

Markets, Banks and Shadow Banks

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Motivation

“While **higher capital and liquidity requirements** on banks will no doubt help to insulate banks from the consequences of large shocks, the danger is that they **will also drive a larger share of intermediation into the shadow banking realm.**”

Hanson, Kashyap, and Stein (2011)

Introduction

- Main issues to be addressed
 - What is the difference between banks and shadow banks?
 - How regulation affects funding through these channels?
 - How shadow banks affect effectiveness of regulation?

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 - What is the difference between banks and shadow banks?
 - How regulation affects funding through these channels?
 - How shadow banks affect effectiveness of regulation?
- Goal is to construct a model to shed light on
 - Effect of regulation on structure & risk of financial system
 - Regulatory tradeoffs

What are shadow banks?

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“Credit intermediation involving entities and activities outside of the regular banking system.”

- Narrower definition (Javier Suarez)

“**Banking-like activities** developed outside of the perimeter of traditional bank regulation.”

What are banking-like activities?

- Maturity transformation

→ Especially if funding with debt with very short maturities

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- Risk transformation
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 - Especially if funding with debt with very short maturities
- Risk transformation
 - Especially when tranching produces money-like liabilities
- **Credit origination**
 - Especially if relationship-based or **monitoring-intensive**

Our approach

- Focus on two dimensions: **monitoring** and **regulation**
 - Whether lenders monitor (or screen) borrowers
 - Whether lenders comply with capital regulation

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- Focus on two dimensions: **monitoring** and **regulation**
 - Whether lenders monitor (or screen) borrowers
 - Whether lenders comply with capital regulation
- Three funding modes
 - When borrowers are not monitored: **market finance**
 - When borrowers are monitored
 - + Lenders comply with regulation: **regulated banks**
 - + Lenders not comply with regulation: **shadow banks**

Key assumptions on bank capital

- Bank capital is costly but provides “skin in the game”
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 - Novel role for banking supervision

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- Complying with regulation implies certification
 - Novel role for banking supervision
- Not complying with regulation requires private certification
 - Additional cost of equity capital

The emergence of shadow banks

- Trade-off between costs and benefits of public certification
 - If bank capital regulation is very tough
 - (Shadow) banks may prefer not to comply with regulation
 - And resort to more expensive private certification

The emergence of shadow banks

- Trade-off between costs and benefits of public certification
 - If bank capital regulation is very tough
 - (Shadow) banks may prefer not to comply with regulation
 - And resort to more expensive private certification
- What if capital could be (privately) certified at zero cost?
 - Alternative setup: regulated banks have insured deposits
 - Similar qualitative results
 - In the paper: not for today

Overview

- Model setup
- Equilibrium
 - Model with no capital requirements
 - Flat capital requirements (Basel I)
 - Value-at-Risk capital requirements (Basel II & III)
- Optimal capital requirements
- Concluding remarks

Part 1

Model setup

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- Two dates ($t = 0, 1$)
- Agents: → Set of potential **entrepreneurs**
→ Set of risk-neutral **banks**
→ Set of risk-neutral **investors**

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- Entrepreneurs have projects that require outside finance
- Banks raise funds by issuing uninsured debt and equity capital
→ **No deposit insurance**

Entrepreneurs

- Continuum of entrepreneurs of observable types $p \in [0,1]$

Entrepreneurs

- Continuum of entrepreneurs of observable types $p \in [0,1]$
- Each entrepreneur of type p has risky project

$$\text{Unit investment} \rightarrow \text{Return} = \begin{cases} A_p, & \text{with prob. } 1 - p + m_p \\ 0, & \text{with prob. } p - m_p \end{cases}$$

$\rightarrow m_p \in [0, p]$ is the monitoring intensity of lending bank

Bank monitoring

- Monitoring is not observed by debtholders
→ Moral hazard problem
- Monitoring entails cost

$$c(m_j) = \frac{\gamma}{2} m_j^2, \text{ with } \gamma > 0$$

Investors

- Two types of risk-neutral investors
 - Debtholders: require expected return normalized to 0
 - Shareholders: require expected return $\delta > 0$ (cost of capital)

Assumptions

- Bank specialization

→ Each bank only lends to a single type p of entrepreneurs

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- Loan market is contestable (limit pricing)
 - Equilibrium loan rate is lowest feasible rate

Bank capital certification

- Bank capital has to be certified
 - Otherwise shareholders could lever up
- Certification cost $\eta > 0$

Part 2
Equilibrium

Part 2a

Model with no capital requirements

Banks' decisions

- Bank lending to entrepreneurs of type p sets
 - (1) Capital k_p per unit of loans
 - (2) Borrowing rate B_p offered to debtholders
 - (3) Lending rate R_p offered to entrepreneurs

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→ Such contract determines monitoring m_p

Equilibrium

- An equilibrium is array $(k_p^*, B_p^*, R_p^*, m_p^*)$ that solves

$$\min R_p$$

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→ and shareholders' participation constraint

$$\pi_p^* \geq (1+\delta+\eta)k_p^*$$

Proposition 1

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$$\hat{p} = 1 - \sqrt{\frac{1 + \delta + \eta}{c''(0)(\delta + \eta)}}$$

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Proposition 1

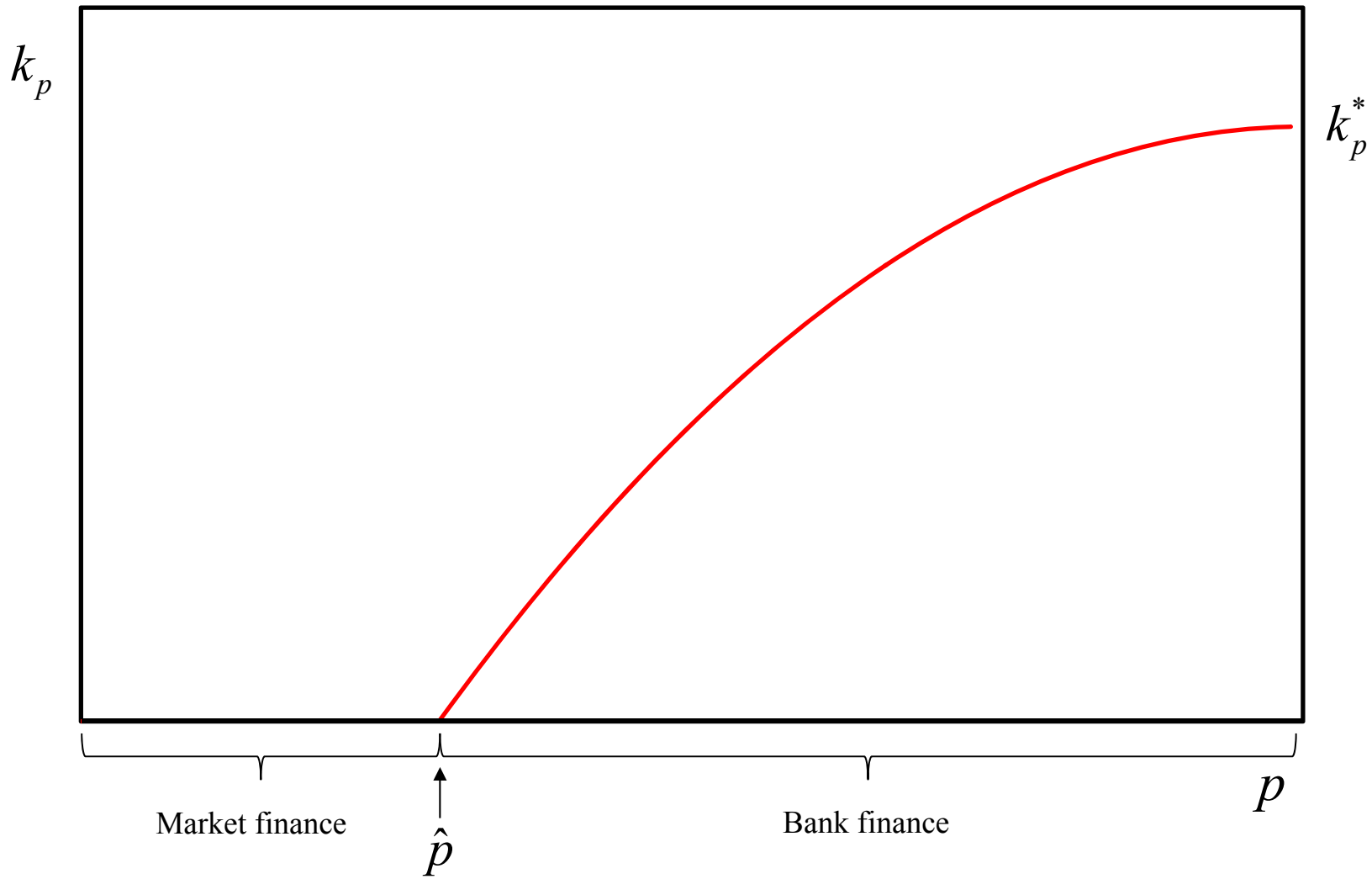
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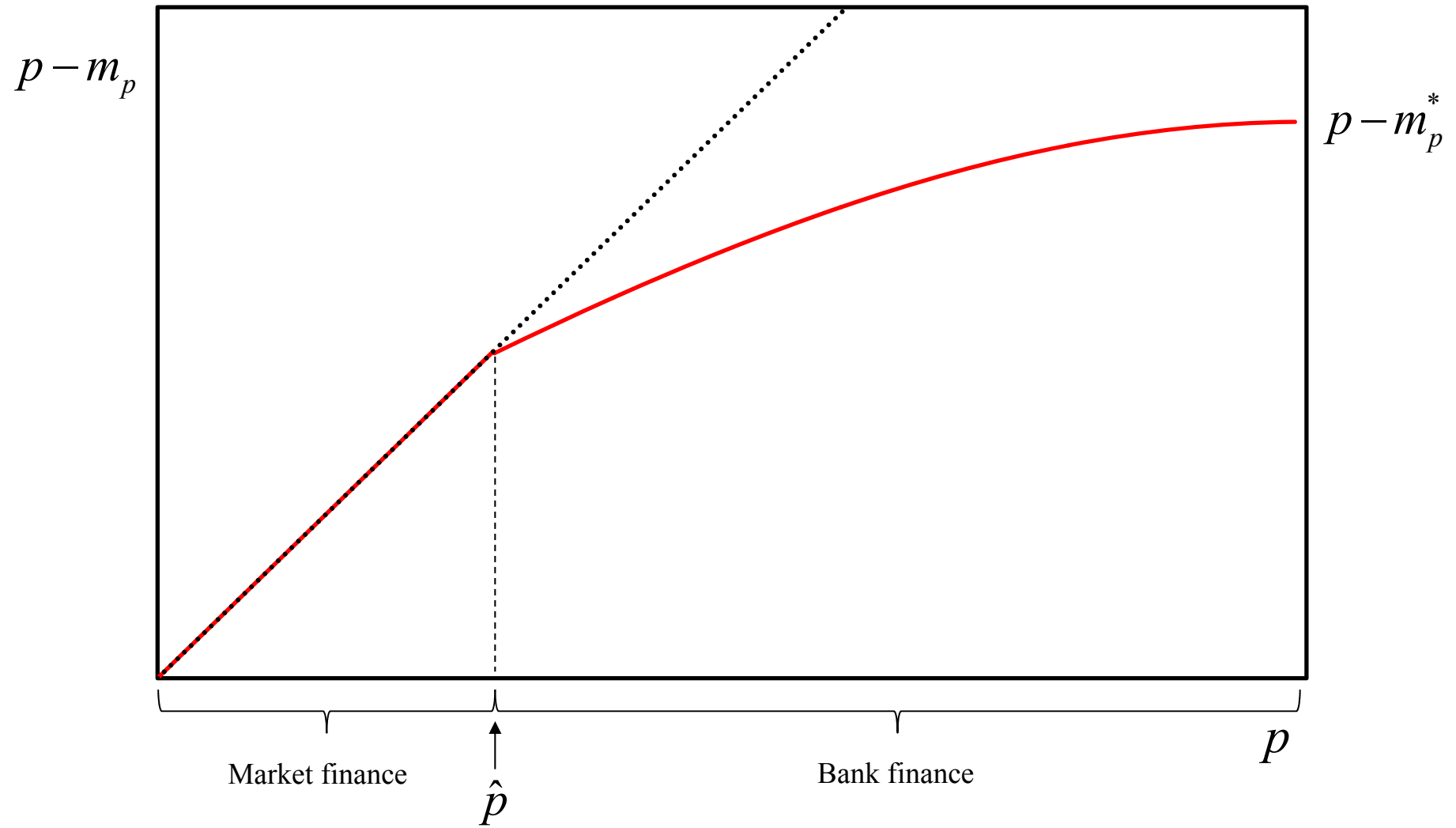
→ Safer types $p \leq \hat{p}$ choose market finance: $m_p^* = k_p^* = 0$

