX time series, by horizon. Source: Goldman Sachs.

# FIRM IMPLIED VOLATILITY OVER TIME



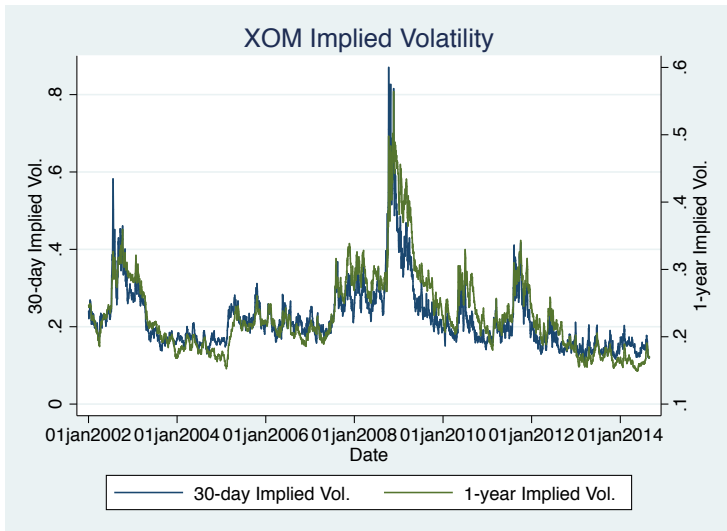
Notes: Daily average of put and call implied volatilities from standardized options on XOM (Exxon-Mobil). Source: Optionmetrics.

# FIRM IMPLIED VOLATILITY OVER TIME



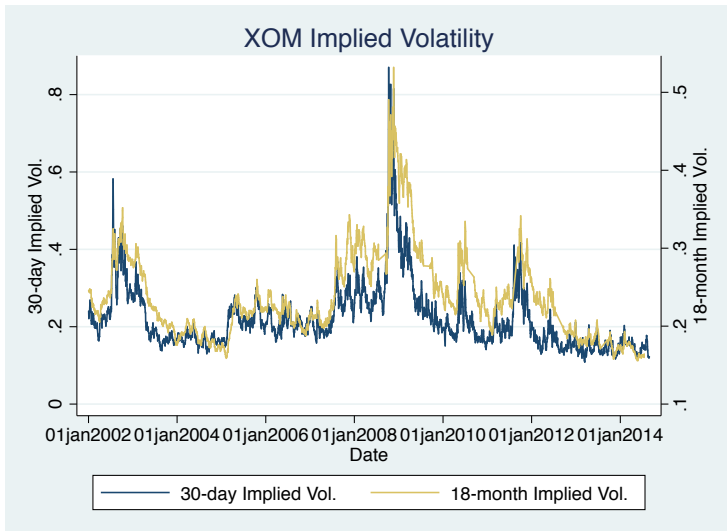
Notes: Daily average of put and call implied volatilities from standardized options on XOM (Exxon-Mobil). Source: Optionmetrics.

# FIRM IMPLIED VOLATILITY OVER TIME



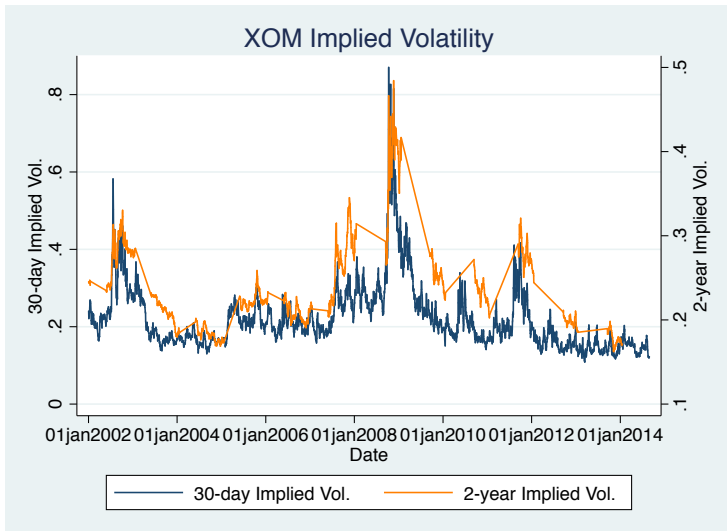
Notes: Daily average of put and call implied volatilities from standardized options on XOM (Exxon-Mobil). Source: Optionmetrics.

