Online Appendix

Common Ownership and the Secular Stagnation Hypothesis

José Azar and Xavier Vives

IESE Business School

PROOF OF PROPOSITION 1: The objective function of the firm is strictly concave. The second derivative of the objective function with respect to labor is:

$$F_{LL} - 2\omega' - \omega'' \cdot (L_i + \lambda L_{-i}) < 0$$

since $F_{LL} < 0$ and $-2\omega' - \omega'' \cdot (L_j + \lambda L_{-j}) < 0$ because we are assuming that labor supply is constant elasticity. The second derivative of the objective function with respect to capital is

$$F_{KK}-2\rho'-\rho''\left(K_{i}+\lambda K_{-i}\right)<0$$

since $F_{KK} < 0$ and $-2\rho' - \rho''\left(K_j + \lambda K_{-j}\right) < 0$. The latter inequality follows because $-2\rho' - \rho''\left(K_j + \lambda K_{-j}\right) = -\rho'(K)\left[2 + \rho''(K)K/\rho'(K)(s_j^K + \lambda(1 - s_j^K))\right]$, where s_j^K is firm j's share of capital and the expression in brackets is positive because $\rho''(K)K/\rho'(K) \ge -1$. To see this, note that $\rho'(K) = \frac{\gamma}{1 - \gamma} \frac{E}{E - K} \frac{\rho(K)}{K}$ and $\rho''(K) = \frac{\gamma}{1 - \gamma} \frac{\rho(K)}{K^2} \frac{E}{E - K} \left[\frac{K}{E - K} + \frac{\rho'(K)K}{\rho(K)} - 1\right]$. Thus, $\rho''(K)K/\rho'(K) = K/(E - K) + \rho'(K)K/\rho(K) - 1 \ge -1$.

The fact that $F_{LL} \cdot F_{KK} - F_{LK}^2$ is positive (since F is concave) implies that the determinant of the matrix of second derivatives is positive, which is the last condition we needed to establish strict concavity of the objective function. From the first-order conditions, it is then clear that the reaction functions are continuous, and therefore a Nash equilibrium exists.

To prove that there is a unique symmetric equilibrium, we consider the system of FOCs when employment and capital are symmetric across firms, and show that there is a unique solution. From the FOC for labor, we can solve for labor as a function of capital, obtaining:

$$L = \left[rac{Alpha}{\chi^{rac{1}{1-\sigma}}\left(1+rac{H}{\eta}
ight)}
ight]^{rac{1}{1-lpha+rac{1}{\eta}}}K^{rac{1-lpha}{1-lpha+rac{1}{\eta}}}.$$

Replacing this in the FOC for capital, we obtain an implicit equation for capital:

$$A(1-\alpha)\left[\frac{A\alpha}{\chi^{\frac{1}{1-\sigma}}\left(1+\frac{H}{\eta}\right)}\right]^{\frac{\alpha}{1-\alpha+\frac{1}{\eta}}}K^{-\frac{\alpha}{1-\alpha+\frac{1}{\eta}}}-\left[\rho(K)\left(1+H/\varepsilon(K)\right)-\left(1-\delta\right)\right]=0.$$

The limit when $K \to 0^+$ of this expression is $+\infty$, while the limit when $K \to E^-$ is $-\infty$. The derivative of this expression with respect to K is negative, which implies that there is a unique solution to the equation. The two-equation characterization of the equilibrium obtains directly from imposing symmetry in the FOCs of the firm.

PROOF OF PROPOSITION 2:

(a) We start by noting that the number of firms J and the common ownership parameter ϕ enter the equilibrium equation for capital only through market concentration H. We then use the equilibrium equation for capital to define capital as an implicit function of $H \in (0,1]$:

$$A(1-\alpha)\left[\frac{A\alpha}{\chi^{\frac{1}{1-\sigma}}\left(1+\frac{H}{\eta}\right)}\right]^{\frac{\alpha}{1-\alpha+\frac{1}{\eta}}}K^*(H)^{-\frac{\alpha}{1-\alpha+\frac{1}{\eta}}}\equiv \rho(K^*(H))\left(1+H/\varepsilon(K^*(H))\right)-(1-\delta).$$