→ Riskier types $p > \hat{p}$ choose bank finance: $m_p^* > 0$ and $k_p^* > 0$

Bank capital



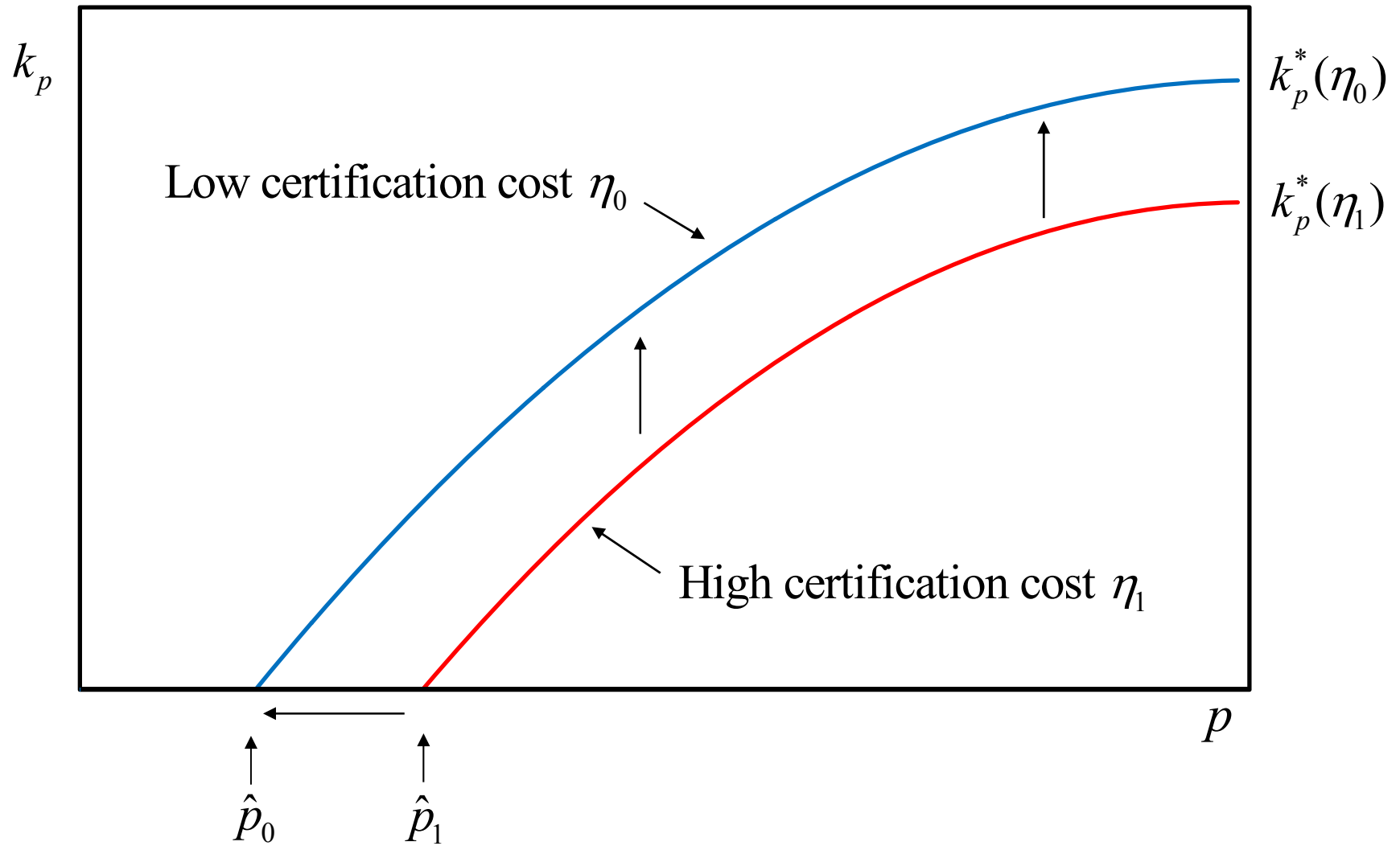
Probability of default



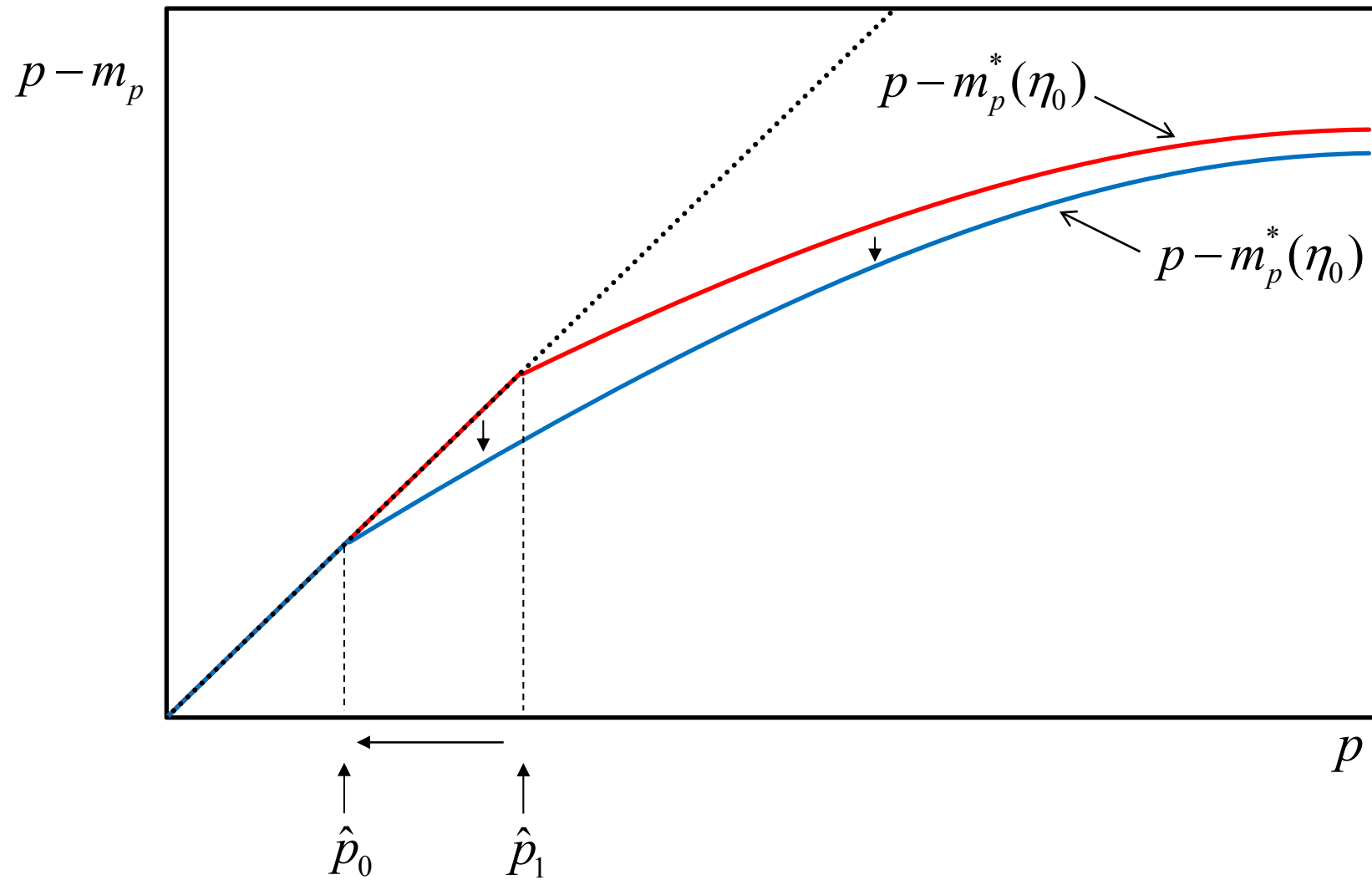
Comparative statics on certification cost

- Effect of a reduction in certification cost η (from η_1 to η_0)
 - Expands region where bank finance is optimal
 - Increases banks' capital and monitoring
 - Reduces entrepreneurs' probability of default

Bank capital



Probability of default



Private vs public certification

- Introduce two possible certification agencies
 - Public agency (bank supervisor) with cost η_0
 - Private agencies with cost $\eta_1 > \eta_0$

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 - Supervisor may have access to richer information

Private vs public certification

- Introduce two possible certification agencies
 - Public agency (bank supervisor) with cost η_0
 - Private agencies with cost $\eta_1 > \eta_0$
- Why is private certification costlier than public certification?
 - Supervisor may have less incentive problems
 - Supervisor may have access to richer information
- What is flip side of public certification?
 - Banks have to comply with regulation

What's next?

- Two types of capital requirements
 - Risk-insensitive (flat) capital requirements
 - Risk-sensitive (Value-at-Risk) capital requirements

Part 2b

Flat capital requirements

Flat capital requirements

- Flat requirement (Basel I) or leverage ratio (Basel III)

$$k_p \geq \bar{k}$$

Flat capital requirements

- Flat requirement (Basel I) or leverage ratio (Basel III)

$$k_p \geq \bar{k}$$

- Complying with regulation implies certification (with $\eta_0 = 0$)
→ Role of banking supervision

Shadow banks

- Not complying with regulation implies no public certification
 - Shadow banks resort to private certification
 - Certification cost $\eta_1 > 0$
 - Higher cost of capital for shadow banks

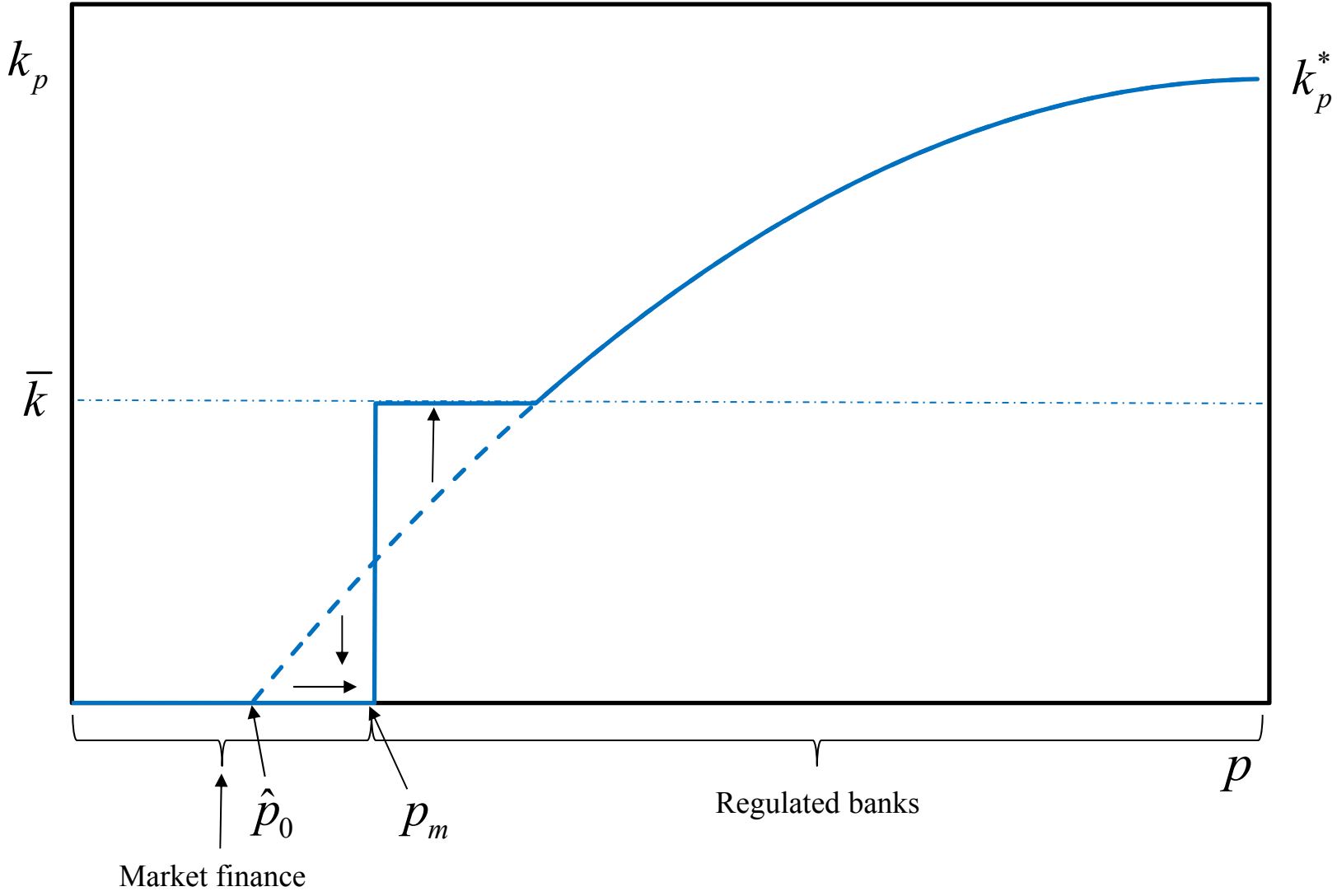
Two cases: low and high flat requirements

- With low flat requirements
 - Only direct market finance and regulated banks
 - No role for shadow banks