# FIRM IMPLIED VOLATILITY OVER TIME



Notes: Daily average of put and call implied volatilities from standardized options on XOM (Exxon-Mobil). Source: Optionmetrics.

# FIRM IMPLIED VOLATILITY OVER TIME



Notes: Daily average of put and call implied volatilities from standardized options on XOM (Exxon-Mobil). Source: Optionmetrics.

# DRIVERS OF SHORT- AND LONG-RUN UNCERTAINTY

| Dependent Variable            | (1)                                 | (2)                  | (3)                   | (4)                   | (5)                   |
|-------------------------------|-------------------------------------|----------------------|-----------------------|-----------------------|-----------------------|
|                               | <b>log(6m IVOL) - log(30d IVOL)</b> |                      |                       |                       |                       |
| Economic Policy Unc. Exposure | 0.0757**<br>(0.0317)                |                      |                       |                       | 0.0810**<br>(0.0328)  |
| Oil Vol. Exposure             |                                     | -0.853***<br>(0.283) |                       |                       | -0.857**<br>(0.335)   |
| Currency Vol. Exposure        |                                     |                      | -0.00276<br>(0.00905) |                       | 0.00189<br>(0.00785)  |
| CEO Turnover                  |                                     |                      |                       | -0.00369<br>(0.00571) | -0.00416<br>(0.00535) |
| Date Fixed Effects            | Y                                   | Y                    | Y                     | Y                     | Y                     |
| Firm Fixed Effects            | Y                                   | Y                    | Y                     | Y                     | Y                     |
| Observations                  | 40,802                              | 40,802               | 40,802                | 40,802                | 40,802                |
| R-squared                     | 0.499                               | 0.500                | 0.499                 | 0.499                 | 0.501                 |
| Firms                         | 2547                                | 2547                 | 2547                  | 2547                  | 2547                  |

Robust standard errors in parentheses, clustered by firm in columns 1, 4, 5; by SIC-2 in columns 2, 3. Firm-level implied volatility data from Optionmetrics. Economic Policy Uncertainty from Baker et al (2015). Exposure to oil and currencies constructed using CRSP data on stock returns, Bloomberg data on oil prices and exchange rates from 1985-1995, and implied volatility data for oil and currencies 2005-2013. CEO Turnover from Execucomp, is an indicator for whether there was a CEO taking office or stepping down during the quarter. Regressions with EPU exposure also control for federal spending as percent of GDP multiplied by firm-level exposure to government purchases. Regressions are weighted by employment at the firm level. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

# SIC2 WITH NONZERO SENSITIVITY TO OIL & CURRENCIES

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## SIC-2 Industries with Non-zero Sensitivity to Oil and Currencies

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| SIC-2 | Description   |
|-------|---|
| 10    | Metal Mining  |
| 13    | Oil and Gas Extraction  |
| 22    | Textile Mill Products   |
| 29    | Petroleum Refining and Related Industries   |
| 32    | Stone, Clay, Glass, and Concrete Products   |
| 35    | Industrial and Commercial Machinery and Computer Equipment                        |
| 36    | Electronic and Other Electrical Equipment and Components, Exc. Computer Equipment |
| 37    | Transportation Equipment  |
| 42    | Motor Freight Transportation and Warehousing                                      |
| 45    | Transportation by Air   |
| 48    | Communications  |
| 73    | Business Services   |
| 80    | Health Services   |

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# WHO HAS 30-DAY IMPLIED VOLATILITY?