Taking \log and derivative with respect to $\log H$ yields

$$-\frac{\alpha}{1-\alpha+\frac{1}{\eta}}\left(\frac{\frac{H}{\eta}}{1+\frac{H}{\eta}}+\frac{1}{\eta}\frac{d\log K^*}{d\log H}\right)=\frac{\rho\cdot(1+H/\varepsilon)}{\rho\cdot(1+H/\varepsilon)-(1-\delta)}\left[\frac{1}{\varepsilon}\frac{d\log K^*}{d\log H}+\frac{\frac{H}{\varepsilon}}{1+\frac{H}{\varepsilon}}\left(1+\frac{d\log K^*}{d\log H}\frac{s}{1-s}\right)\right].$$

Solving for $\varepsilon_{KH} \equiv \frac{d \log K^*}{d \log H}$:

$$\varepsilon_{KH} = -\frac{\frac{\alpha}{1-\alpha+\frac{1}{\eta}}\frac{\frac{H}{\eta}}{1+\frac{H}{\eta}} + \frac{\rho\cdot(1+H/\varepsilon)}{\rho\cdot(1+H/\varepsilon)-(1-\delta)}\frac{\frac{H}{\varepsilon}}{1+\frac{H}{\varepsilon}}}{\frac{\alpha}{1-\alpha+\frac{1}{\eta}}\frac{1}{\eta} + \frac{\rho\cdot(1+H/\varepsilon)}{\rho\cdot(1+H/\varepsilon)-(1-\delta)}\left(\frac{1}{\varepsilon} + \frac{\frac{H}{\varepsilon}}{1+\frac{H}{\varepsilon}}\frac{s}{1-s}\right)} < 0.$$

(b) We know that

$$L^* = \left[rac{Alpha}{\chi^{rac{1}{1-\sigma}}\left(1+rac{H}{\eta}
ight)}
ight]^{rac{1}{1-lpha+rac{1}{\eta}}}K^{*rac{1-lpha}{1-lpha+rac{1}{\eta}}}.$$

which is decreasing in H and increasing in K. Since H increases when the number of firms decreases or common ownership increases, and K decreases with them, L must decline with both lower J and higher ϕ .

- (c), (d), and (e) Since the equilibrium real wage and real interest rates are increasing in *L* and *K*, they also must decline when the number of firms decreases or common ownership increases. A lower level of employment and capital also implies lower output.
- (f) The labor share of income is $\frac{\omega(L)L}{F(K,L)} = \frac{\alpha}{1+H/\eta}$. A decrease in the number of firms or an increase in the common ownership parameter ϕ increases H and therefore decreases the labor share.
 - (g) We can obtain:

$$\operatorname{sgn}\left\{\frac{d\log\mu_K^*}{d\log H}\right\} = \operatorname{sgn}\left\{\frac{s}{1-s}\left[\rho(K^*) - \left(\frac{\gamma}{(1-\gamma)s} + 1\right)(1-\delta)\right]\varepsilon_{KH} + \rho(K^*) - (1-\delta)\right\}.$$

All else equal, given that $\varepsilon_{KH} < 0$ the expression above is minimized for $\gamma = 0$ for which it becomes:

$$\operatorname{sgn}\left\{\frac{d\log\mu_K^*}{d\log H}\right\} = \operatorname{sgn}\left\{\frac{1-s}{s} + \varepsilon_{KH}\right\}.$$

Thus, a sufficient condition for the real interest rate markup μ_K^* to be increasing in H is that the

elasticity of (equilibrium) capital with respect to H be low enough:

$$|\varepsilon_{KH}|<\frac{1-s}{s}.$$

PROOF OF PROPOSITION 3:

As in Azar and Vives (2018), the competitive equilibrium relative price of sector n's good is $\frac{p_n}{P} = \left(\frac{1}{N}\right)^{1/\theta} \left(\frac{c_n}{C}\right)^{-1/\theta}$, where P is the price index $\left(\frac{1}{N}\sum_{n=1}^N p_n^{1-\theta}\right)^{1/(1-\theta)}$. The competitive equilibrium relative price of sector n is

$$\psi_n(K,L) = \left(\frac{1}{N}\right)^{1/\theta} \left(\frac{\sum_{j=1}^J F(K_{jn}, L_{jn})}{\left[\sum_{m=1}^N \left(\frac{1}{N}\right)^{1/\theta} \left(\sum_{j=1}^J F(K_{jn}, L_{jn})\right)^{(\theta-1)/\theta}\right]^{\theta/(\theta-1)}}\right)^{-1/\theta}.$$

The derivative with respect to L_{jn} is, as in Azar and Vives (2018):

$$\frac{\partial \psi_n}{\partial L_{jn}} = -\frac{1}{\theta} \psi_n \left(1 - \frac{p_n c_n}{PC} \right) \frac{F_L(K_{jn}, L_{jn})}{c_n} < 0.$$

The derivative with respect to K_{jn} is similar:

$$\frac{\partial \psi_n}{\partial K_{jn}} = -\frac{1}{\theta} \psi_n \left(1 - \frac{p_n c_n}{PC} \right) \frac{F_K(K_{jn}, L_{jn})}{c_n} < 0.$$

Also similarly to Azar and Vives (2018), the derivatives of the relative price in other sectors $m \neq n$ are given by:

$$\frac{\partial \psi_m}{\partial L_{jn}} = \frac{1}{\theta} \psi_n \frac{p_m c_m}{PC} \frac{F_L(K_{jn}, L_{jn})}{c_m} > 0$$

and

$$\frac{\partial \psi_m}{\partial K_{in}} = \frac{1}{\theta} \psi_n \frac{p_m c_m}{PC} \frac{F_K(K_{jn}, L_{jn})}{c_m} > 0.$$

The first-order condition of firm j with respect to L_{jn} is

$$\begin{split} \psi_n F_L(K_{jn}, L_{jn}) - \omega - \omega' \left(L_{jn} + \lambda_{intra} \sum_{k \neq j} L_{kn} + \lambda_{inter} \sum_{m \neq n} \sum_{k=1}^{J} L_{km} \right) \\ + \frac{\partial \psi_n}{\partial L_{jn}} \left(F(K_{jn}, L_{jn}) + \lambda_{intra} \sum_{k \neq j} F(K_{kn}, L_{kn}) \right) + \lambda_{inter} \sum_{m \neq n} \frac{\partial \psi_m}{\partial L_{jn}} \sum_{k=1}^{J} F(K_{km}, L_{km}) = 0. \end{split}$$

The first-order condition with respect to K_{jn} is

$$\begin{split} \psi_{n}F_{K}(K_{jn},L_{jn}) - \rho - \rho' \left(K_{jn} + \lambda_{intra} \sum_{k \neq j} K_{kn} + \lambda_{inter} \sum_{m \neq n} \sum_{k=1}^{J} K_{km} \right) + (1 - \delta) \\ + \frac{\partial \psi_{n}}{\partial K_{jn}} \left(F(K_{jn},L_{jn}) + \lambda_{intra} \sum_{k \neq j} F(K_{kn},L_{kn}) \right) + \lambda_{inter} \sum_{m \neq n} \frac{\partial \psi_{m}}{\partial K_{jn}} \sum_{k=1}^{J} F(K_{km},L_{km}) = 0. \end{split}$$

In a symmetric equilibrium, similarly to Azar and Vives (2018), the first-order condition with respect to L_{nj} simplifies to

$$\begin{split} \frac{F_L\left(\frac{K}{J},\frac{L}{J}\right) - \omega(L)}{\omega(L)} &= \frac{\omega'(L)L}{\omega(L)} \left[s_{jn}^L + \lambda_{intra} s_{-j,n}^L + \lambda_{inter} \left(1 - s_{jn}^L - s_{-j,n}^L \right) \right] \\ &+ \frac{1}{\theta} \left(1 - \frac{1}{N} \right) \frac{F_L\left(\frac{K}{JN},\frac{L}{JN}\right)}{\omega(L)} \left[s_{jn} + \lambda_{intra} (1 - s_{jn}) - \lambda_{inter} \right], \end{split}$$

where $s_{jn}^L \equiv L_{jn}/L$ is the labor market share of firm j in sector n, $s_{-j,n}^L \equiv \sum_{k \neq j} L_{kn}/L$ is the combined labor market share of the other firms in sector n, and $s_{jn} \equiv F(K_{jn}, L_{jn})/c_n$ is the product market share of firm j in sector n.