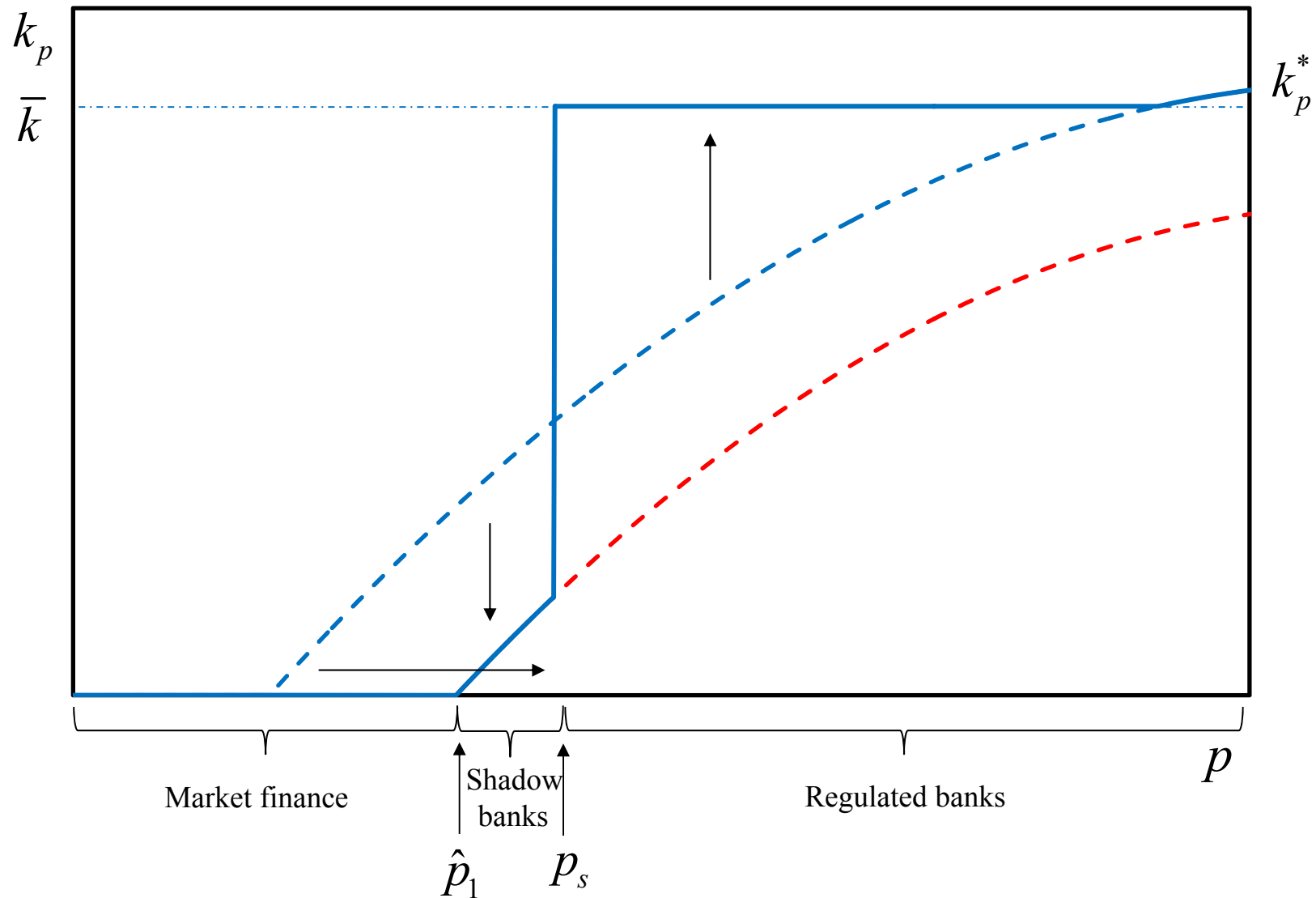
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 - Taking over part of the regulated banks' market

Capital with low flat requirements



Capital with high flat requirements



Effect of tightening flat capital requirements

- Drives safer borrowers away from regulated banks
 - Lower monitoring and higher risk

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 - These banks maintain capital buffers

Part 2c

Value-at-Risk based capital requirements

VaR capital requirements (i)

- Introducing a VaR-based capital requirement (à la Basel II)

→ In Basel II

$$\Pr(\text{loan losses} > \bar{k}_p) = \alpha$$

where $1 - \alpha$ is confidence level (e.g. 99.9%)

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→ In Basel II

$$\Pr(\text{loan losses} > \bar{k}_p) = \alpha$$

where $1 - \alpha$ is confidence level (e.g. 99.9%)

→ We postulate

$$\Pr(\text{loan default} \mid \bar{k}_p) = \alpha$$

VaR capital requirements (ii)

- To ensure

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→ we require \bar{k}_p to be such that $p - m_p = \alpha$

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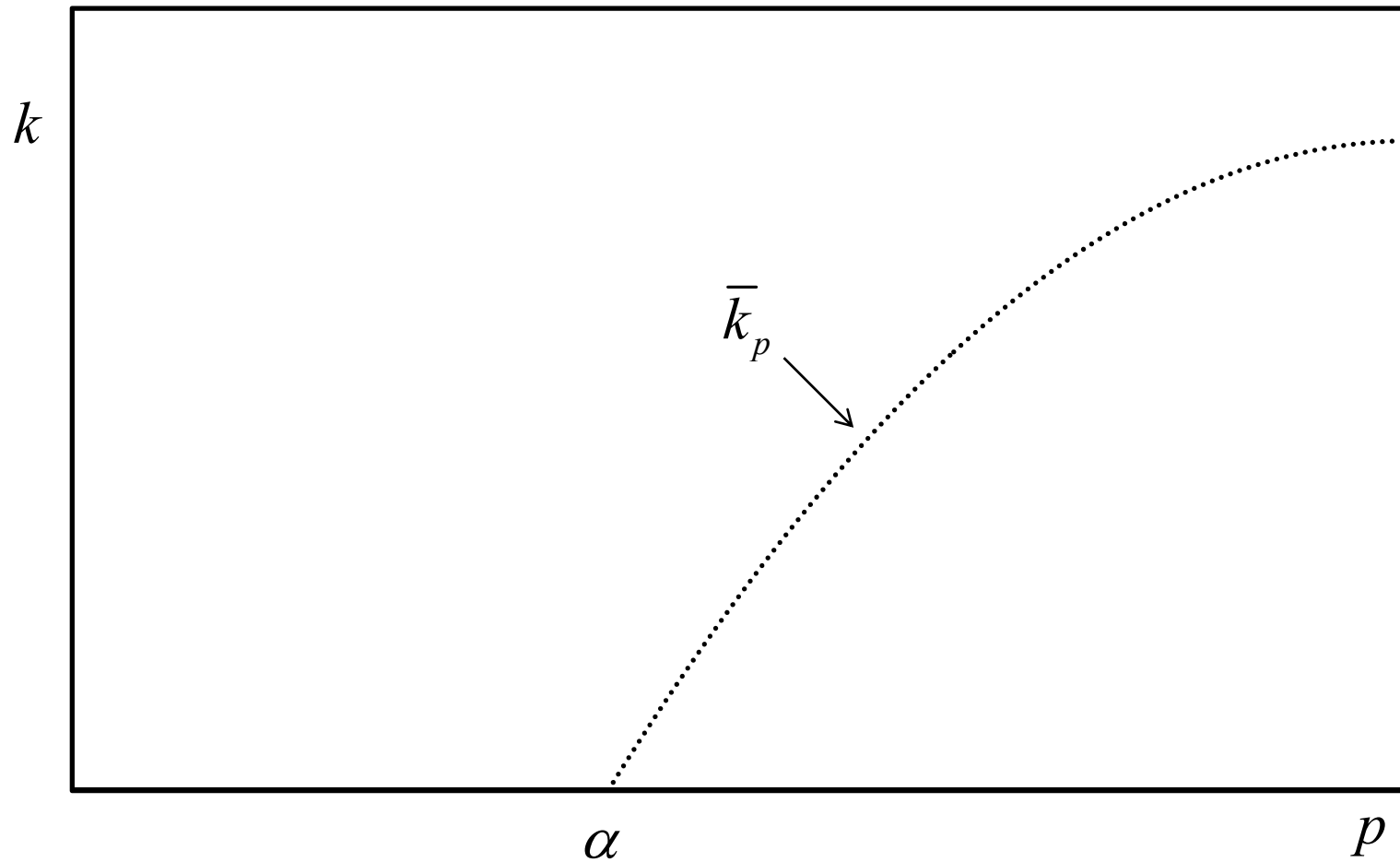
- Model then gives closed-form capital requirements formula