|                                  | (1)                                   | (2)                | (3)                   | (4)                   | (5)                  | (6)                   |
|----------------------------------|---------------------------------------|--------------------|-----------------------|-----------------------|----------------------|-----------------------|
|                                  | OLS                                   |                    |                       |                       |                      |                       |
| Dependent Variable               | Non-missing 30-day Implied Volatility |                    |                       |                       |                      |                       |
| log(Quarterly Sales)             | 0.285***<br>(0.0139)                  |                    |                       | 0.234***<br>(0.0152)  | 0.167***<br>(0.0166) | 0.149***<br>(0.00785) |
| Sales Growth                     |                                       | 0.664**<br>(0.288) |                       | 0.404***<br>(0.116)   | 0.286***<br>(0.0832) | 0.355***<br>(0.0400)  |
| Lagged log(91-day Realized Vol.) |                                       |                    | -1.204***<br>(0.0874) | -0.751***<br>(0.0988) | -1.571***<br>(0.117) | -0.638***<br>(0.0400) |
| Date Fixed Effects               | N                                     | N                  | N                     | N                     | N                    | Y                     |
| Firm Fixed Effects               | N                                     | N                  | N                     | N                     | N                    | Y                     |
| Years in Sample                  | 2012                                  | 2012               | 2012                  | 2012                  | 2002                 | 2000-2013             |
| Standard Errors                  | Robust                                | Robust             | Robust                | Robust                | Robust               | Clustered by Firm     |
| R-squared                        | 0.061                                 | 0.005              | 0.033                 | 0.078                 | 0.102                | 0.298                 |
| Observations                     | 8,718                                 | 8,718              | 8,718                 | 8,718                 | 6,348                | 95,619                |

Robust standard errors in parentheses, clustered by firm. Data is annual balance sheet information from Compustat and yearly average implied volatility on standardized options, taken from Optionmetrics. All variables are winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

# WHO HAS 30-DAY IMPLIED VOLATILITY?

|                                  | (1)  | (2)                | (3)                   | (4)                   | (5)                  | (6)                   |
|----------------------------------|--|--------------------|-----------------------|-----------------------|----------------------|-----------------------|
| <b>PROBIT</b>                    |  |                    |                       |                       |                      |                       |
| Dependent Variable               | <b>Non-missing 30-day Implied Volatility</b> |                    |                       |                       |                      |                       |
| log(Quarterly Sales)             | 0.285***<br>(0.0139)                         |                    |                       | 0.234***<br>(0.0152)  | 0.167***<br>(0.0166) | 0.149***<br>(0.00785) |
| Sales Growth                     |  | 0.664**<br>(0.288) |                       | 0.404***<br>(0.116)   | 0.286***<br>(0.0832) | 0.355***<br>(0.0400)  |
| Lagged log(91-day Realized Vol.) |  |                    | -1.204***<br>(0.0874) | -0.751***<br>(0.0988) | -1.571***<br>(0.117) | -0.638***<br>(0.0400) |
| Date Fixed Effects               | N  | N                  | N                     | N                     | N                    | Y                     |
| Years in Sample                  | 2012   | 2012               | 2012                  | 2012                  | 2002                 | 2000-2013             |
| Standard Errors                  | Robust                                       | Robust             | Robust                | Robust                | Robust               | Clustered by Firm     |
| Observations                     | 8,718  | 8,718              | 8,718                 | 8,718                 | 6,348                | 95,427                |

Robust standard errors in parentheses, clustered by firm. Data is annual balance sheet information from Compustat and yearly average implied volatility on standardized options, taken from Optionmetrics. All variables are winsorized at the 1st and 99th percentiles. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

