



# Labor Market Effects of Temporary Work Visas: Evidence from the Mexican *Bracero* Exclusion

Michael Clemens    Ethan Lewis    Hannah Postel

AEA Meetings · January 7, 2018

# Outline

Setting

New data and a model

Results

Mechanisms

An agenda

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# Bracero workers

DUPLICATE  
ALIEN LABORER'S PERMIT

Name: SOLANO-Ramirez, Jose

Home address: Dom. Con., Tizapotla,  
Fuente de Ixtla, Mor., Mex.

Date of birth: 8/27/39

Place of birth: Same Mex.

Admitted at: NOGALES, ARIZONA

Date of admission: MAY 23, 1961

L ~~13819869~~ 13819869 3762086

Jose Solano Ramirez  
Firma de Portador

Contracted to: AGRICULTURAL COMMODITIES, INC.


For employment as agricultural Arizona  
worker under P. L. 78 in (Area) \_\_\_\_\_

Admitted to: July 15, 1961 /s/ \_\_\_\_\_

1-100 C  
(Rev. 8-1-59)

(Signature of Admitting Officer)

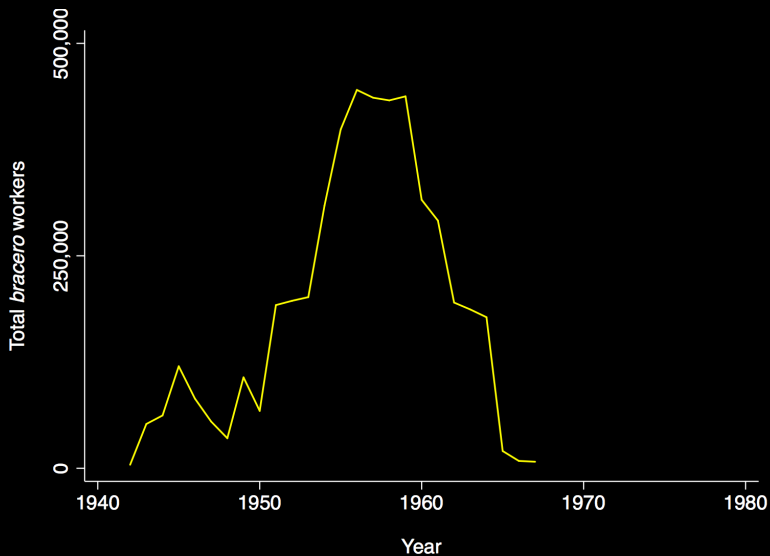
U.S. DEPARTMENT OF JUSTICE—Immigration and Naturalization Service



# Bracero workers



# Total *bracero* workers



## Labor-market effects



“Studies of the operation of the Mexican labor program have clearly established that it is adversely affecting the wages, working conditions, and employment opportunities of our own agricultural workers.”

# The 1959 evaluation

## **MEXICAN FARM LABOR PROGRAM CONSULTANTS REPORT**

**October 1959**

### **Consultants to the Secretary of Labor:**

**Mr. Glenn E. Garrett**  
**Very Rev. Msgr. George G. Higgins**  
**Mr. Edward J. Thyn**  
**Dr. Rufus D. von Kleinsmid**

**Executive Secretary**  
**Mr. William Mirongoff**

**U. S. DEPARTMENT OF LABOR**  
**James P. Mitchell, Secretary**  
**BUREAU OF EMPLOYMENT SECURITY**  
**Robert C. Goodwin, Director**  
Washington 25, D. C.



