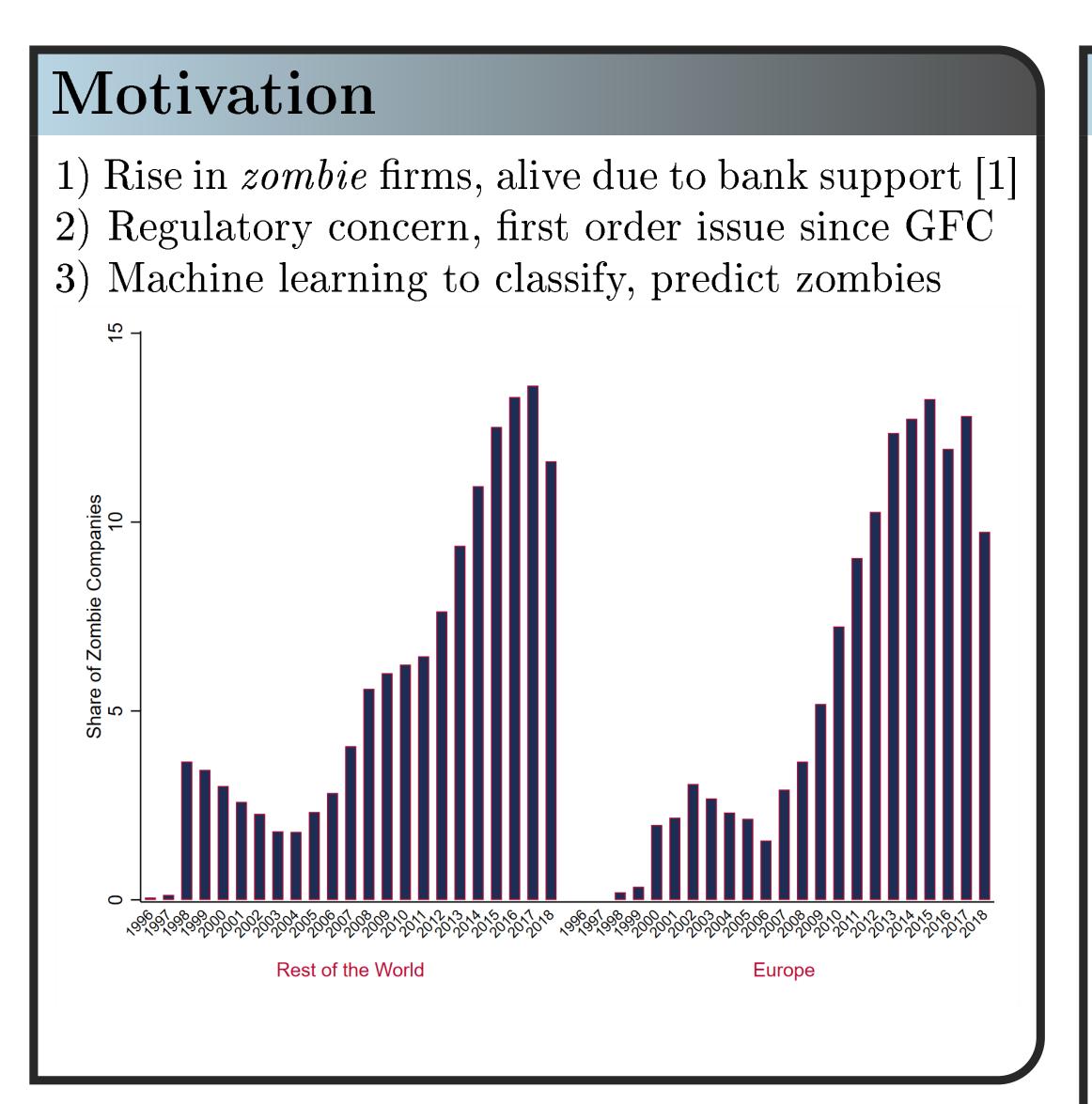
# Are you a Zombie? Machine Learning Methods to Classify Unviable Firms