$$\bar{k}_p = f(p, \alpha)$$

→ Increasing in risk p

→ Increasing in confidence level $1 - \alpha$

VaR capital requirements



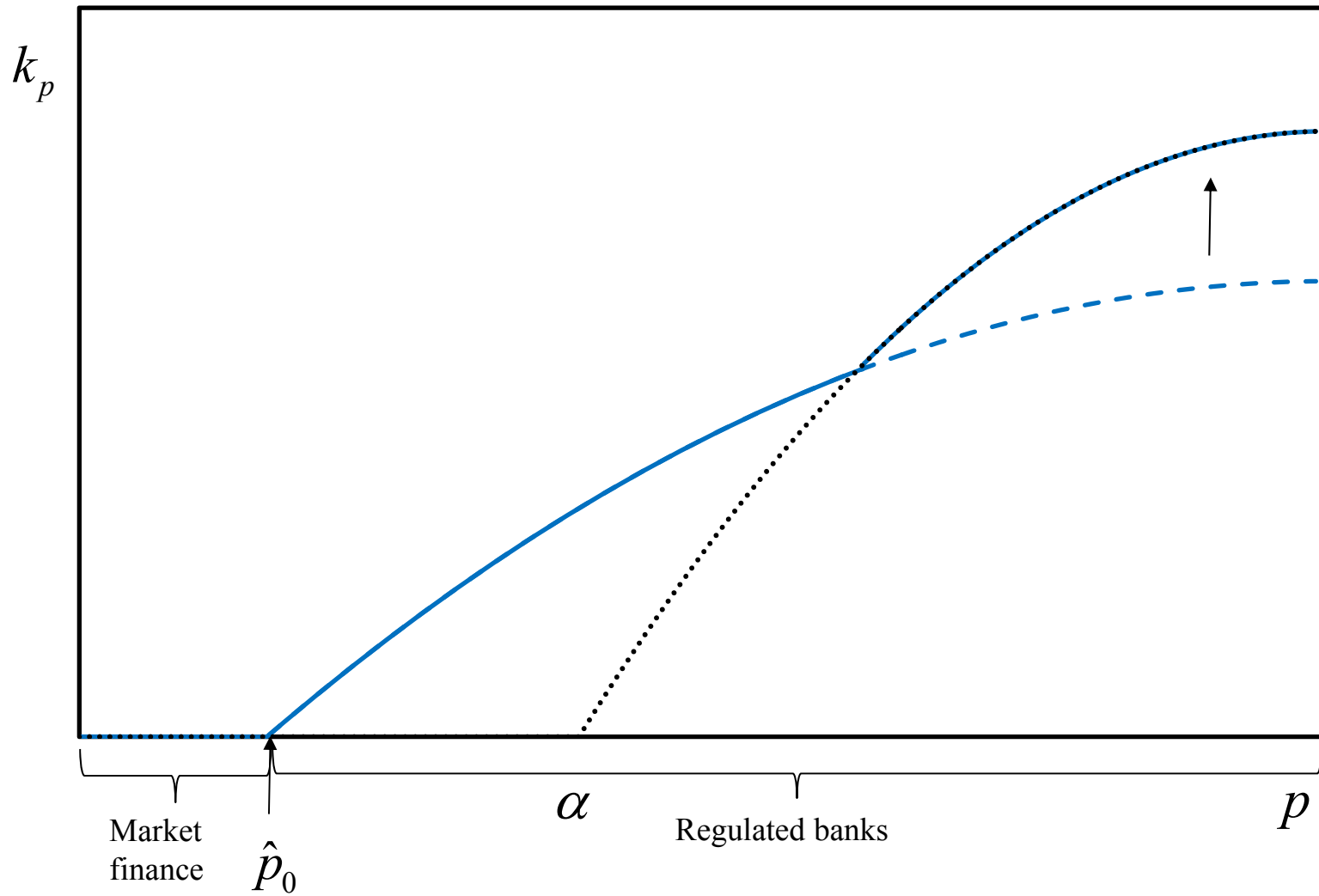
Two cases: low and high VaR requirements

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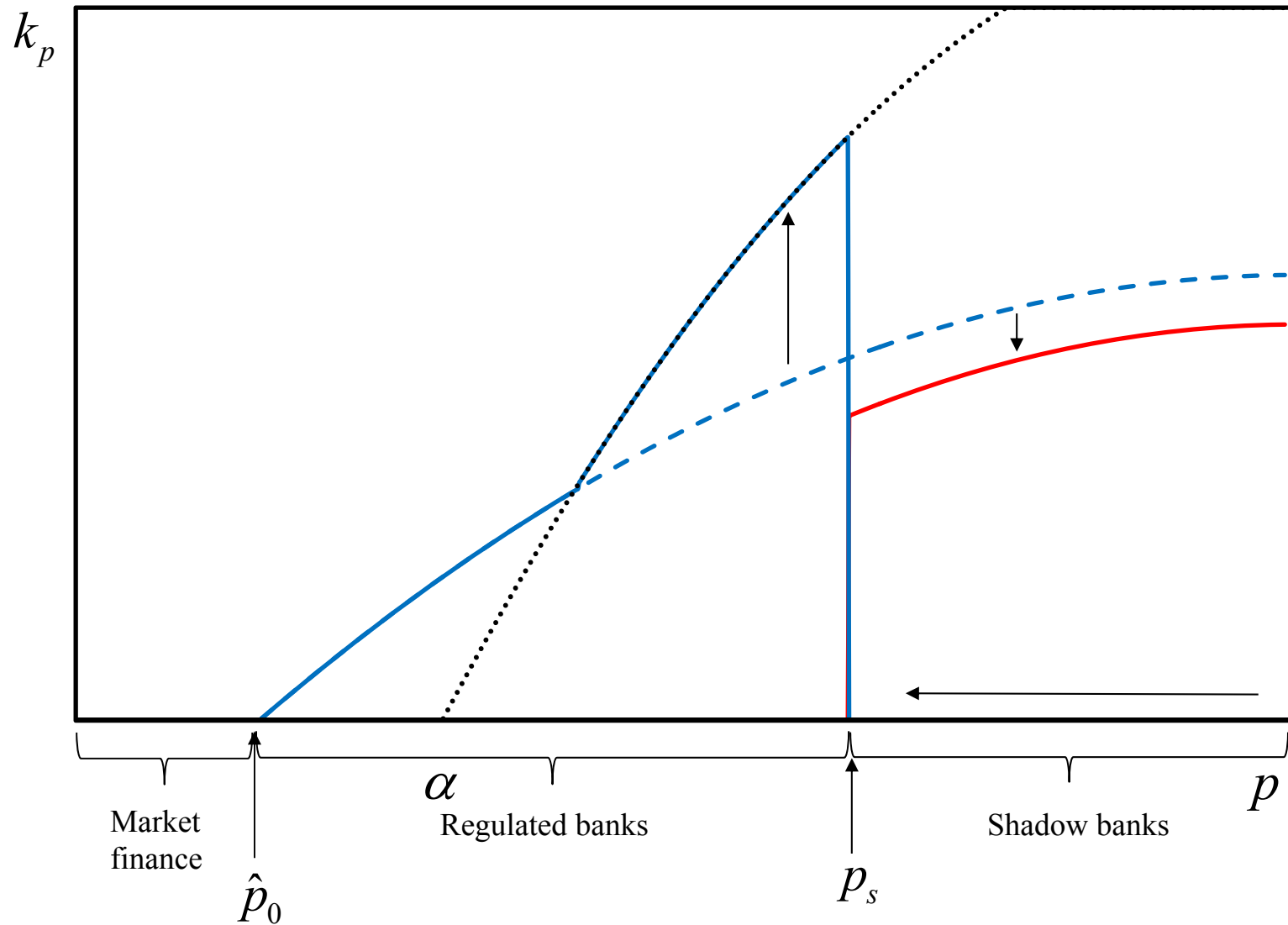