# The 1959 evaluation

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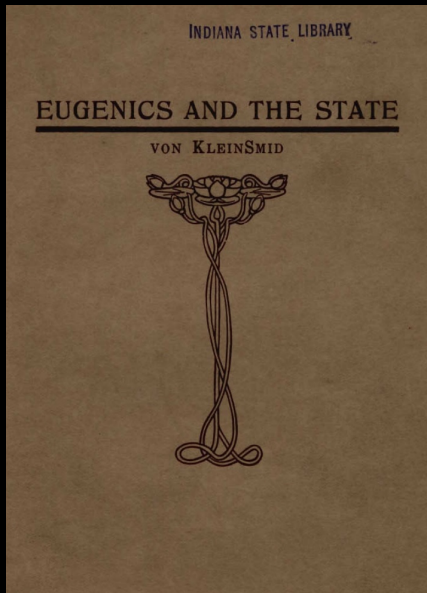
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# The 1959 evaluation



# The 1959 evaluation

## Perils of the Mexican Invasion

BY S. J. HOLMES

Professor of Zoölogy, University of California

*While still paying for past blunders in the importation of cheap labor, we are now admitting a new menace to national prosperity from across the Rio Grande*

THE United States seems fated never to be free from troubles attendant on race and immigration. First it was the negroes — then it was the Chinese and Japanese — and now it is the Mexicans. Soon it will be the Filipinos. Lately the Mexican situation has developed to an acute stage and will doubtless receive much attention during the next session of Congress.

The influx of Mexicans has been

familiar with border conditions consider that it is as great as the number of legal immigrants. The real volume of the influx is a subject upon which the advocates of free Mexican immigration are manifestly quite sensitive, and they endeavor to make out that it is not nearly so great as it seems. In considering any restrictive measures the number of persons apt to be affected is obviously a matter of prime importance.

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UNITED STATES DEPARTMENT OF AGRICULTURE  
Bureau of Agricultural Economics

Farm wage rates: Wage rates by States, April 1, 1945, and April 1, 1946

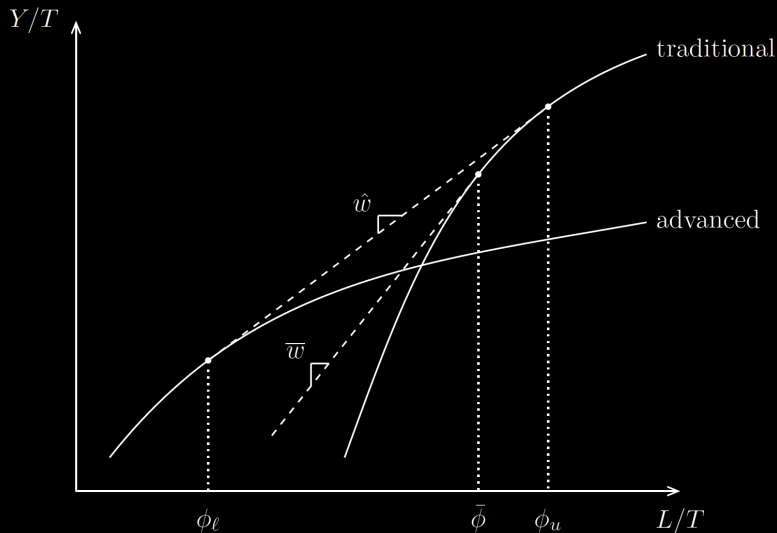
State	Per month		Per month		Per day		Per day	
	with board		without board		with board		without board	
	1945	1946	1945	1946	1945	1946	1945	1946
	Dol.	Dol.	Dol.	Dol.	Dol.	Dol.	Dol.	Dol.
Maine	88.50	87.00	121.00	126.00	4.70	4.85	5.70	5.00
N.H.	81.75	89.00	120.00	124.00	4.10	4.40	5.00	5.40
Vt.	85.50	87.00	120.00	120.00	4.10	4.30	5.20	5.40
Mass.	86.25	90.00	132.00	135.00	4.00	4.40	5.20	5.50
R.I.	90.00	88.00	132.00	135.00	4.30	4.20	5.30	5.40
Conn.	85.50	85.75	124.00	128.00	4.00	4.30	5.10	5.50
N.Y.	83.25	94.25	117.00	126.00	4.10	4.35	5.15	5.40
N.J.	83.25	95.00	128.00	131.00	4.40	4.60	5.45	5.50
Pa.	82.00	66.50	91.25	97.75	3.65	3.95	4.50	4.80

- 1 -

appendix A - Estimated employment and origin of seasonally hired workers in agriculture and food processing by State and selected agricultural reporting areas 1/  
End of period July 1-July 15, 1954