# WHO HAS 182-DAY IMPLIED VOLATILITY?

|                                  | (1)                                    | (2)                | (3)                   | (4)                   | (5)                  | (6)                   |
|----------------------------------|--|--------------------|-----------------------|-----------------------|----------------------|-----------------------|
| OLS                              |  |                    |                       |                       |                      |                       |
| Dependent Variable               | Non-missing 6-month Implied Volatility |                    |                       |                       |                      |                       |
| log(Quarterly Sales)             | 0.285***<br>(0.0139)                   |                    |                       | 0.234***<br>(0.0152)  | 0.167***<br>(0.0166) | 0.149***<br>(0.00785) |
| Sales Growth                     |  | 0.664**<br>(0.288) |                       | 0.404***<br>(0.116)   | 0.286***<br>(0.0832) | 0.355***<br>(0.0400)  |
| Lagged log(91-day Realized Vol.) |  |                    | -1.204***<br>(0.0874) | -0.751***<br>(0.0988) | -1.571***<br>(0.117) | -0.638***<br>(0.0400) |
| Date Fixed Effects               | N                                      | N                  | N                     | N                     | N                    | Y                     |
| Firm Fixed Effects               | N                                      | N                  | N                     | N                     | N                    | Y                     |
| Years in Sample                  | 2012                                   | 2012               | 2012                  | 2012                  | 2002                 | 2000-2013             |
| Standard Errors                  | Robust                                 | Robust             | Robust                | Robust                | Robust               | Clustered by Firm     |
| R-squared                        | 0.061                                  | 0.005              | 0.033                 | 0.078                 | 0.102                | 0.298                 |
| Observations                     | 8,718                                  | 8,718              | 8,718                 | 8,718                 | 6,348                | 95,619                |

Robust standard errors in parentheses, clustered by firm. Data is annual balance sheet information from Compustat and yearly average implied volatility on standardized options, taken from Optionmetrics. All variables are winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

# WHO HAS 182-DAY IMPLIED VOLATILITY?

|                              | (1)   | (2)                | (3)                   | (4)                   | (5)                   | (6)                   |
|------------------------------|---|--------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>PROBIT</b>                |   |                    |                       |                       |                       |                       |
| Dependent Variable           | <b>Non-missing 6-month Implied Volatility</b> |                    |                       |                       |                       |                       |
| log(Quarterly Sales)         | 0.255***<br>(0.0127)                          |                    |                       | 0.223***<br>(0.0138)  | 0.154***<br>(0.0144)  | 0.163***<br>(0.00781) |
| Sales Growth                 |   | 0.449**<br>(0.214) |                       | 0.334***<br>(0.0974)  | 0.261***<br>(0.0679)  | 0.333***<br>(0.0342)  |
| Lagged log(91-day Realized v |   |                    | -0.907***<br>(0.0744) | -0.436***<br>(0.0836) | -1.141***<br>(0.0940) | -0.445***<br>(0.0380) |
| Date Fixed Effects           | N   | N                  | N                     | N                     | N                     | Y                     |
| Years in Sample              | 2012  | 2012               | 2012                  | 2012                  | 2002                  | 2000-2013             |
| Standard Errors              | Robust  | Robust             | Robust                | Robust                | Robust                | Clustered by Firm     |
| Observations                 | 8,718   | 8,718              | 8,718                 | 8,718                 | 6,348                 | 95,427                |

Robust standard errors in parentheses, clustered by firm. Data is annual balance sheet information from Compustat and yearly average implied volatility on standardized options, taken from Optionmetrics. All variables are winsorized at the 1st and 99th percentiles. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

# PUTS AND CALLS

## Correlation: 30-day Put and Call Implied Volatility

|         | Average | Call   | Put |
|---------|---------|--------|-----|
| Average | 1       |        |     |
| Call    | 0.9958  | 1      |     |
| Put     | 0.9963  | 0.9851 | 1   |

## Correlation: 182-day Put and Call Implied Volatility

|         | Average | Call   | Put |
|---------|---------|--------|-----|
| Average | 1       |        |     |
| Call    | 0.995   | 1      |     |
| Put     | 0.9956  | 0.9821 | 1   |

NOTES: Correlation of firm-quarter implied volatility figures based on puts, calls, and the average of the two.