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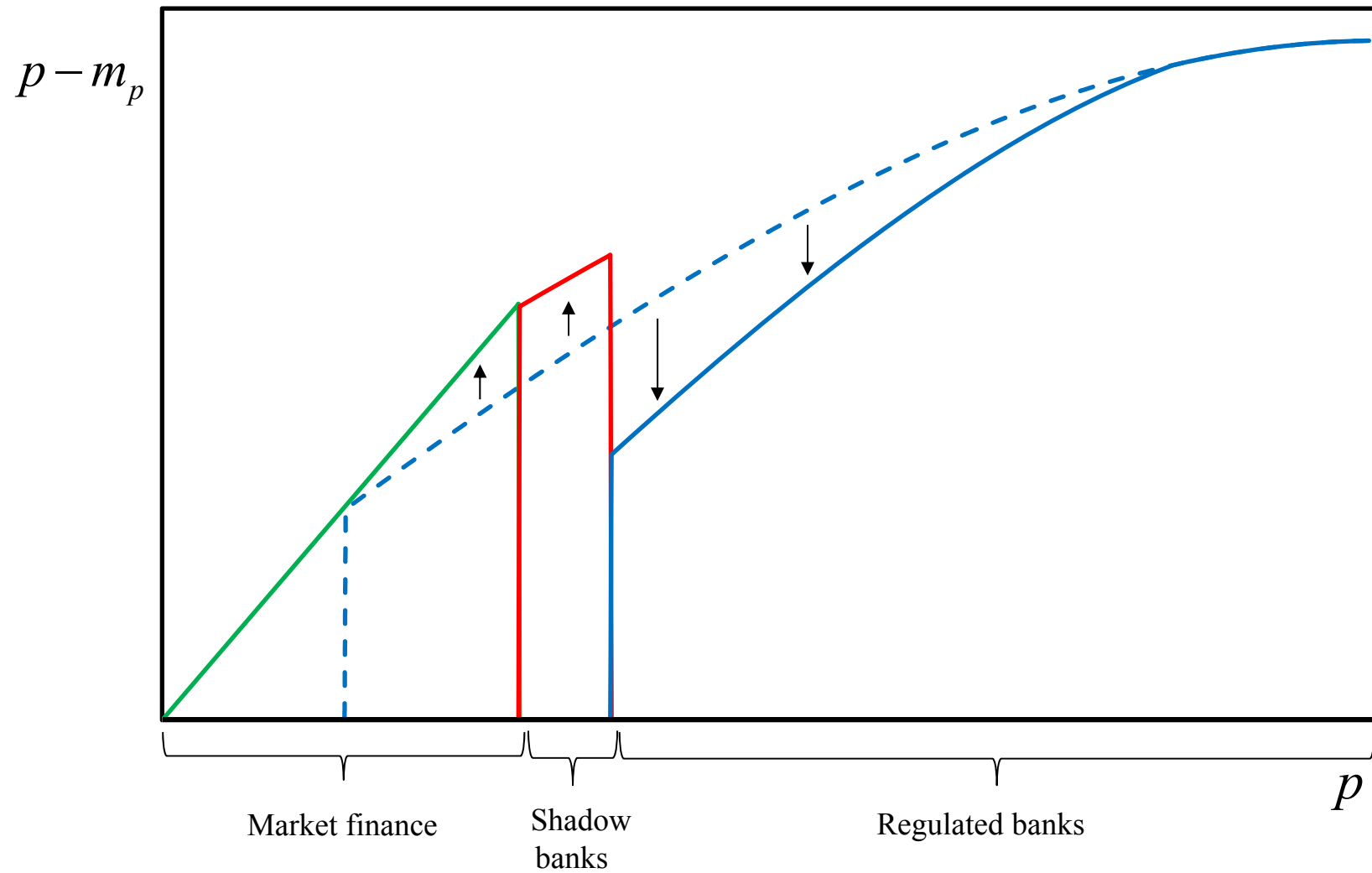
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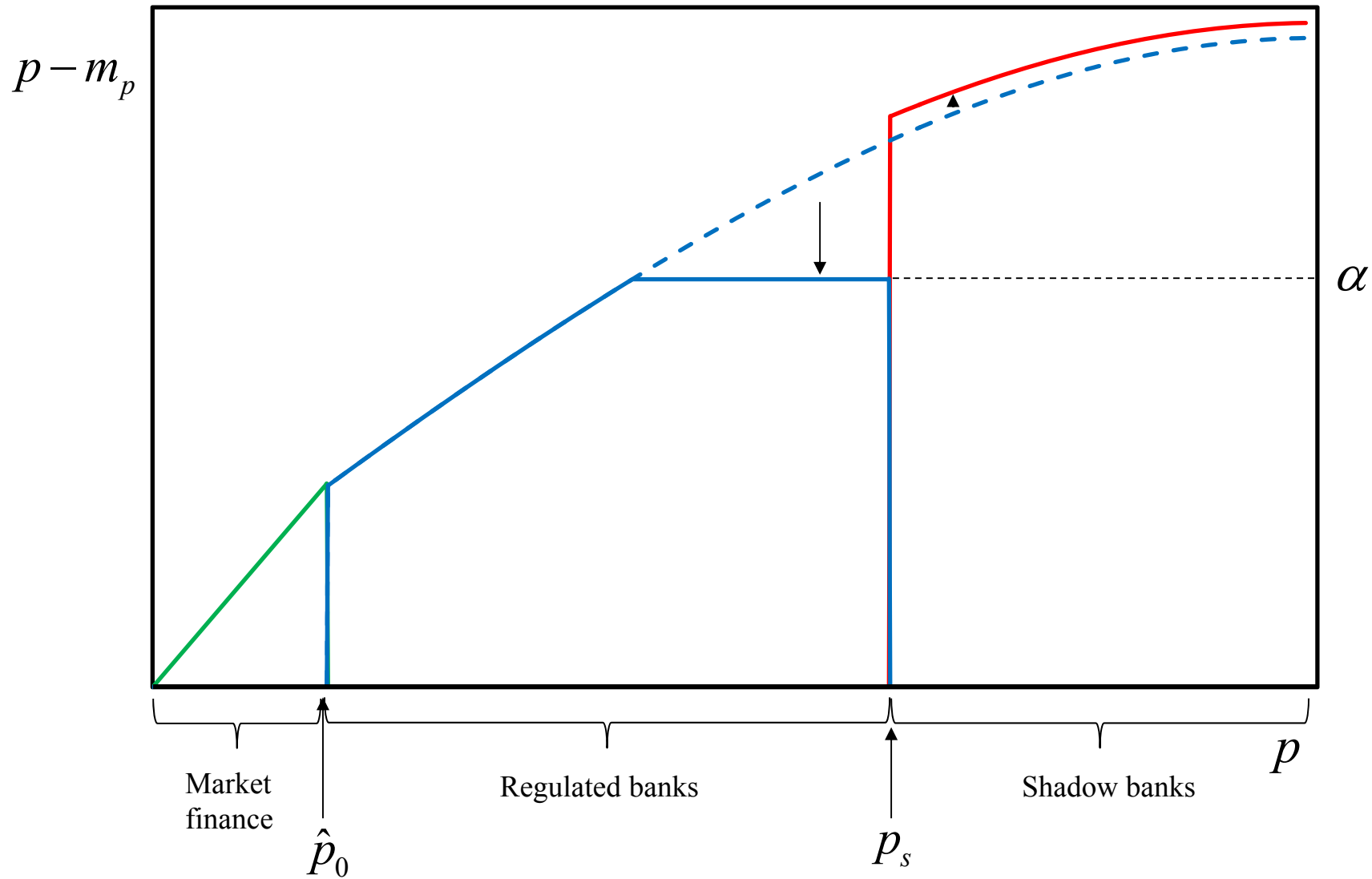
Effect of tightening VaR requirements