Angela De Martiis\* Thomas Heil Franziska Peter University of Bern, Zeppelin University



### Contribution

- 1) Random Forests (RF) to classify/predict zombies
- 2) Examine differences/similarities between zombies and non-zombies, Europe and US, crisis/non-crisis

**To do so**  $\Rightarrow$  Large datasets of European, US firms

⇒ Machine learning methods (Tree-based models)

**Objective**  $\Rightarrow$  Tool that can serve central banks deploy credit more efficiently avoiding misallocation

# Methodology

CART algorithm [2] to find best input, split point s at each iteration

$$\hat{p}_{mk} = \frac{1}{N_m} \sum_{x_i \in R_m} I(y_i = k),$$

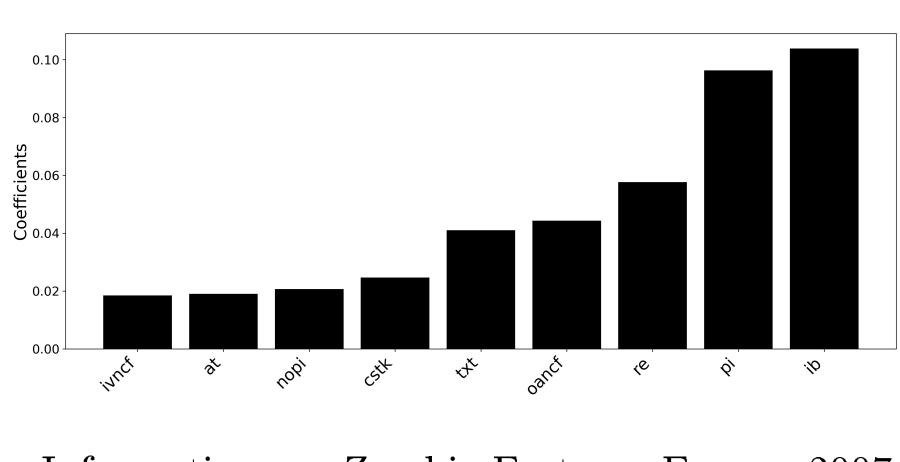
Cross-entropy as standard loss function:

$$L(p) = -\sum_{k=1}^{K} \hat{p}_{mk} log(\hat{p}_{mk}),$$

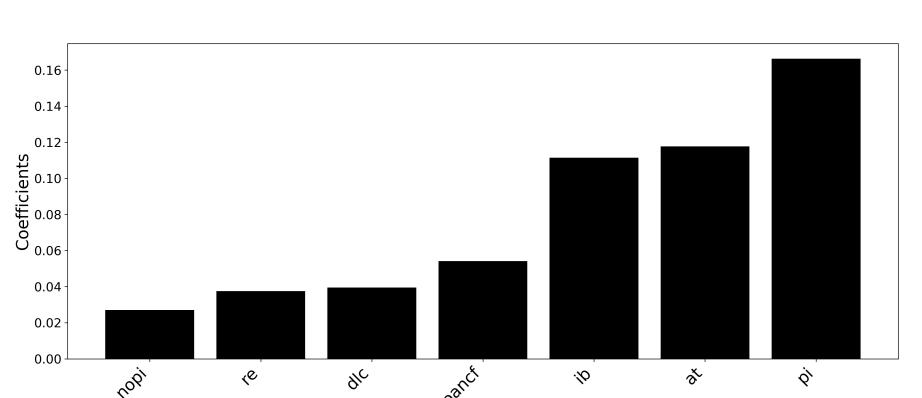
Given l split var, s split point, define pair of regions:

$$R_1(l,s) = \{X | X_l \le s\} \& R_2(l,s) = \{X | X_l > s\}.$$

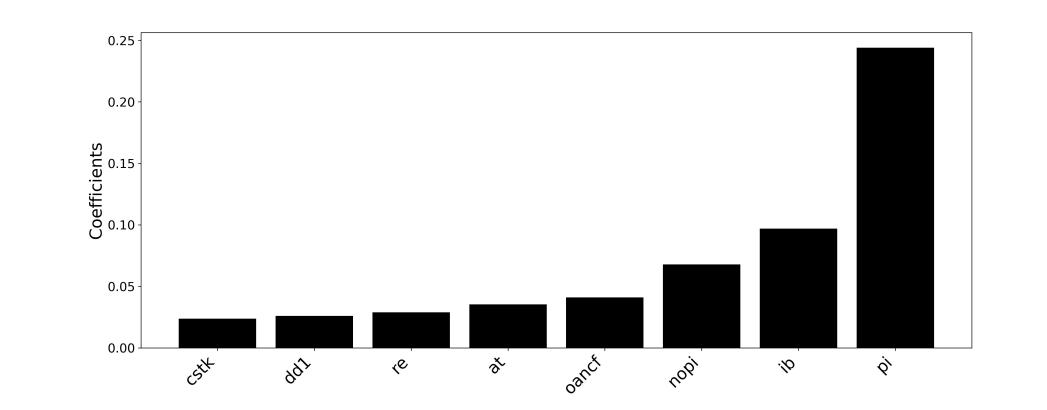




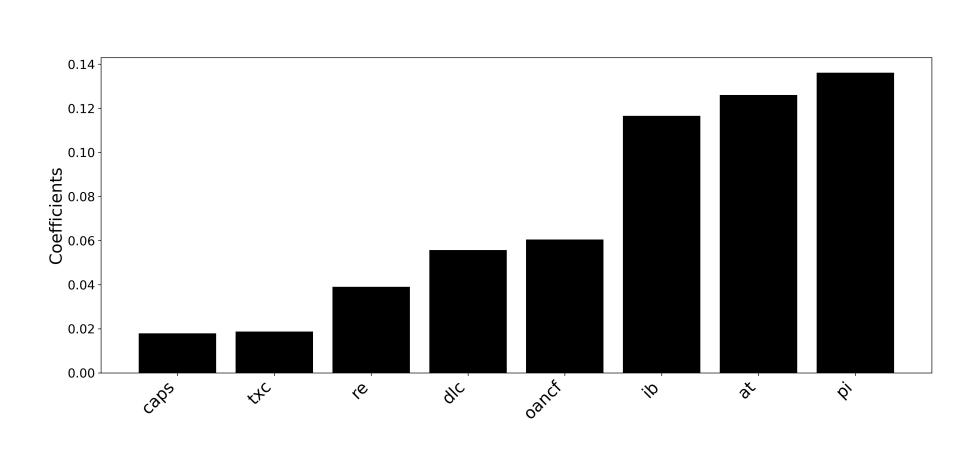




Informativeness Zombie Features US 2007



Informativeness Zombie Features Europe 2016



Informativeness Zombie Features US 2016

Firm characteristics that matter to predict zombie firms (higher coefficients)

- $\Rightarrow$  Pretax income, pi (Europe, US, crisis/non), Operating activities, oancf (Europe, US, crisis/non)
- $\Rightarrow$  Long-term debt, dd1 (Europe, non-crisis), Short-term debt, dlc (US, crisis/non)
- $\Rightarrow$  Total assets, at (US, crisis/non). Income-related features are the most informative (Europe, US)

#### Decision Tree entropy = 1.0class = no Zombi samples = 13.0% value = [0.6, 0.4] samples = 41.5% value = [0.3, 0.7] class = Zombie samples = 43.4% value = [0.9, 0.1]value = [1.0, 0.0] class = no Zombie class = no Zombie class = no Zombie oancf ≤ 0.2 entropy = 1.0entropy = 0.5entropy = 0.1samples = 4.2% value = [0.8, 0.2] class = no Zombie samples = $27.6^\circ$ samples = 8.7% samples = 22.4% samples = 21.1% samples = 13.8%value = [0.2, 0.8]value = [0.4, 0.6] value = [1.0, 0.0]value = [0.9, 0.1]class = Zombie class = no Zombi lass = no Zombie entropy = 1.0 samples = 12.2% entropy = 0.7 samples = 7.8% entropy = 0.9 samples = 7.3% entropy = 0.9 samples = 8.1% samples = 2.0% value = [0.9, 0.1] class = no Zombie value = [0.3, 0.7 class = Zombie value = [0.8, 0.2] class = no Zombie