# INDUSTRY HETEROGENEITY

| Dependent Variable   | (1)                   | (2)                   | (3)                       | (4)                   | (5)                   | (6)                     |
|--|-----------------------|-----------------------|---------------------------|-----------------------|-----------------------|-------------------------|
|  | log(CAPX/K)           |                       |                           |                       |                       |                         |
| Lagged log(30d IVOL)   | -0.253***<br>(0.0781) |                       | -0.223***<br>(0.0805)     | -0.336***<br>(0.0342) |                       | -0.341***<br>(0.0376)   |
| Lagged log(6m IVOL)  |                       | -0.275***<br>(0.0848) |                           |                       | -0.355***<br>(0.0379) |                         |
| Lagged log(6m IVOL)-log(30d IVOL)  |                       |                       | 0.281***<br>(0.106)       |                       |                       | -0.0305<br>(0.0691)     |
| Lagged log(30d IVOL)*K-intensity   | -0.00948<br>(0.0154)  |                       | -0.0238<br>(0.0158)       |                       |                       |                         |
| Lagged log(6m IVOL)*K-intensity  |                       | -0.00783<br>(0.0166)  |                           |                       |                       |                         |
| (Lagged log(6m IVOL)-log(30d IVOL))*K-intensity                                |                       |                       | -0.00183***<br>(0.000424) |                       |                       |                         |
| Lagged log(30d IVOL)*R&D-intensity   |                       |                       |                           | 0.0377***<br>(0.0112) |                       | 0.0338**<br>(0.0133)    |
| Lagged log(6m IVOL)*R&D-intensity  |                       |                       |                           |                       | 0.0452***<br>(0.0127) |                         |
| (Lagged log(6m IVOL)-log(30d IVOL))*R&D-intensity                              |                       |                       |                           |                       |                       | -0.000496<br>(0.000614) |
| First Moment Controls (Tobin's Q, Cash Flow/Assets, Proportional Sales Growth) | YES                   | YES                   | YES                       | YES                   | YES                   | YES                     |
| Firm Fixed Effects   | YES                   | YES                   | YES                       | YES                   | YES                   | YES                     |
| Date Fixed Effects   | YES                   | YES                   | YES                       | YES                   | YES                   | YES                     |
| Observations   | 97,732                | 97,732                | 97,732                    | 89,588                | 89,588                | 89,588                  |
| R-squared  | 0.405                 | 0.405                 | 0.405                     | 0.400                 | 0.400                 | 0.400                   |
| Firms  | 4521                  | 4521                  | 4521                      | 4220                  | 4220                  | 4220                    |

Robust standard errors in parentheses, clustered by firm. Balance sheet information from Compustat North America Annual. Implied volatility data is from Optionmetrics, and is lagged to reflect quarterly average implied vol. for the last quarter of the previous fiscal year. Capital- and R&D-intensity respectively measured as the log of mean Capital/Worker or RDX/Worker by SIC-2 industry. All variables are winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

# AGGREGATE VOL: QUARTERLY CAPITAL INVESTMENT

| Dependent Variable                                | -1                    | (2)                   | (3)                    | (4)                    | (5)                    |
|---|-----------------------|-----------------------|------------------------|------------------------|------------------------|
|   |                       |                       | <b>log(CAPX/K)</b>     |                        |                        |
| Lagged log(S&P500 30d IVOL)                       | -0.444***<br>(0.0241) | -0.0516*<br>(0.0303)  | -0.0955***<br>(0.0278) | -0.0905***<br>(0.0277) | -0.0731***<br>(0.0267) |
| Lagged log(S&P500 6m IVOL) - log(S&P500 30d IVOL) | -1.021***<br>(0.0687) | -0.686***<br>(0.0698) | -0.718***<br>(0.0657)  | -0.711***<br>(0.0654)  | -0.588***<br>(0.0637)  |
| Lagged Tobin's Q                                  |                       |                       | 0.147***<br>(0.00504)  | 0.144***<br>(0.00503)  | 0.116***<br>(0.00476)  |
| Cash Flow/Assets                                  |                       |                       |                        | 1.369***<br>(0.128)    | 1.021***<br>(0.123)    |
| Proportional Sales Growth                         |                       |                       |                        |                        | 1.274***<br>(0.0550)   |
| Lagged Chicago Fed National Activity Index        |                       | 0.00544<br>(0.00893)  | 0.0183**<br>(0.00865)  | 0.0179**<br>(0.00864)  | 0.00252<br>(0.00829)   |
| Lagged Default Spread                             |                       | -0.359***<br>(0.0200) | -0.227***<br>(0.0183)  | -0.231***<br>(0.0182)  | -0.198***<br>(0.0177)  |
| Lagged Term Spread                                |                       | 0.0900***<br>(0.0186) | 0.0172<br>(0.0183)     | 0.0188<br>(0.0182)     | 0.0209<br>(0.0177)     |
| Firm Fixed Effects                                | YES                   | YES                   | YES                    | YES                    | YES                    |
| Observations                                      | 97,733                | 97,733                | 97,733                 | 97,733                 | 97,733                 |
| R-squared   | 0.318                 | 0.332                 | 0.365                  | 0.367                  | 0.390                  |
| Firms   | 4522                  | 4522                  | 4522                   | 4522                   | 4522                   |