- Drives risky borrowers away from regulated banks
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- Medium-risk regulated banks become safer
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- No effect on low-risk regulated banks
 - Capital requirement is not binding
 - These banks maintain capital buffers
- Very different from the effect of tightening flat requirements

PD with high flat requirements



PD with high VaR requirements



Part 3

Optimal capital requirements

Assumptions (i)

- Representative consumer
 - Utility function over goods produced by entrepreneurs
 - Unit investment produces unit output, if successful
 - Success return A_p is unit price of goods produced by type p

Assumptions (ii)

- Utility function of representative consumer

$$U(q, x) = q + \frac{\sigma}{\sigma - 1} \int_0^1 (x_p)^{\frac{\sigma-1}{\sigma}} dp$$

→ q is consumption of composite good

→ x_p is output of entrepreneurs of type p

Assumptions (ii)

- Utility function of representative consumer

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→ q is consumption of composite good

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- Budget constraint

$$q + \int_0^1 A_p x_p dp = I$$

→ I is consumer's income

Assumptions (iii)

- Maximizing the utility subject to the budget constraint gives

$$A_p = (x_p)^{-1/\sigma}$$

→ Success return A_p is decreasing function of output x_p

Assumptions (iii)

- Maximizing the utility subject to the budget constraint gives

$$A_p = (x_p)^{-1/\sigma}$$

- Success return A_p is decreasing function of output x_p
- How is output = investment = x_p determined?
 - Free entry of entrepreneurs: investment x_p adjusts
 - Until success return A_p equals equilibrium loan rate R_p

Social welfare function

- Investors receive opportunity cost of their funds
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Social welfare function

- Investors receive opportunity cost of their funds
 - Participation constraints are satisfied with equality
- Entrepreneurs borrow at rates that leaves them no surplus
 - By assumption of free entry
- Social welfare comes from output produced by entrepreneurs
 - Social welfare function

$$W(x) = I + \frac{1}{\sigma - 1} \int_0^1 (1 - p + m_p)(x_p)^{\frac{\sigma-1}{\sigma}} dp$$

