The Long Run Effects of Tying Cash Transfers to Marital Status on Family Well-Being

Anna Aizer Shari Eli Adriana Lleras-Muney

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Transfers, Marital Status & Child Well-Being

- Many transfer programs condition eligibility on marital status (EITC, SS, TANF)
 - Unmarried are on average poorer.
 - But marriage based eligibility dis-incentivizes marriage.
- TANF: "A question of long-standing research and policy interest is whether the U.S. welfare system discourages marriage and encourages single motherhood." (Moffit et al, 2015)
 - Welfare rules incentivize single status: Transfer is lost upon marriage
 - Mom remaining single cost tax payer money
 - Single motherhood adversely affects child well-being (McLanahan & Sandefur, 1997)
- THIS PAPER: Are maternal marriage market choices affected by welfare benefit receipt, and do they harm children?

How do women behave when their outside option improves?

- Use administrative data from Mothers' Pension program to investigate
 - First welfare program in the US started in 1911
- Two questions
- 1. How transfers to poor unmarried women affect her lifetime marriage behaviors and outcomes?
 - Marriage market: Remarriage, Time to remarriage, characteristics of new spouse
 - Related behaviors: Fertility and work
 - Outcomes: Mother's longevity and income.
- 2. How does re-marriage affect outcomes of children?
 - Longevity is main outcome

Transfers and marriage: Current evidence

- Welfare lowers marriage rates? Evidence is ambiguous
 - Remarriage rate of divorced females was three times greater among non-AFDC than AFDC recipients (Bahr, 1979).
 - More generous states have more single moms. But increases in generosity within states do not increase share single (Moffit 1998)
 - Welfare reduced likelihood of marriage when the mother is on welfare, but not after exiting welfare (Teitler et al., 2009)
 - Moffit (2015) and Low, Meghir, Pistaferri, and Voena (2018): welfare reform (less generous benefits) led to more mothers remaining married
- Do other programs that tie transfers to marital status lower marriage rates?
 - EITC: evidence ambiguous (Herbst 2011, Michelmore 2016)
 - Old age insurance delay remarriage (Brien, Dickert-Conlin and Weaver, 2004, Dillinder 2016, Persson 2017)
 - Pension for widows of CW veterans delayed marriage by 3.5 years (Salisbury, 2017)

Our contribution

- Use a large sample of women (~13,000) who are tracked over their *lifetime*
 - Use family trees from FamilySearch~1.2 individuals (thanks Joe Price!!)
 - High follow-up rates compared to eg PSID. Welfare status known.
- Identify effects of cash transfers using plausible control group: rejected
 - Previous work (Aizer et al. 2016) shows rejected moms slightly richer
 - Most papers investigating causality use state-level variation

• Going beyond marriage:

- Examine *quality of partner:* Previous work focuses on marriage alone (Salisbury, 2017; Moffit, 2015)
- Examine consequences on *children's outcomes*: is marriage always good? Look at effects on children's longevity.
- *Outcomes for mothers* (and how they relate to marriage)

Search Model based on McCall (1970)

- Every period a single woman decides to marry or stay single
 - If she stays single, she has option to remarry the next period
 - If she remarries, she stays remarried

(1)
$$Vm(q) = q + \beta Vm(q), Vm(q) = q/(1-\beta)$$

(2) $Vs = b + \beta \{\lambda \int_0^{q^m} max[Vm(q), Vs] dF(q) + (1-\lambda)Vs\}$

- Optimal strategy is to choose a cutoff quality q* & marry a prospect if he is "good enough" q>q*
- Welfare, like UI, increases benefits of remaining single b so women are pickier (higher q*) and wait longer
 - Effects are smaller if arrival rate λ falls with age,
 - Effects on duration are ambiguous if welfare increases arrival rate λ
 - What happens if we incorporate work?

Empirical challenge measure match quality

- We can observe remarriage and time to remarriage. But how to measure "quality"?
- Ideal is to observe a single index **q**
- Right before remarriage
- For all prospects
- Instead we will observe proxies or determinants of match quality $q=q(X_{i}, U_{ij})$
 - Traits will be traded off: eg *Age/fitness vs income*
 - Empirical studies with animals show fitness traded against other traits (Rodriguez-Munoz et al. 2010)
 - Individuals also trade-off traits, like BMI and education/wages (Dupuy and Galichon 2014), Chiappori, Oreffice and Quintana-Dominique, 2012).

Effects on children: ambiguous

Is waiting worth it for kids?