Robust standard errors in parentheses, clustered by firm. Balance sheet information from Compustat North America Annual. Implied volatility data is from Optionmetrics and is lagged to reflect quarterly average implied vol. for the last quarter of the previous fiscal year. All variables are winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1

# AGGREGATE VOL: PPENT/EMP GROWTH

| Dependent Variable                                | (1)<br>PPENT<br>Growth  | (2)<br>Employment<br>Growth | (3)<br>PPENT<br>Growth | (4)<br>Employment<br>Growth | (5)<br>PPENT<br>Growth  | (6)<br>Employment<br>Growth |
|---|-------------------------|-----------------------------|------------------------|-----------------------------|-------------------------|-----------------------------|
| Lagged log(S&P500 30d IVOL)                       | -0.0527***<br>(0.00917) | -0.00246<br>(0.00689)       | -0.00375<br>(0.0109)   | 0.0440***<br>(0.00829)      | -0.0223**<br>(0.00919)  | 0.0254***<br>(0.00673)      |
| Lagged log(S&P500 6m IVOL) - log(S&P500 30d IVOL) | 0.0140<br>(0.0297)      | 0.205***<br>(0.0232)        | -0.0658**<br>(0.0296)  | 0.124***<br>(0.0232)        | -0.0989***<br>(0.0261)  | 0.0658***<br>(0.0203)       |
| Lagged Tobin's Q                                  |                         |                             |                        |                             | 0.0422***<br>(0.00234)  | 0.0211***<br>(0.00149)      |
| Cash Flow/Assets                                  |                         |                             |                        |                             | 0.193***<br>(0.0336)    | 0.0832***<br>(0.0247)       |
| Proportional Sales Growth                         |                         |                             |                        |                             | 0.482***<br>(0.0297)    | 0.546***<br>(0.0289)        |
| Lagged Chicago Fed National Activity Index        |                         |                             | 0.0403***<br>(0.00468) | 0.0429***<br>(0.00374)      | 0.0265***<br>(0.00444)  | 0.0272***<br>(0.00354)      |
| Lagged Default Spread                             |                         |                             | -0.00777<br>(0.00811)  | -0.00750<br>(0.00643)       | 0.0324***<br>(0.00759)  | 0.0177***<br>(0.00602)      |
| Lagged Term Spread                                |                         |                             | -0.00760<br>(0.00905)  | 0.0352***<br>(0.00743)      | -0.0401***<br>(0.00851) | 0.0101<br>(0.00684)         |
| Firm Fixed Effects                                | YES                     | YES                         | YES                    | YES                         | YES                     | YES                         |
| Observations                                      | 20,132                  | 20,132                      | 20,132                 | 20,132                      | 20,132                  | 20,132                      |
| R-squared   | 0.296                   | 0.293                       | 0.305                  | 0.308                       | 0.414                   | 0.439                       |
| Firms   | 3416                    | 3416                        | 3416                   | 3416                        | 3416                    | 3416                        |

Robust standard errors in parentheses, clustered by firm. Balance information from Compustat North America Annual. Implied volatility data is from Optionmetrics and is lagged to reflect quarterly average implied vol. for the last quarter of the previous fiscal year. All variables are winsorized at the 1st and 99th percentiles. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1