Example Binary Tree Europe (2016): Zombies (blue) and Non-Zombies (orange)

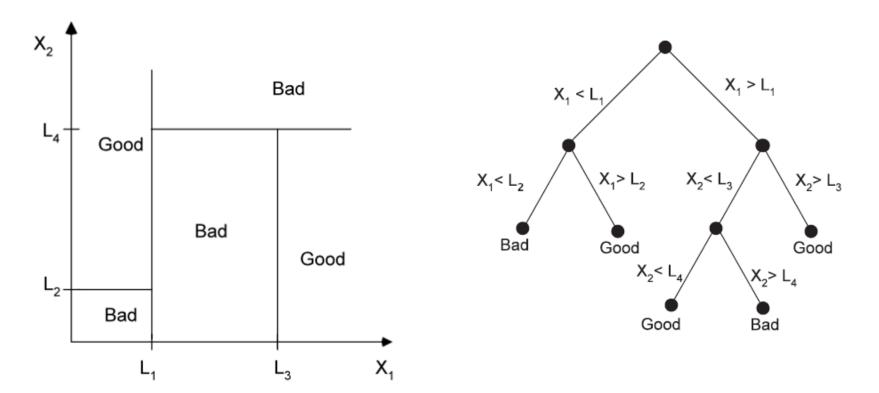
- $\Rightarrow$  Pretax income (pi) most important split to classify zombie firms
- $\Rightarrow$  If  $x_i \leq split\ point\ (pi)$  is correct, we follow True branch, otherwise False branch
- ⇒ Entropy measures nodes' purity. Deeper color show how well variable separates two classes

# Machine Learning Methods

Many explanatory variables can be used to predict zombie status (accounting, market data)

**Standard approach**  $\Rightarrow$  Humans perform selection

- $\Rightarrow$  Undisciplined with many vars
- ⇒ Implies a priori assumptions
- $\mathbf{ML}$  approach  $\Rightarrow$  Automated selection
  - ⇒ Recursive splitting algorithm that generates trees
  - $\Rightarrow$  RF to find informative features (RF hyperparameters: 3-fold CV)



Classification Tree Example (Kim-Khandani-Lo 2010)

	Europe			USA		
Years	Acc. (%)	Matrix		Acc. (%)	Matrix	
2007	90.89	486	0.0	90.50	502	25
		49	3.0		34	60
2016	85.60	402	31	91.61	423	22
		45	50		21	47

Prediction Results Zombie Firms (Authors' estimations)

## Data and Empirical Measures

- 1) European and US public firms (Compustat Global/North America, Datastream)
- 2) 15000 obs. per year Europe, 6000 obs. per year US sample. 70 variables per company-year
- 3) Two cross-sections: 2007 (crisis), 2016 (healthy)
- 4) Zombie firms identification follows [3] and [4]

### References

- [1] Caballero, R. J., Hoshi, T., & Kashyap, A. K. (2008). Zombie lending and depressed restructuring in Japan. American economic review, 98(5), 1943-77.
- [2] Breiman, L., Friedman, J., Stone, C. J., & Olshen, R. A. (1984). Classification and regression trees. CRC press.
- [3] Acharya, V., Crosignani, M., Eisert, T., & Eufinger, C. (2020). Zombie Credit and (Dis-)Inflation: Evidence from Europe. National Bureau of Economic Research 27158.
- [4] Banerjee, R., & Hofmann, B. (2020). Corporate zombies: Anatomy and life cycle. BIS Working Papers No 882.