- Cost of waiting: married households have more income, more time for kids, father figure.
- But not all men will be good parents: no step-dad might be better than a bad step-dad.
- Are moms maximizing their own welfare (at the expense of their children)?
 - What are the determinants of *q* and *b*?

BACKGROUND AND DATA COLLECTION

Mother's Pension program: Background

- IL first passed in 1911. By 1930: 47 states had program.
 - Similar to programs in many other developed countries at the time. Basis of current welfare system (ADC/AFDC/TANF)
 - To reduce placement of poor children in orphanages/training schools
 - County-level program, state rules and some state funding
- Eligibility requirements varied
 - Widows
 - Husbands disabled or committed to asylums or prison
 - Deserted and divorced eligible later and only in some states
- Generosity of benefits also varied: on average ~30% of family income for 3 years.
 - Duration and maximum amounts per kids differ across states by law
 - counties differed in the level of funding

Data and data collection

- Administrative records of applicants to the first welfare program in the US the Mother's Pension Program (1911-1930).
 - Observe applicants who were rejected ($\sim 15\%$).
- New data on mothers and their husbands from family trees
 - Marriage: track all marriages and their dates, identity of new husband
 - Characteristics of post-MP husbands
 - Mom 1940 outcomes and her longevity
 - Children's outcomes: Mortality (SS DMF—machine matched): only for boys (previously collected)
 - Under construction: More extensive longevity data on boys and girls, and 1940 outcomes
- **Sample:** mothers that were NOT married at time of MP application.
 - On average had 2.6 kids 0-14, was 37.5, applied ~1921.

Our measures of match quality

- Two characteristics of husbands:
 - **Longevity**: measures health/fitness. But it's observed post-marriage.
 - Education (1940): predicts marital stability (Lundberg et al. 2016) and lifetime income (also desirable trait). But 14% of post-mp husbands died prior to 1940.

• Two measures of match:

- Age gap: Empirically small gaps predict greater satisfaction (Choo and Siow, 2006; Lee and McKinnish, forthcoming) and lower divorce rates (Lillard et al, 1995), & are preferred in online dating (eg Hortascu and Ariely, 2010). But theoretical predictions unclear.
- Education gap (1940): measure of female bargaining power, and also a measure of homophily (Hitsch, Hortaçsu, and Ariely 2010). But missing if man of women/man died by 1940 (14/18% did). Optimal gap also unclear.

EMPIRICAL RESULTS

Estimation strategy for marital outcomes

• We estimate

$$P(remarry=1)_{if} = f(\theta_0 + \theta_1 Accepted_f + \theta_2 X_{if} + \varepsilon_{if})$$

- θ_1 is the coefficient of interest (sometimes include interactions as well)
- Other *Y*: duration to remarriage, new husband's characteristics.
- X_{if} includes county and year of application FE as well as observed characteristics at time of application (age, marital status, age and # of kids)
- Standard errors are clustered at the county*year level (Abadie et al. 2017)
- Estimation Issues:
 - 1. Rejected a good control?
 - 2. Matching: are missing rates equally good for accepted and rejected mothers

Are rejects a good control? Previous evidence

1. Reasons for rejection

• Most common reasons for rejection include "ineligible" and "other means of support"

2. Characteristics at time of application

- Accepted mothers have more kids and younger kids.
- Income not observed but IOWA 1915 census predicts accepted families have lower incomes based on observables.
- 3. <u>Match Ohio moms to Ohio 1920 census</u>: Accepted moms less likely to be native born, home owners and have lower income based on occupation
 - All differences are stat insignificant.
- 4. <u>Match Iowa moms to Iowa 1915 census</u>: Accepted less likely to be home owners, lower home value, less likely literate (statistically significant) but *paternal education higher for accepted* (significant)