Optimal capital requirements

- Optimal capital requirements defined by

$$k^* = \arg \max_k W(x(k))$$

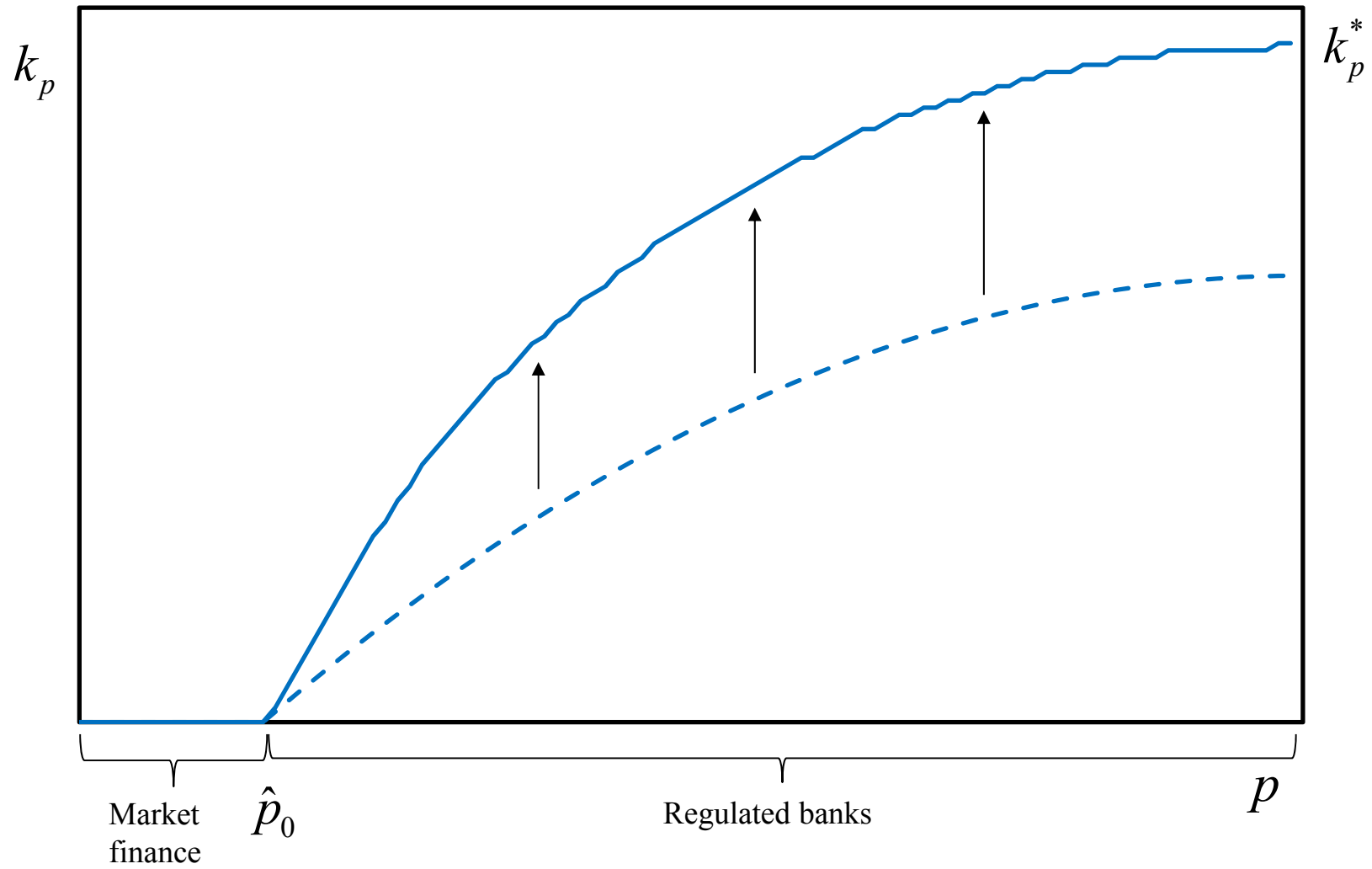
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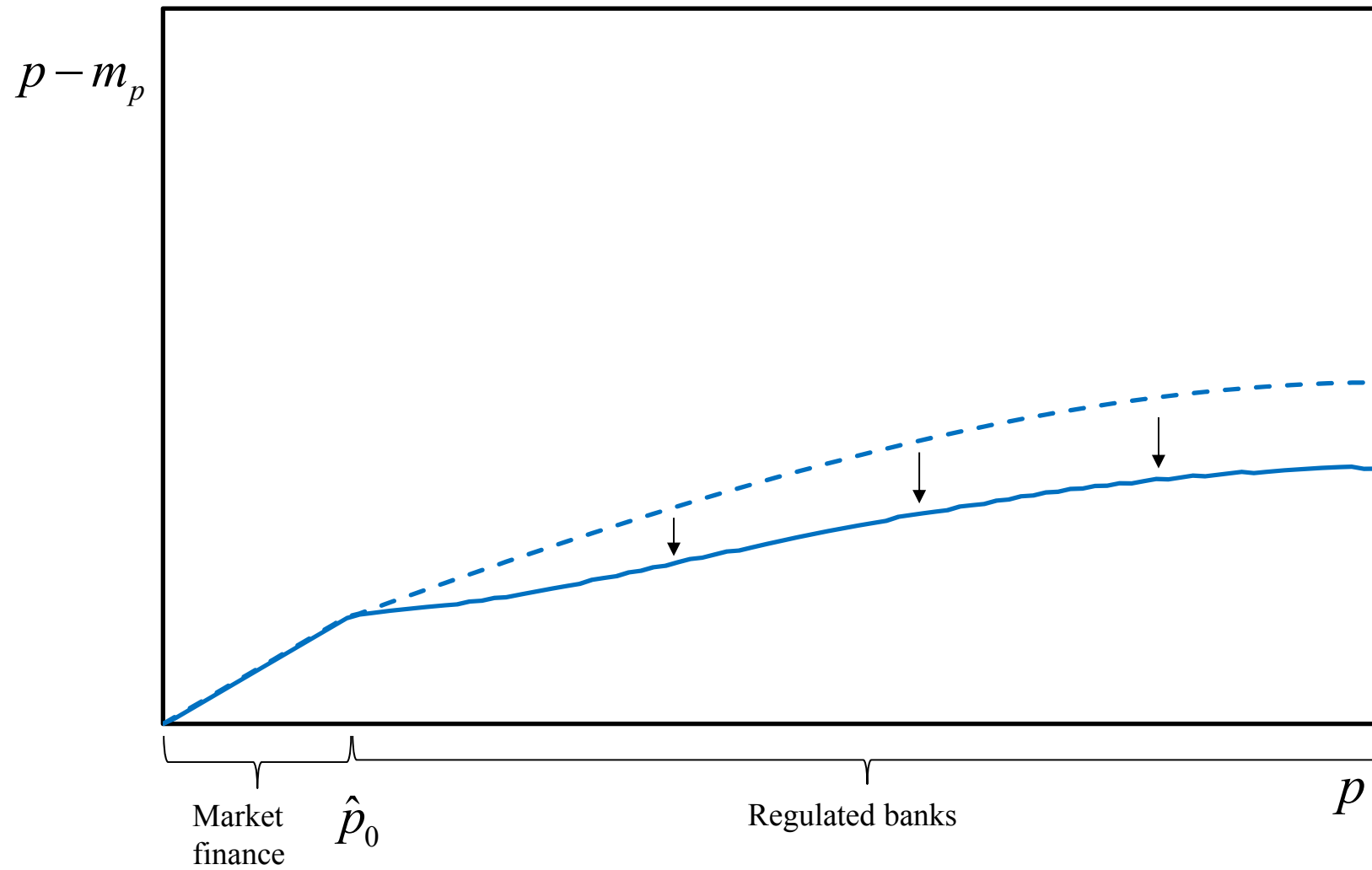
$$k^* = \arg \max_k W(x(k))$$

- Optimal capital requirements are risk-sensitive
 - But do not satisfy VaR condition
 - Lower confidence level for higher risks
 - To avoid emergence of shadow banks for riskier firms

Optimal capital requirements



PD with optimal requirements



Concluding remarks

Summing up

- Model of the effects of bank capital regulation on
 - Structure and risk of the financial system

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- Key element: distinction between regulated and shadow banks
 - Based on certification of capital by supervisor
 - Alternative: deposit insurance subsidy for regulated banks

Summing up

- Model of the effects of bank capital regulation on
 - Structure and risk of the financial system
- Key element: distinction between regulated and shadow banks
 - Based on certification of capital by supervisor
 - Alternative: deposit insurance subsidy for regulated banks
- Framework for thinking about regulatory trade-offs
 - Also as a building block of more elaborate models

Optimal capital requirements

- Higher capital requirements
 - Ameliorate risk-taking incentives: bright side
 - Drive some borrowers to shadow banks: dark side
 - Flat (VaR) creates medium (high) risk shadow banks

Optimal capital requirements

- Higher capital requirements
 - Ameliorate risk-taking incentives: bright side
 - Drive some borrowers to shadow banks: dark side
 - Flat (VaR) creates medium (high) risk shadow banks
- Optimal requirements will not be VaR-based
 - Need to bring economics into banking regulation
 - Think in terms of welfare trade-offs

References

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Appendix

Model with deposit insurance

Model with deposit insurance

- So far regulated banks have no deposit insurance
 - Advantage (wrt shadow banks): lower certification cost

Model with deposit insurance

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 - Advantage (wrt shadow banks): lower certification cost
- Alternative setup
 - Capital is certified at zero cost ($\eta_0 = \eta_1 = 0$)
 - Advantage of regulated banks: underpriced insurance