Analogously, the first-order condition with respect to K_{jn} simplifies to

$$\begin{split} \frac{F_{K}\left(\frac{K}{JN},\frac{L}{JN}\right) - \rho(K) + 1 - \delta}{\rho(K) - 1 + \delta} &= \frac{\rho'(K)K}{\rho(K) - 1 + \delta} \left[s_{jn}^{K} + \lambda_{intra} s_{-j,n}^{K} + \lambda_{inter} \left(1 - s_{jn}^{K} - s_{-j,n}^{K} \right) \right] + (1 - \delta) \\ &+ \frac{1}{\theta} \left(1 - \frac{1}{N} \right) \frac{F_{K}\left(\frac{K}{JN},\frac{L}{JN}\right)}{\rho(K) - 1 + \delta} \left[s_{jn} + \lambda_{intra} (1 - s_{jn}) - \lambda_{inter} \right], \end{split}$$

where $s_{jn}^K \equiv K_{jn}/K$ is the capital market share of firm j in sector n, $s_{-j,n}^K \equiv \sum_{k \neq j} K_{kn}/L$ is the combined capital market share of the other firms in sector n.

In a symmetric equilibrium the labor market share of firm j in sector n is $\frac{1}{JN}$, its capital market share is also $\frac{1}{JN}$, and its product market share is $\frac{1}{J}$. Since $\frac{\omega'(L)L}{\omega(L)} = \frac{1}{\eta}$, and defining $\mu_L = F_L/\omega - 1$, the first-order condition with respect to L_{jn} can be written as

$$\mu_L^* = \frac{1}{\eta} \underbrace{\left[\frac{1}{JN} + \lambda_{intra} \frac{J-1}{JN} + \lambda_{inter} \frac{N-1}{N} \right]}_{H_{labor}} + \frac{1+\mu_L}{\theta} \left(1 - \frac{1}{N} \right) \left[\underbrace{\frac{1}{J} + \lambda_{intra} \frac{J-1}{J}}_{H_{product}} - \lambda_{inter} \right].$$

Similarly, since $\frac{\rho'(K)K}{\rho(K)-1+\delta} = \frac{1}{\varepsilon(K)} \frac{1}{1-\frac{1-\delta}{\rho(K)}}$, and defining $\mu_K = F_K/(\rho-1+\delta)-1$, the first-order condition with respect to capital can be written as

$$\mu_{K}^{*} = \frac{1}{\varepsilon(K)\left(1 - \frac{1 - \delta}{\rho(K)}\right)} \underbrace{\left[\frac{1}{JN} + \lambda_{intra}\frac{J - 1}{JN} + \lambda_{inter}\frac{N - 1}{N}\right]}_{H_{capital}} + \frac{1 + \mu_{K}}{\theta}\left(1 - \frac{1}{N}\right) \underbrace{\left[\frac{1}{J} + \lambda_{intra}\frac{J - 1}{J} - \lambda_{inter}\right]}_{H_{product}} - \lambda_{inter}$$

Solving for $1 + \mu_L^*$ and $1 + \mu_K^*$, we obtain

$$1 + \mu_L^* = \frac{1 + H_{labor}/\eta}{1 - \left(H_{product} - \lambda_{inter}\right)\left(1 - 1/N\right)/\theta}$$

$$1 + \mu_{K}^{*} = \frac{1 + H_{capital} / (\varepsilon(K) \left(1 - (1 - \delta) / \rho(K)\right))}{1 - \left(H_{product} - \lambda_{inter}\right) \left(1 - 1 / N\right) / \theta},$$

which are the expressions for the markdowns in the proposition.