Are rejects a good control? Newly collected data

| | MP data | | Newly collected data | | | | | |
|------------|-------------|----------|----------------------|------------|----------|---------|-----------|-----------|
| | # kids on | # kids | # living | | Mom | Mom | Mom | Longevity |
| Pre- appl. | appl. | died | kids 14+ | Mom age | number | foreign | education | of pre- |
| charc. | (eligible | before | at MP | at appl. | of | born | 1940 | MP |
| | ages) | MP appl. | appl. | | siblings | | | husband |
| Mean for | | | | | | | | |
| rejected | 2.192 | 0.167 | 1.590 | 38.449 | 2.658 | 0.169 | 7.758 | 48.575 |
| Accepted | 0.419 | 0.021 | -0.194 | -0.889 | 0.059 | 0.007 | -0.031 | -0.877 |
| Robust se | e [0.042]** | [0.017] | [0.072]** | [0.269]** | [0.102] | [0.010] | [0.113] | [0.301]** |
| county se | e {0.055}** | {0.015} | {0.069}** | {0.270}** | {0.101} | {0.010} | {0.121} | {0.260}** |
| c*y se | (0.045)** | (0.016) | (0.074)*** | (0.275)*** | (0.104) | (0.011) | (0.116) | (0.278)** |
| % effect | 19% | 13% | -12% | -2% | 2% | 4% | 0% | -2% |
| Ν | 13263 | 13265 | 13265 | 13265 | 13265 | 13265 | 6848 | 13265 |

Controlling for county and year of MP application FE, standard errors clustered at the county*year level

Continue to find that accepted were worse off on average (unmarried moms or full sample)

Are rejected missing data at higher rates? No

| Outcome | Remarried missing | Time to remarriage missing | Post MP husband longevity missing | Age gap missing | Mom 1940 education missing | post MP husband 1940 education missing | Education gap missing |
|----------|----------------------|----------------------------------|--|--------------------|----------------------------------|--|-----------------------------|
| Mean Y | 0 | 0.394 | 0.307 | 0.196 | 0.484 | 0.493 | 0.568 |
| | | | | | | | |
| Accepted | N/A | 0.0249 | 0.00246 | 0.0105 | -0.0343** | -0.0156 | -0.0132 |
| | | (0.0212) | (0.0222) | (0.0202) | (0.0133) | (0.0231) | (0.0229) |
| N | 13,247 | 5,250 | 5,250 | 5,250 | 13,247 | 5,250 | 5,250 |

Controls: County and year of MP application FE, s.e. clustered at the county*year level

Differences are statistically insignificant for all outcomes

1940 outcomes: We find 80+% (60+%) of moms (husbands) who are alive in 1940

DOES WELFARE AFFECT REMARRIAGE?

Remarriage rates not lower with transfers

| Dependent variable | Re | emarry = 1 (mean | ') | |
|---|---------|------------------|------------|------------|
| Accepted | 0.037** | 0.039*** | 0.007 | -0.002 |
| | (0.014) | (0.014) | (0.013) | (0.012) |
| Observations | 13,264 | 13,264 | 13,264 | 13,262 |
| County FE | No | Yes | Yes | No |
| MP year FE | No | Yes | Yes | Yes |
| individuals controls County controls | No | No | Yes | Yes Yes |

Accepted not more likely to remarry (once control for maternal age): coefficients (with controls) tiny and insignificant.

Women with young children, with a few kids, more siblings, and native born, + likely to remarry.

Sex ratio and % urban also predict remarriage.

Welfare receipt prevents marriages in the short run



How different? 0.7 years on average. Only diff in first 3 years.

Why are effects small?

- Benefit are modest: ~30%, large by today's standards but not enough to live on
- Accepted women are negatively selected at baseline
- Age effects are large: marriage rates fall rapidly with age.



Women who wait have better matches

| Data Source | Family | v Search | 1940 census | | |
|---|-----------|------------|--------------|-----------|--|
| | | | | 1940 | |
| | | Age gap | 1940 | education | |
| | | husband | education of | gap | |
| | Husband | YOB - wife | post MP | (husband- | |
| Outcome | longevity | YOB | husband | wife) | |
| Mean of dep. | 72.48 | -4.087 | 7.557 | -0.231 | |
| Panel A: Time to remarriage and quality | | | | | |
| Duration | 0.300*** | 0.0915*** | 0.0346*** | 0.0297** | |
| | (0.0367) | (0.0245) | (0.00955) | (0.0120) | |
| Panel B: Quality among quick | marriages | | | | |
| Remarried with 3 years | -2.138*** | -1.002*** | -0.386*** | -0.172 | |
| | (0.534) | (0.323) | (0.131) | (0.157) | |
| Observations | 2,791 | 3,120 | 1,884 | 1,583 | |

Controlling for county and year of MP application FE, and all pre-determined characteristics standard errors clustered at the county*year level

Does welfare improve quality of match? Unclear

| Data source | Fami | ly Search | 1940 Census | | |
|-----------------|----------------------|--|---------------------|-------------------|--|
| Outcome | Husband longevity | Age gap (husband YOB - wife YOB) | Education years | Education gap | |
| Mean of outcome | 72.48 | -4.087 | 7.557 | -0.231 | |
| Accepted | 1.387* (0.813) | -0.678 (0.473) | -0.428** (0.217) | -0.151 (0.230) | |