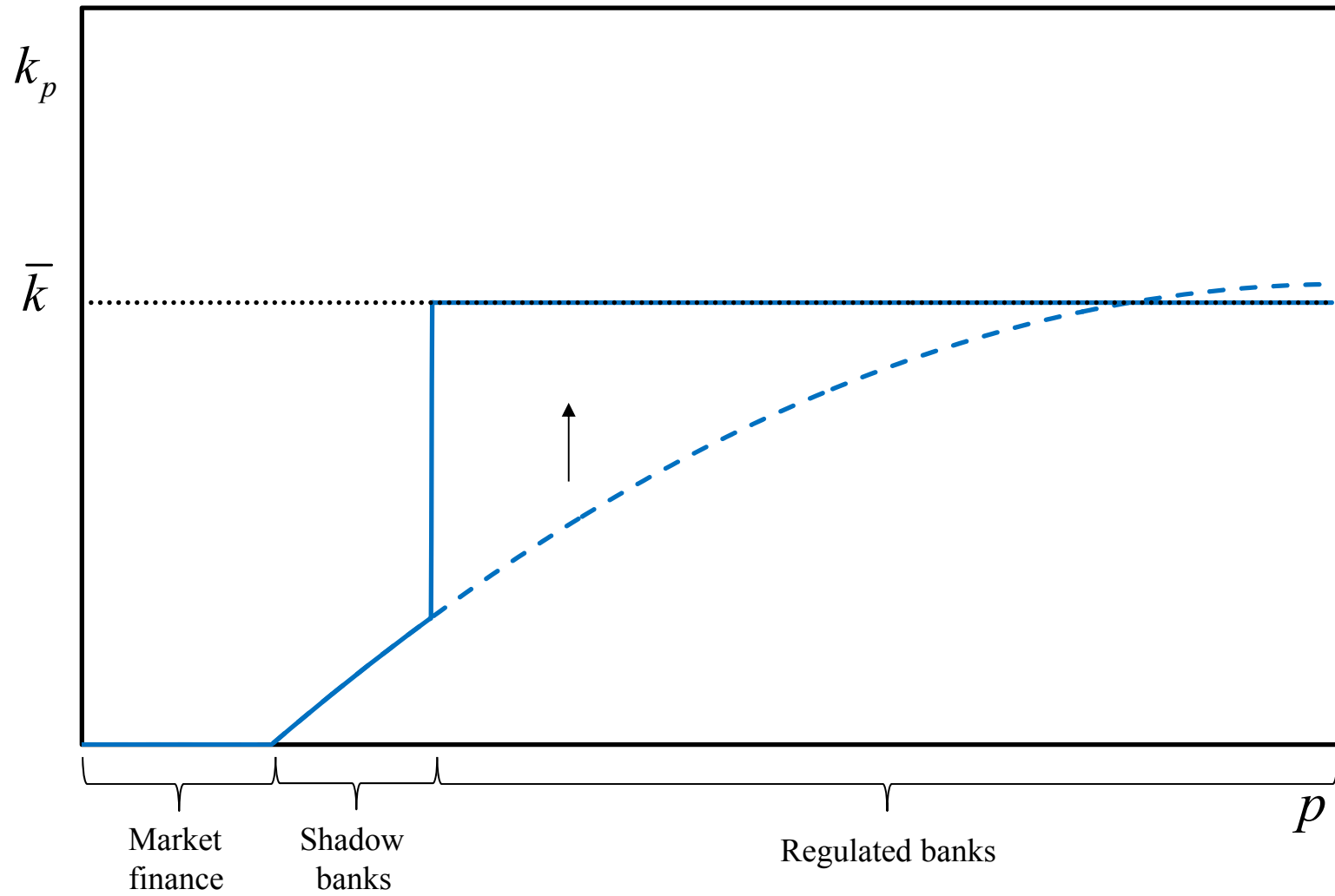
Results with deposit insurance

- With high flat capital requirements
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 - To fund medium-risk projects

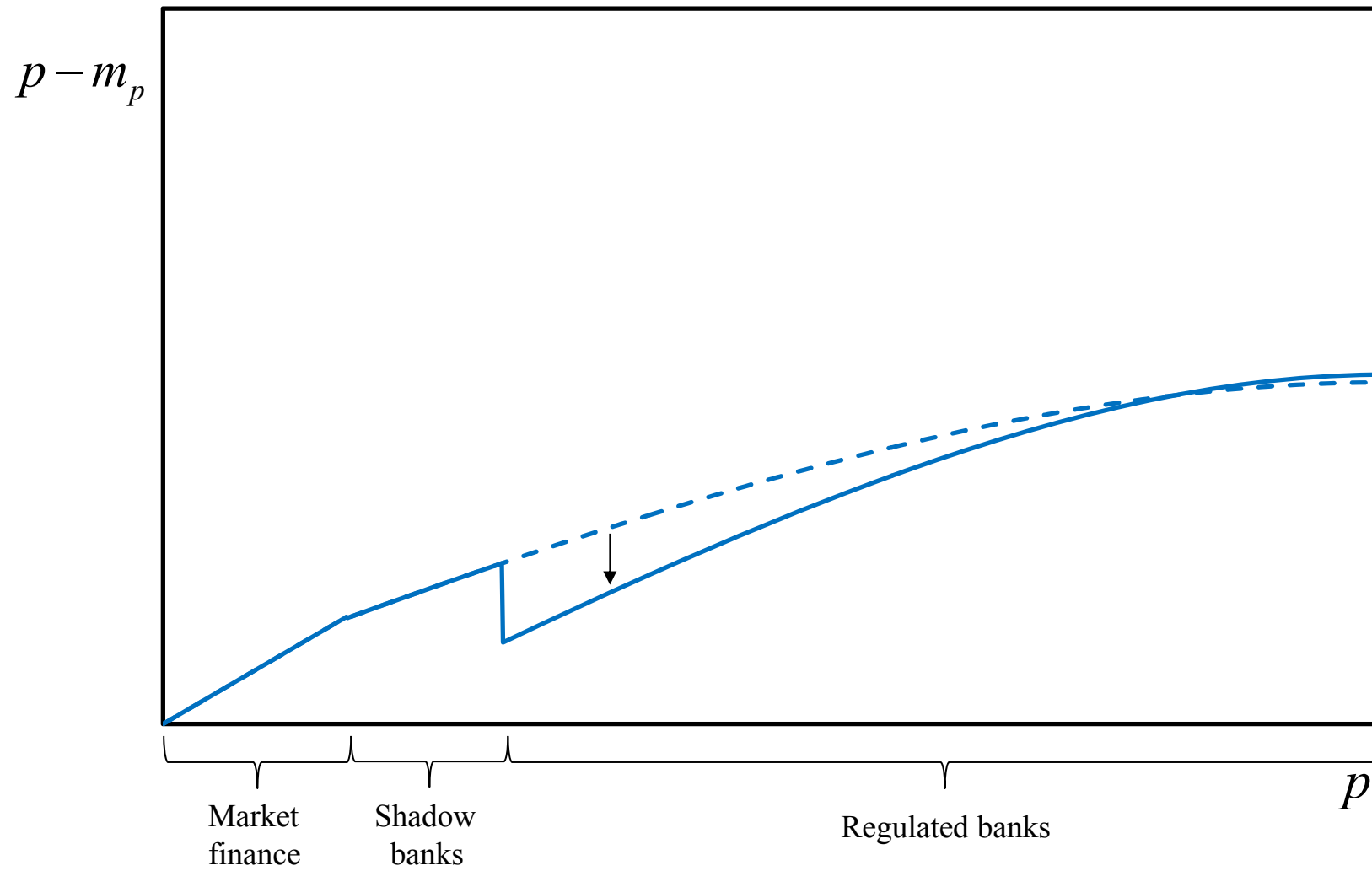
Results with deposit insurance

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- With high VaR-based capital requirements
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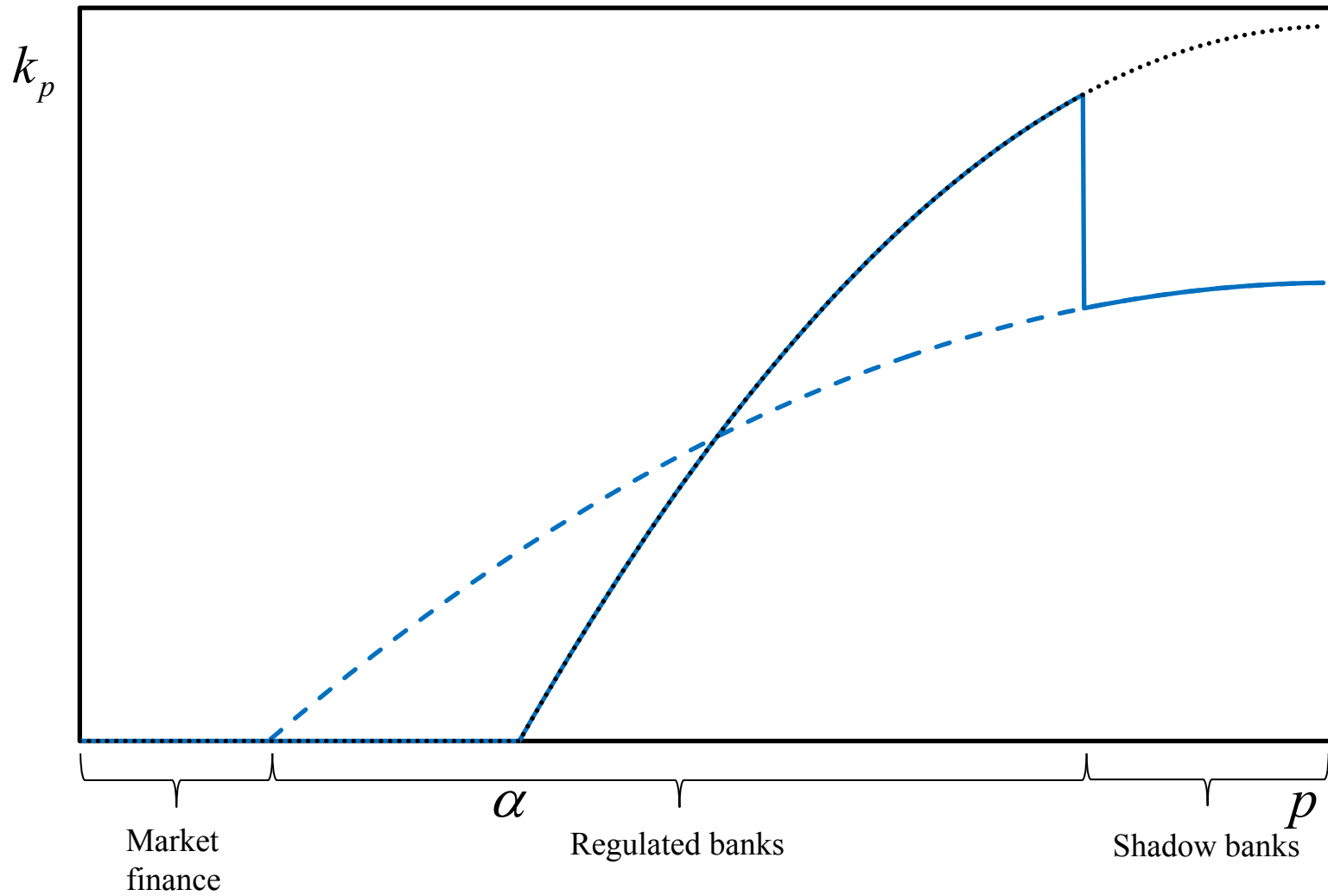
Flat capital requirements



PD with flat requirements



Capital with VaR requirements



PD with VaR requirements

