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To Whom It May Concern:

This letter serves as my disclosure statement for the article, "The Effects of Prize Structures on Innovative Performance," to the American Economic Review: Papers and Proceedings. My co-author is Elizabeth Lyons.

We gratefully acknowledge funding from the Ewing Marion Kauffman Foundation. IRB approval for this study was obtained from the UC San Diego Human Research Protections Program (approval number 180938). I have nothing further to disclose.

Sincerely,

A handwritten signature in black ink, appearing to read "Joshua M. Zivin", is written over a horizontal line.

Joshua Graff Zivin