Region, State and agricultural reporting area	Total hired seasonal employment	Agricultural activities								Food processing total	
		Total agricultural	Total domestic	Domestic				Foreign			
				Local	Intra-state	Inter-state	Puerto Rican	Total foreign	Mexican		BAI & others
U. S. Total	1,023,167	958,355	878,790	628,219	71,283	164,062	15,226	73,545	64,850	8,715	70,332
Eastern Seaboard	220,963	195,803	190,590	128,236	5,303	45,994	15,057	5,013	0	5,013	25,360
Connecticut	11,700	11,700	9,900	7,240	1,100	1,000	560	1,900	0	1,900	0
Delaware	4,644	5,707	3,691	560	0	3,024	107	16	0	16	937
Florida	6,742	6,712	5,773	5,735	0	0	40	939	0	939	30
Central Ridge	2,136	2,076	2,067	4,067	0	0	0	9	0	9	30
Indian River	1,570	1,570	1,432	1,432	0	0	0	138	0	138	0
Lower East Coast	1,646	1,646	955	895	0	0	40	711	0	711	0
Tampa Bay	501	501	420	420	0	0	0	81	0	81	0
Other areas	919	919	919	919	0	0	0	0	0	0	0

# Model of induced technical advance





# Outline

Setting

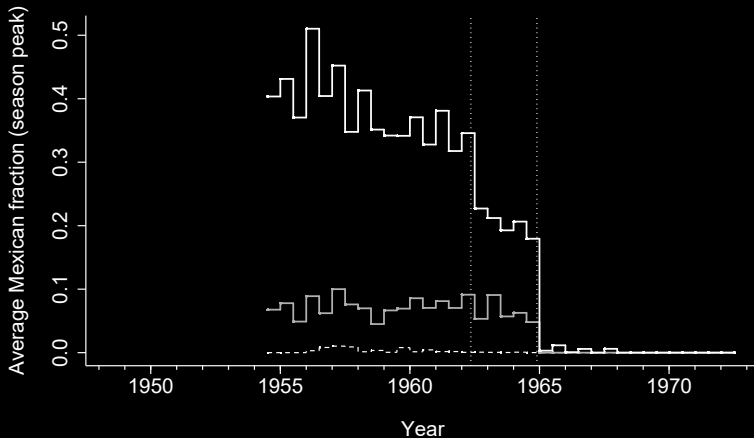
New data and a model

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# L fraction Mexican



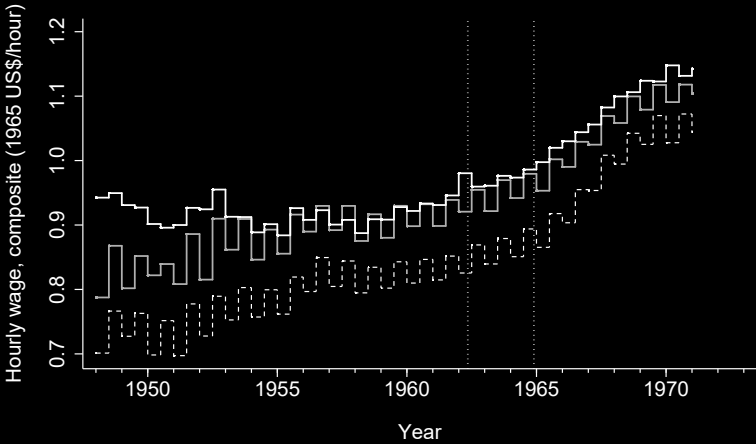
Bracero fraction ( $B/L$ ) in 1955:

----- No exposure ( $B/L = 0$ )

————— Low exposure ( $0 < B/L < 0.2$ )

————— High exposure ( $B/L \geq 0.2$ )

