

All data are contained in data.dta. Separate do-files produce all figures and analyses presented in the paper.

rscore: total score in Raven test

performance#: raven score of respective comparison subject

wspt: output (tables solved) in real effort task

donation: donation to charity

prior_median: prior belief about ranking in upper half of group of 10

prior_#: prior beliefs for all possible ranks

rank: rank in group of 10

pos_comparisons: feedback, number of positive comparisons

neg_comparisons: feedback, number of negative comparisons

repeat_pos_comparisons: repeated feedback directly after feedback was provided

repeat_neg_comparisons: repeated feedback directly after feedback was provided

risk_investment: amount invested in risky asset

recall_pos_comparisons: recalled feedback at end of day 1

recall_neg_comparisons: recalled feedback at end of day 1

posterior_median: posterior belief about ranking in upper half of group of 10

recallfeedback: recalled feedback one month later

recall_part_IQtest: dummy variable whether IQ test was recalled

recall_part_feedback: dummy variable whether part where feedback was provided was recalled

recall_parts_nonIQ: number of recalled parts that were unrelated to IQ test

Big5_#: response in big5 questionnaire