Controlling for county and year of MP application FE, and all predetermined characteristics standard errors clustered at the county*year level

Other husband traits: no differences

| Outcome: | Husband's children at the time of the marriage | Earliest occupational score (1950 dollars) Any census pre marriage | Husband is a farmer Any census Pre marriage | 1940 income |
|-------------------|---|---|--|-------------|
| Mean for rejected | 0.337 | 16.56 | 0.117 | 733.2 |
| Accepted | 0.042 | -0.229 | -0.005 | -68.012 |
| | (0.028) | (0.872) | (0.019) | (69.778) |
| | 12% | -1% | -4% | -9% |
| Observations | 4,339 | 3,250 | 3,869 | 2,536 |

Why does model fail? Stigma possibly

| Outcome: | Husband longevity | Age gap | 1940 education | 1940 education gap |
|---|----------------------|-----------|-------------------|-----------------------|
| Panel E: States that only admit widows (CT, ND, WA) | | | | |
| Mean of outcome for rejected | 71.54 | -1.838 | 8.655 | 0.0638 |
| Accepted | 0.372 | -2.689*** | -1.267*** | -0.696* |
| | (1.070) | (0.860) | (0.405) | (0.398) |
| Observations | 1,420 | 1,224 | 710 | 614 |
| Panel F: All other states | | | | |
| Mean of outcome for rejected | 71.90 | -4.184 | 7.586 | -0.350 |
| Accepted | 1.257** | 0.113 | -0.086 | 0.063 |
| | (0.589) | (0.532) | (0.234) | (0.271) |
| Observations | 3,782 | 2,990 | 1,953 | 1,665 |

Match improved in more liberal states whose laws made eligible a broader set of women

How do welfare women fare?

| Data source | Family | search | 1940 Census | | |
|-------------------|------------------|------------------|----------------------|------------------|--------------------|
| | N 4 | Number | - ·· | | 0 |
| | Mom | of post | Family | | Own |
| | longevity | MP kids | income | Working | Income |
| | | born | | | |
| Mean for rejected | 73.82 | 0.183 | 999.8 | 0.208 | 100.5 |
| Accepted | 0.296 (0.529) | 0.016 (0.019) | -86.849* (47.411) | 0.008 (0.019) | 20.933 (14.096) |

Women on welfare did not have more kids.

Welfare did not benefit mom much in long run: effects are small and not statistically significant (though recall negative selection, TBD).

Caution: outcomes in read are LESS likely to be missing for accepted moms.

Women who remarried lived longer, had 10% more kids, had lower incomes in 1940, but this is not different for accepted moms (not shown)

RESULTS FOR BOYS

Boys of accepted mothers lived one+ year longer

Aizer et al. 2016.



FIGURE 1. DISTRIBUTION OF AGE AT DEATH

Also found boys were + education, had higher incomes and were less likely to be underweight in WWII (among enlisted)

| Sons of: | All moms | All unmarried moms 73.49 | | | | | |
|--------------------------|-----------|-----------------------------|---------|---------|---------|--|--|
| Mean longevity of boys | 73.44 | | | | | | |
| | | | | | | | |
| Accepted | 1.039** | 0.865* | 0.864* | 0.638 | 0.883 | | |
| | (0.446) | (0.513) | (0.514) | (0.668) | (0.603) | | |
| Remarried | | | -0.0758 | -0.579 | | | |
| | | | (0.262) | (0.918) | | | |
| Accepted*remarried | | | | 0.546 | | | |
| | | | | (0.941) | | | |
| Remarried within 3 years | | | | | -1.093 | | |
| | | | | | (1.439) | | |
| Accepted*remarried withi | n 3 years | | | | 0.431 | | |
| | | | | | (1.494) | | |
| Observations | 10,896 | 9,008 | 9,008 | 9,008 | 7,450 | | |

Maybe delays matter but coefficients not significant.

Conclusions

- Welfare delays marriage and might improve quality of matches
 - New husbands are healthier but less educated.
 - Evidence of heterogeneity by state depending on who was eligible. In more liberal states match improved
- Delays are modest in size (~6 months), mostly driven by welfare moms being less likely to remarry within 3 years
- Welfare benefits mostly accrue to children, in LR effects for moms are small and insignificant.
- Marriage effects on kids are not significant
 - Not clear marriage channel matters a lot. If any effect, it is likely due to delays