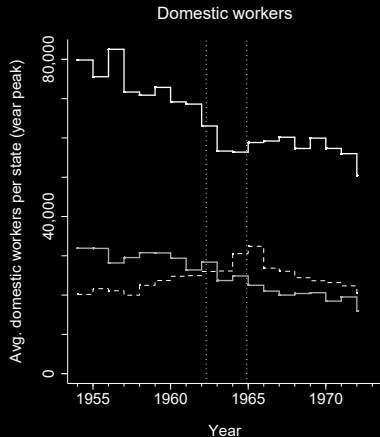
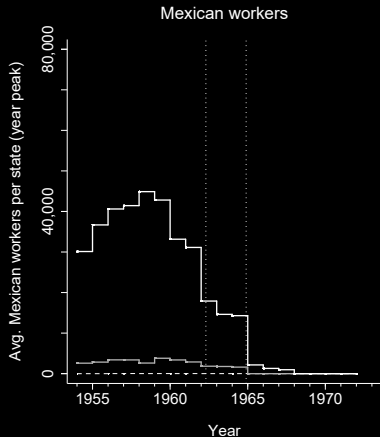
# Real wages



Bracero fraction ( $B/L$ ) in 1955:

- No exposure ( $B/L = 0$ )
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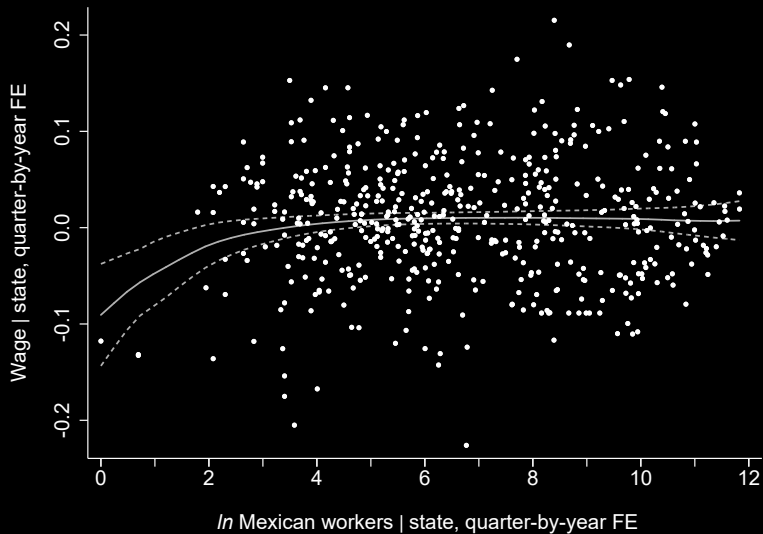
# Hired seasonal farm employment



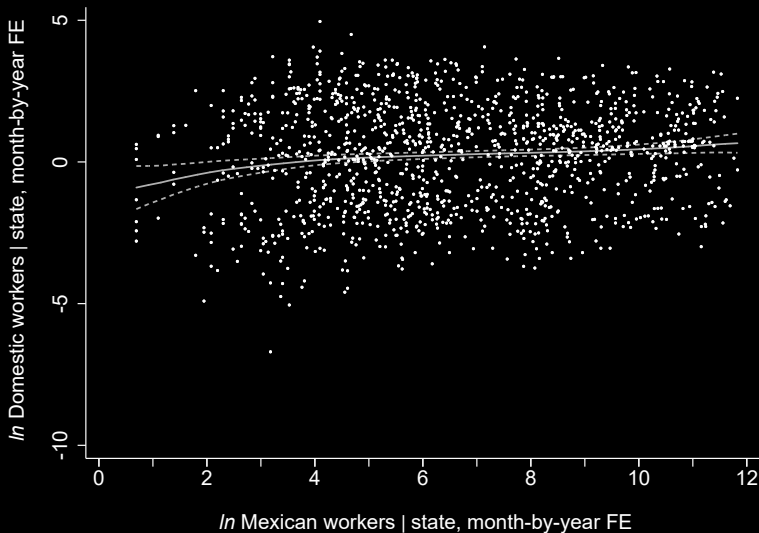
Bracero fraction ( $B/L$ ) in 1955:

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# Baltagi-Li semiparametric FE: *Wage*



# Baltagi-Li semiparametric FE: *Employment*



# Robustness

- Domestic migrants or year-round
- Other foreign
- Pre-trends
- Treatment year
- Handling of zeros
- SUTVA

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# Tomato mechanization

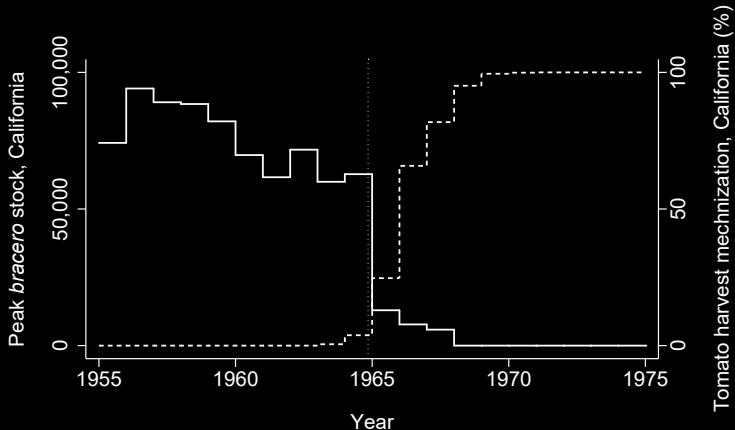


# Tomato mechanization



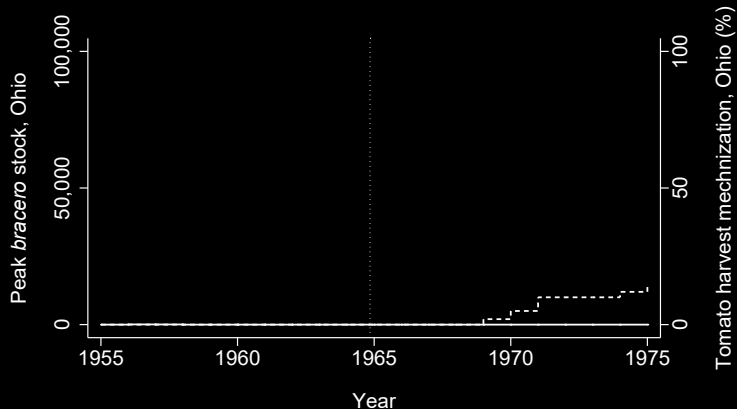


# Tomato harvester adoption



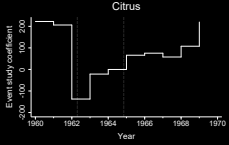
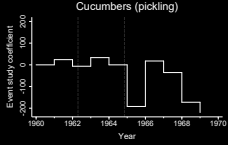
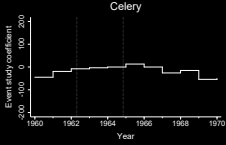
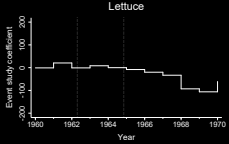
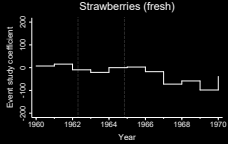
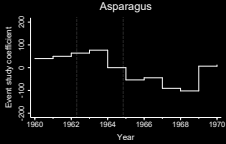
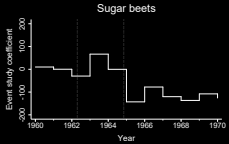
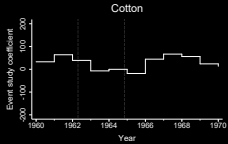
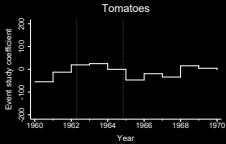
— Peak annual *bracero* stock (left axis)  
- - - - - Tomato harvest mechnization (right axis)

# Tomato harvester adoption



- Peak annual *bracero* stock (left axis)
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# Differential Rybczynski effects: Event study



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- Direct evidence of tech. advance
- Rybczynski effects
- Other adjustment margins

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- Natural experiments  
Lee et al. 2017; Mayda et al. 2017, Feigenberg & Lubotsky 2017

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- Upward-sloping demand?  
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<http://mclem.org>